



In-Grain

Grain Elevator and Processing Society

The Knowledge Resource for the Grain Handling and Processing Industry

July/August 2021

Volume 41, No. 4

www.geaps.com

The biggest and best show in the grain industry!

AUGUST 6-9, 2021 • COLUMBUS, OHIO



GEAPS EXCHANGE

COLUMBUS • 2021



EDUCATION

With more than 30 hours of education, you're sure to learn new ways to improve operations at your facility.

EXPO

The Expo is the best place to find grain handling and processing operations solutions all in one place.

NETWORKING

The Exchange brings together industry professionals from across the world to help you build your professional network!





Take Advantage of all GEAPS Has to Offer!

Hello Fellow GEAPS Members,

I am thrilled to serve as GEAPS' 2021-2022 International president. I have gained a lot from my membership since I joined in 2010, and I want to help you get the most out this opportunity, too!

Over the years, I've served on the International Board, the International Board Nomination Committee, the Exchange Educational Programming Committee and taken nearly 40 classes. I've also held numerous officer and committee positions in my local chapter. GEAPS helped me grow my knowledge of our industry, introduced me to people I wouldn't have otherwise met and has provided me with the wealth and security of a solid professional network.

Whether navigating a challenge such as the COVID-19 Pandemic or celebrating a great year, it's always a great time to be a part of GEAPS. Membership is more accessible than ever with the addition of Facility and Company memberships which make it more affordable to get your team involved. Of course, you can simply renew to continue taking advantage of all that GEAPS has to offer.

I have gotten a lot out of membership, and I want you to make the most of this opportunity, too. If you aren't already, get involved with your chapter meetings and get to know people in your area. Looking to learn this year? All of GEAPS distance education offerings are now available on demand, making it easier than ever to fit training in around a busy schedule. I hope you'll be able to join us in Columbus, Ohio this August for GEAPS Exchange 2021, then travel to Kansas City, MO for GEAPS Exchange 2022!

There are so many ways to learn, help your colleagues, network and have fun with GEAPS!

Sincerely,

Barb Grove, Central Valley Ag, Great Plains Chapter
2021-2022 GEAPS International President

In-Grain

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GEAPS' vision is to be
The Knowledge Resource by
providing key information in
these "core competencies:"

- Grain Quality
- Facility Maintenance and Design
- General Operations
- Risk Management
- Human Resources

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@GEAPSinfo



GEAPS Distance Education now on-demand, lower price

Courses more accessible than ever!

Courses in the GEAPS Distance Education Program are now available anytime on-demand, with significantly reduced prices. Our flexible courses are a great way to expand your internal training programs.

The GEAPS member price was reduced from \$700 to just \$499. People who aren't members will pay \$799, reduced from \$965.

We have solutions for safety training, expanding employee onboarding, preparing employees for promotion and training your maintenance team. Each course takes roughly 10 hours to complete and can be completed at any pace over five weeks.

Learn more at www.geaps.com/distance

**COURSE
PRICE
REDUCTION**

OLD: Member \$700 • Non-member \$965

NEW: Member \$499 • Non-member \$799

GEAPS Partners with Purdue on Sales and Marketing Courses

We recently teamed up with the Center for Food and Agricultural Business at Purdue University to offer discounted sales and marketing training for GEAPS members. Use the code: **GEAPSPartner** to get a 12 percent discount off the following courses:

- **Precision Selling** – July 28-29, In-Person
- **Strategic Decision Making** – Sept. 21-23, In-Person
- **Strategic Agri-Marketing** – October 5-7, In-Person
- **Managing Talent to Win** – Nov. 9-11, In-Person
- **Analyzing Agribusiness Financial Decisions** – Feb. 22-24, 2022, In-Person



Learn more and register at: <https://agribusiness.purdue.edu/programs-workshops/>

“Using the content from Purdue, GEAPS members can empower their teams with new skills and tools to increase the bottom line in both the short and long term. These courses present a tremendous opportunity for cooperatives to build better relationships with farmers.”

Steve Records, GEAPS Executive Director



See, Learn, Share, Try!

There is so Much to Gain at GEAPS Exchange Expo

Pack your comfy shoes, because the Expo at GEAPS Exchange is sure to keep you on your feet. There are 300 companies traveling to Columbus and they are ready to share the latest and greatest with grain handling and processing products and services.

If you've never been before, you should know the Expo is not just a table-top show. Many exhibitors will be displaying full-size machinery. We're talking about stuff so big semi-trucks haul it in and the floors must be tested for strength! Yes, you will learn a lot, but you will have FUN!

A returning favorite from our 2019 Exchange in New Orleans, Expo attendees should be sure to check out Grain Entrapment Rescue

Demonstrations. The demo is made possible thanks to a team from Oklahoma State University.

The POD topic this year, Confined Space Entrapment Solutions, piggybacks on the rescue demos and will help you and your team become safer at work.

We look forward to seeing you at this year's Expo. You'll be talking about this stuff long after Exchange has ended.



Let's not 'Exchange' any germs



We are so thankful we can finally get together in person again August 6-9 at the Greater Columbus Convention Center for GEAPS Exchange. While there is a light at the end of the tunnel related to the COVID-19 pandemic, we must continue to take safety measures.

We are following requirements from the state of Ohio and Columbus Public Health to work toward a safe event for everyone. You will notice some changes from a typical Exchange event; in order to have the conference we must follow some rules. Your safety is our top priority.

Lunches will not be served buffet style and hand sanitizing stations will be located throughout the convention center.

Many restrictions were lifted in early June. As the summer progresses, we expect restrictions to continue to lessen. We will adjust safety measures according to guidance from local authorities. Be sure to keep checking the event website as it will be updated as needed.

www.geapsexchange.com



It's not too late to get a booth for Exchange

It has been two years since we've all been able to get together and grain industry professionals are eager to see what is new! As a GEAPS member, we are giving you this last minute opportunity to become an exhibitor at GEAPS Exchange August 6-9 in Columbus, Ohio.

We have a limited number of booth spaces remaining, so act fast!

Visit geapsexchange.com/exhibit2021 to view the floor plan and select your booth!

For more information, email conferences@geaps.com



There is So Much to Learn at GEAPS Exchange



Not only is GEAPS Exchange a great place to discover new products, network with industry professionals and have a lot of fun—it's a fantastic place to learn!

This year's deeply-discounted admission package makes the education more accessible than ever. Your admission of \$225 for members grants access to all education, which includes admission to the Opening Workshop, Idea Exchange, Expo Pods and concurrent sessions!

From beginning to end, there are so many opportunities to learn at GEAPS Exchange. Saturday features the Opening Workshop where you'll hear industry leaders and safety professionals talk about methods they have implemented to correct hazards and prevent injuries.

Don't forget the Idea Exchange where you'll hear about the latest and greatest products to hit the market as well as innovative new ideas within the industry.

The Expo is not to be missed as there will be hands-on demonstrations in the pods and—back by popular demand—a grain entrapment rescue demonstration. On Sunday and Monday, you'll be able to choose from a variety of education sessions on topics including, but not limited to,

facilities maintenance and design, industry operations, human resources and risk management.

In all, this year's event will feature more than 30 hours of education. When you leave Ohio and return to work, you will be able to put your knowledge to work right away.

Be sure to visit the event website for details!

geapsexchange.com/education





Thank you to our sponsors who help make GEAPS Exchange possible! If you company would like to sponsor GEAPS Exchange, please contact Brittany@GEAPS.com

PLATINUM



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Degesch America Inc.
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McPherson Concrete Storage Systems Inc.
MKC
TSGS Inc. dba Tri-States Grain
Conditioning Inc.

List as of June 18, 2021



GEAPS BRINGS THE INDUSTRY TOGETHER! *April-Hope Wareham*



April-Hope Wareham mapped her career plans while working as a barista at Starbucks. She didn't realize it at the time, but GEAPS would be right there from the very start of her career. GEAPS has a way of helping people from all facets of the industry in all phases of their work lives.

GEAPS helps people from all avenues of the industry; and it's a great way to start one's career.

Wareham now spends her days working for Cargill as a Production Supervisor and Stevedore Superintendent at Temco in Tacoma, WA.

She worked at Starbucks while she was pursuing her Associates degree in science. Her experience at Starbucks sparked an interest in the supply chain side of business.

"I loved the production end of things and I got interested in the supply chain," she said of the experience. After Wareham earned her Associates degree, she found a Bachelors program focusing on just that.

Wareham earned her degree in technical systems management at University of Illinois. Her college experience led her to an internship at Cargill, which brought her to GEAPS.

"I applied for the Cargill internship on a whim," she said, explaining while she knew she wanted to work with food, she imagined it would be at a different stage of the supply chain.

"I found out I loved it—I love the international side of the supply chain," she said.

Over the years, she has worked in Wisconsin, Louisiana and the Pacific Northwest. Job changes have given her a glimpse at chapters across the country.

"The cool thing about GEAPS is, it is the organization that brings together knowledge of the whole industry. GEAPS is a place everybody can come together and learn about new technology," she said. "In the grain industry, everybody who is managing a grain elevator is kind of their own world, usually far from others. Networking has been great for sharing knowledge and sharing connections."

Wareham's relationship with GEAPS goes both ways. She takes advantage of what GEAPS has to offer, she gives back with her time and talents. She recently joined the Exchange Planning Committee, which will work to plan educational components of the Exchange later this summer in Columbus, OH.

It will be her first in-person Exchange, after participating in the GEAPS Exchange Online Conference earlier this year. Wareham said she looks forward to the networking.

"The grain industry, it's the kind of industry where people are the salt of the earth," she said. "These are good people."

NETWORK, LEARN AND MAKE FRIENDS WITH GEAPS *Mark Avery*



Mark Avery is one of GEAPS's more seasoned members; he joined our association back in 1981 and has the 40-year pin to prove it.

"I graduated college on a Sunday and got to work on Monday," he mused while working in his office where he works as publisher of *Grain Journal*, the bi-monthly trade magazine for the grain storage and handling industry. "Back then, in 1978, it was called *Country Journal*. I joined GEAPS shortly after."

GEAPS and *Grain Journal* work together to share information useful to members and those in the ag industry.

"I always saw the importance of GEAPS to the magazine and to the industry," he said. "It's the networking, the education, the information and those chapter meetings allow people to get together."

GEAPS helps people get together—both in person and virtually—to learn and share information. From chapter meetings to webinars to the annual Exchange, Avery said GEAPS has a lot to offer him and his peers.

"GEAPS has been good to me; GEAPS is pretty great to the grain industry overall," he said.



When life gives you COVID, make toboggans

How MalJohn was inspired to help others during pandemic

If you've been to a GEAPS Exchange, you've likely seen the booth for the Group of MalJohn Companies.

After all, the company that creates spouts and chutes to load grain from elevators to train cars and to barges on the Mighty Mississippi has been exhibiting at GEAPS Exchange for forty years.

Except last year, when Exchange was canceled. And this year, with borders closed between the United States and Canada as the COVID-19 pandemic continues.

The pandemic which caused cancellations and economic strife across the globe inspired Mal Johnson, the owner and founder of MalJohn, into action.

The Canadian company had been using cutoff remains of plastic to make toboggans for years. It's what they gave customers over the holidays as a thank you gift. They hold up, too. He has customers who tell them their 35-year-old sleds are now enjoyed by grandchildren.

As the world began to change in early 2020, Johnson wondered what he could do to make a positive difference while so many were struggling.

"I realized that if COVID had happened when I started my business—I've been in business 45 years but if six, seven years after I started, if this had happened, it would have wiped me out," he said "I really feel, for one, the people that are out of work and, two, the small businesses who are going to be crucified with what's going on now. I said OK, let's come up with an idea."



The idea he came up with was to use those toboggans to help people. People who were out of work could come and pick up supplies to assemble the sleds, which took about 10 minutes after

mastering the technique. These folks are known as MalJohn's "Home Alone Team." When they returned the constructed sleds, they got \$5 in their pocket for each sled made. (One of those home builders has since become a MalJohn employee.) These sleds were then given the finishing touches in the factory and then sold with the profits going to a handful of charities, including Ronald McDonald House.

Johnson knew they would need more than just scrap plastic to get enough sleds made to make a difference. Rochling Plastics is MalJohn's major supplier of plastic product. They donated enough of the ultra-high molecular weight plastic to make more than 300 toboggans. In all, MalJohn and its community crew crafted nearly 600 sleds.

"That was a company that believed in what we were doing. They've been my supplier for many years," Johnson said. "We felt we should give back. Those of us who are doing well need to give back at this time to help people."

When asked why he wanted to do this, Johnson has a couple of stories to tell.



"We have to get people to stop and think, hey, how do we help other people at a time when people need consideration?"

He has firsthand knowledge of the difference charities can make. His own family benefitted from Ronald McDonald House when his grandchild was ill. And, it goes back to his younger days when he was in an entirely different profession.

"I met a lot of wonderful people, a lot of unfortunate people, a lot of rotten people and a lot of good people when I was in the Royal Canadian Mounted Police in my twenties. You have to have empathy for people that don't have as much opportunity," he said.

He is not stopping with toboggans. Johnson has seen the devastating impact COVID has had on restaurants, too. To that end, they're giving restaurants stacks of personalized plastic cutting boards they can use as incentives with customers. If they choose to, restaurants may buy additional cutting boards, with all profits going to benefit charity.

"It's something we really believe in. We're going to come up with some other products that we will make from cutups or scrap. We don't throw plastic in the garbage. Every three, four months we have plastic reprocessed into sheet, something like 5-7 tons every three months. We really think we have to think about both the green effect and the effect of COVID to people out there."

Additional toboggans are ready for the 2021-22 sledding season. The five-foot sleds are \$99 and the four-foot model goes for \$83. All of the proceeds go straight to charity.

Is your company doing something innovative? Have you stepped up to help your community? Please reach out to Tom@GEAPS.com with your story ideas!



GEAPS, Iowa State Train 38 to Improve Storage and Conditioning Tactics

GEAPS teamed up with the Iowa Grain Quality Initiative at Iowa State University this spring to offer the Advanced Grain Elevator Operations Management Course. Nearly 40 grain operations professionals from 16 companies took part in the virtual week-long training to learn how to manage grain quality. Attendees worked with a variety of stored grains.

The course included lectures and practice solving real-world problems in a safe environment. There were many benefits to the virtual nature of the course. According to Kyle Poorman, Iowa State University communications and policy manager, the online format drew attendees from a wider geographic area than usual. This led to discussion of different decisions needed for different crops and varied climates.



Wayne Pingel, *Siouxland Chapter*, grain department manager/merchandiser at First Cooperative Association, took the course from Cherokee, Iowa. His end goal was to maximize margins ensuring the quality of their stored grain inventory and limiting discounts at the time of delivery.

“This course provided an enormous amount of detailed, applicable, actionable operations training,” Pingel said. “Topics ranged from atmospheric calculations to the use of handheld data measurement tools to aeration system design, management, and maintenance. We will implement as many of these as we can to improve our grain handling and conditioning activities.”

In addition to attending virtually, participants have access to session recordings and course materials.

The course was taught by:

- Professor Dirk Maier
- Professor Charlie Hurburgh
- Agricultural Engineer Mike Sserunjogi
- Graduate Research Assistant George Obeng-Akrofi from Iowa State University

**IOWA STATE
UNIVERSITY**

The Iowa Grain Quality Initiative is a cutting-edge grain quality research and information program. The program has addressed grain production and processing topics quickly, giving producers and agribusinesses the information needed to make business decisions. Challenges related to genetically modified grains have accelerated the use of alternative delivery systems.

I really enjoyed the class and it was very informative. I have been doing this for a while, 28 almost 29 years as of this August. I had just recently conducted an aeration survey at my elevator and one of our neighboring elevators, so the class very useful. I would recommend the class for any of my co-workers or fellow associates. The instructors were very informative and knew their business. I enjoyed the smaller work groups being able to speak to others in the industry from around the country.” — Eddie Hill, Grain Storage Manager, Hurlock Grain



Make This the Summer of Safety

GEAPS offers a variety of classes designed to keep you and your teams safe

People who have been in the grain handling and processing profession know safety is more than a page in the employee handbook. It needs to be a way of life.

Dedicate some time this summer to making sure you and your team are protected by enrolling in GEAPS safety-focused courses.

As the safety director for Kokomo Grain, longtime GEAPS member Butch Hendrix has dedicated his career to making sure everyone gets home safe the end of each workday.

He often tells the story of Colten Howard, an 18-year-old working at a grain bin in Central Indiana. He's described as fearless; nothing could phase him. Just before Thanksgiving, 2019, Howard went into a grain bin for an unknown reason. For nearly 10 hours, his parents stood outside that grain bin praying their son wasn't in there, until emergency personnel removed their son's body.

Since then, Hendrix has worked with the young man's mother, Anita, to emphasize the importance of grain bin safety and she has spoken at rescue demonstrations. Her mission is to keep you all safe.

"If you don't think you have time to invest in safety—talk to your family and friends—I am sure they will tell you differently," Hendrix said. "Safety doesn't only affect you. It puts stress and strains on your family, your friends along with rescuers and first responders. You have family and friends who love and depend on you."



Commit to Safety, Enroll Now

Prevent injuries, costly mistakes—and more tragedies— this fall by learning safety measures to take and things to avoid. GEAPS has a full slate of classes available—all online, all on-demand. You and your team can learn these vital skills at a time most convenient to you.

GEAPS 540 – Entry Level Safety

Make an investment in new hires. This class will provide basic level information about how to stay safe and healthy while working at grain or processing facilities.

GEAPS 541 – Developing an Effective Safety Culture at Your Company

What is your company's safety culture? This class will examine the concept of safety culture and offer a step-by-step plan on how to make improvements.

GEAPS 542 – Electrical Safety for Grain and Processing Facilities

Even if electrical contractors do the heavy lifting, it's important to know the basics, it is even more important to know how to hire qualified electrical contractors. Learn about requirements for electric motors and lighting in a grain facility and understand standards for electrical safety.

GEAPS 544 – Preventing and Responding to Grain Dust Explosions

Learn to avoid catastrophe. This is an overview of what causes grain dust explosions and what you can do to prevent them from happening.

GEAPS 545 – Grain Entrapment: Causes, Prevention and Rescue

Whether you're an owner/operator, an elevator superintendent, safety manager or anyone with a professional need to learn more about entrapment, this class will enable students to identify regulations, initiatives, and standards and know how to put emergency plans in place.

GEAPS 546 – Fighting Grain Silo Fires and Smolders

Discuss the main causes of fires and smolders in upright grain silos and well as ways to prevent and respond to emergencies. Gain the tools to develop and emergency action plan and interact with first responders in the event of an emergency.



PRESIDENT'S REPORT

Jeff Jones, MKC, Great Plains Chapter



It has been an honor serving as GEAPS International President. Despite an incredibly challenging year, together, we have done such great work! I believe the overarching theme of the past year is we didn't succumb to struggles—we adapted and thrived with the goal of better serving our members while being fiscally responsible.

When the COVID-19 Pandemic tried to keep us apart, we found new ways to come together better than we had ever done before. We came together on Facebook and LinkedIn. We came together over Zoom and email. GEAPS staff helped chapters host several virtual chapter meetings. With online access, attending a meeting no longer meant spending hours in a vehicle, and we saw attendance increase.

GEAPS is all about coming together and we cannot be stopped.

When we couldn't host GEAPS Exchange in Minneapolis as planned, we learned to pivot and came together with more than 350 of you for a Virtual Exchange. We further learned to adapt as we planned, postponed and planned again for GEAPS Exchange in Columbus in August. (We hope to see you there!)

Over the last fiscal year, we started executing the new GEAPS Strategic Plan to focus on growth in a variety of areas. Growth in membership, an increase in member value, more Professional Development Programs with options for new partners and improved resources and revenue streams.

We launched a new group membership model. In its first month, the new Facility and Company memberships—and an increase of

strategic advertising and marketing—brought in more than 200 members, with more memberships coming in every week. We are showing positive member growth for the first time in more than a decade! We are so happy to have you all as a part of the GEAPS family.

Our new, and existing, members will be able to take advantage of a better-than-ever member benefits package. You'll still receive the historic discounts and great networking, but you'll also receive a variety of members-only and free services.

One of the great member benefits you've grown to depend upon got even better this year. We understand your jobs keep you incredibly busy, traveling out-of-town isn't always feasible and your schedules fill up fast. To that end, all of the GEAPS Distance Education Courses are now offered on-demand. New partnerships made it easier than ever to find interesting educational opportunities and meet (future) GEAPS members. The debut of new sponsored webinars further expanded our educational offerings.

Simply put, we're making it easier than ever to learn in your own time in your own location.

In a year where we could simply talk about the challenges, we have reasons to smile. Even with a pandemic and not having an in-person Exchange, our balance sheet looks good. We performed better than our budget forecast and we experienced asset growth.

Thank you for being a part of GEAPS this past year. We would not be celebrating these wins without all of you. Thanks to careful planning of our volunteer leaders and staff, together, we were able to emerge from the challenges. Next year is bound to be even better, you're in good hands with Barb Grove as your next president.

It has been an honor to serve you and our members this past year as your Board President.



NEW PRESIDENT'S REPORT

Barb Grove, Central Valley Ag, *Great Plains Chapter*



I am looking forward to serve as GEAPS International President for 2021-22. Thank you for entrusting me with this new role. Despite unpredictable and unprecedented challenges, GEAPS did well in the last year. This coming year looks even better!

As barriers continue to decrease, I am hoping we can make great strides together. The COVID-19 pandemic taught us a lot about how

we can be creative to reach our goals. It showed us the importance of embracing technology and being flexible as we approach challenges.

As we slowly get back to a new normal, we can focus on implementing the strategic plan more fully. GEAPS Strategic plan for FY-2021-24 has four main goals:

- Grow Membership
- Increase Member Engagement
- Advance Professional Development
- Grow Resources

These are important and multi-faceted goals, but I truly believe that by working together we can accomplish everything we set out to do.

We are making strategic investments into new projects to drive value. Over the next year, you'll notice some technological advancement from GEAPS. We are already working on a new, robust website to better meet your needs. The new site, which will bring

together GEAPS.com and GEAPSExchange.com, will introduce more people to our association, provide the content you've told us you want to see and bring us together even more. We plan to include an industry job board to help members meet their critical staffing needs and share opportunities with members looking to advance in their career. We'll also have a forum available where members can bounce ideas off each other in real time.

We recognize many of you don't spend a lot of time in front of your computer and we're adapting for you. Look for a GEAPS mobile app so you can stay connected no matter where you are. The website and app will help us keep you all even more informed—and hopefully inspire you all to get more involved with GEAPS.

One way to get involved and get the most out of your membership, is to participate in some of the many Professional Development course offerings available through GEAPS. With more partnerships, more webinars and a hardworking and creative Professional Development team, we are set to provide you with a multitude of educational opportunities this year. Don't miss out!

We are always looking at how we can best serve our members and, as always, we welcome your ideas and input.

I look forward to seeing old friends and colleagues and meeting new members when we come together for TWO GEAPS Exchanges in the coming year. We'll soon gather at the Greater Columbus Convention Center in Columbus, Ohio. Next spring, we'll come together in Kansas City, MO again at our "usual" time of year.

Together, we will make this a wonderful year!



GEAPS Welcomes Second Vice President, Three New International Board Members

GEAPS Announced the 2021-2022 International Board Election Results at the Annual Meeting July 7

Filling three open seats on the Board are:

Casey Abel, Gavilon LLC, *Golden Triangle Chapter*
R. Scott Brittingham, MCGOM, *Mountaineer Farms, Mid-Atlantic*
Jori Templeton, Temco, *Columbia River*

Members elected **Chris Blair**, NEW Cooperative, *Greater Iowa* to the office of Second Vice President.

International Board Officers for 2021-2022:

President, **Barb Grove**, Central Valley Ag Cooperative, *Great Plains*
First Vice President
Second Vice President, **Chris Blair**, NEW Cooperative, *Greater Iowa*
International Board Chair

Associates Board Election Results 2021-2022

All incumbents will retain seats on GEAPS Associate Board

The Board will re-install recently elected leaders after their September meeting. Re-elected to three-year terms as Associates Board directors are:

Janice Kantola, Premier Components, *Michigan/So. Ontario*
Matthew Schmitt, PE, CGOM, CGPM, Keen Project Solutions LLC, *Greater Iowa*
Cheryl Storch, Custom Agri Systems Inc., *Seaway*
Alex Westlind, P.E., The Weitz Company, *Minneapolis*

Associate members elect the Associates Board to represent their collective interest in advancing GEAPS' mission. The Associates Board serves as an advisory council to the International Board. The Associates Board president, vice president and secretary represent the group on the International Board of Directors.

Associates Board Officers for 2021-2022:

President **Todd Morey**, AGI AIRLANCO, *Kansas City*
Vice President **Austin Carpenter**, Clear Creek & Associates Inc, *Hoosier*
Immediate Past President **Vincent Marze**, WL Port-Land Systems, *Seaway*.

Associate Board members elected a secretary after *In-Grain* went to press. Please visit our website for updates.



THANK YOU FOR LEADING!



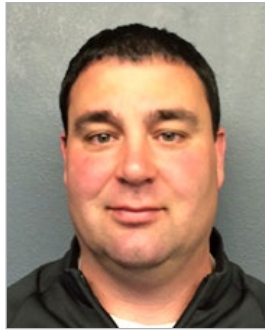
Meet Your 2021-2022 International Board of Directors



International Board Chair:
Jeff Jones



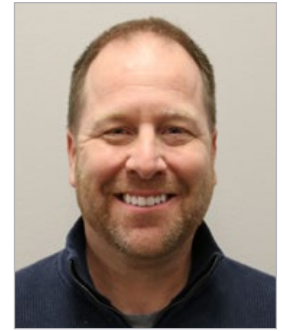
International President:
Barb Grove, CGOM



International 1st Vice
President: **Chris Blair**



International 2nd Vice
President: **Chuck Kunisch**
(pro tem appointment)



Executive Vice President:
Steve Records



International 3rd
Vice President:
Murray D. Vanderpoint, PE



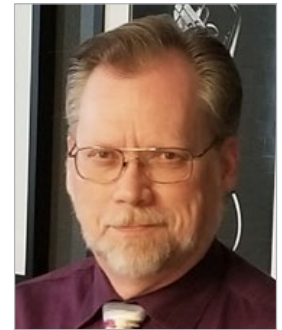
International Secretary:
Matthew Schmitt



International Treasurer:
Robert J. Horvat, PE



International Board Director:
Casey Abel



International Board Director:
R. Scott Brittingham, MCGOM



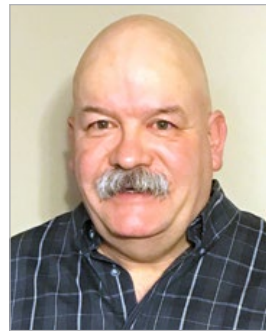
International Board Director:
Austin C. Carpenter



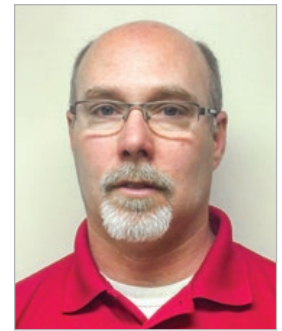
International Board Director:
David L. Hoffman



International Board Director:
Casey Jones



International Board Director:
Tim Kramer



International Board Director:
Todd F. Morey



International Board Director:
Mervin A. Rapp



International Board Director:
Paul Steinlage



International Board Director:
Jori Templeton



**Pro tem
director
appointment
TBD**

International Board
Director





★ ★ ★

MEMBER PROFILE

★ ★ ★

Bob Reis

Chapter and committees:

Current President – *Minneapolis Chapter*

Family:

Wife Cindy, three teenage children. Tally-18, Sam-16, Campbell-16

Position and Company:

Recently accepted the role as Director of Sales for the newly combined CMC and SureTrack's Commercial Teams for Ag Growth International (AGI).

Years with company:

Eight years with CMC, three years since CMC was acquired by AGI in January of 2018.

Years in Industry:

30

Interesting or unique fact about your facility/company:

CMC's (now SureTrack/CMC) mission to the grain Industry is to Protect Human Life and Property. All these years later, (now a proud member of AG-SureTrack), CMC takes pride in merging our electronics design/manufacturing skills with our knowledge of safety and the prevention of dust explosions to become partners with our customers to help build a Culture of Safety in their organizations.

Past positions:

Former VP of Sales (later President) of CMC Industrial Electronics (Minneapolis & Vancouver, BC Canada)

Education:

Engineering Degree from Dunwoody College, Undergrad in Business Administration and MBA from St. Mary's University.

Biggest influence on your career:

My late father and his work ethic and dedication to his employer and his fellow co-workers had and still has an enormous influence on how I have approached all my jobs over the years. My father grew up on a farm, and later held a Blue-Collar job for 40 years in a factory and never missed a day of work. My Dad had a strong belief that he had an obligation to his family, his employer, and his co-workers to give his best every day and earn his keep, regardless of how difficult his day-to-day tasks could be. My Dad never became a wealthy man, but he was honest, hard-working and hard-playing, and in my book that made him a very rich man.

How has GEAPS helped your leadership skills?

GEAPS annual Leadership Workshop has proven to be very useful to me in developing new skills and new ideas that I can use as a leader in our organization. The guest speakers and workshops are time well spent and I would recommend participation to any, and all GEAPS members.



What are three of your favorite memories from GEAPS?

- Providing an educational session Pod at the GEAPS Exchange in 2019 (before the pandemic) regarding the OSHA & NFPA compliance standards for the prevention of dust explosions to fellow members. The audience was engaged and asked a ton of valuable questions, and I came away from that experience feeling as though I was able to give a little bit back to the industry and the GEAPS organization.
- My first GEAPS Exchange back approximately 15/20 years ago (I cannot recall the date), I clearly recall having a ball talking to customers in our booth, and taking part in the evening activities, and later thinking to myself that I should have joined GEAPS much sooner.
- I have met hundreds of great people being a part of this industry and as a GEAPS member. I have made acquaintances at both local and national GEAPS meetings who, over the years, have developed into close friendships on a personal level and partners on a business level. Experiences and friendships you just cannot place a price tag on.

What is the best advice you have received from another GEAPS member?

A prominent GEAPS member once told me years ago to, "Take off your sales hat and place your GEAPS hat on when providing educational speaking engagements for GEAPS members". He advised me to not take such a unique opportunity (such as a GEAPS educational session) and directly promote your product. The audience comes to learn something from the educational session, not to be sold on your goods. He went on to say, "The educational session in and of itself is a wonderful opportunity to impart some nuggets of knowledge you possess onto the audience and give back to the industry that has provided many opportunities during your career". That bit of advice has stuck with me, and I share this story with younger, new members in the hopes they get as much out of their GEAPS experiences as I have all these years.

Winner, Winner (Grain??) Dinner!

Greg O'Brian of Friona, TX is the grand prize winner of GEAPS Sweepstakes. Since the minimum \$35,000 was not raised, O'Brian did not win the TRACKER800S LE Side by Side, but he did walk away with a nice cash prize.

Thanks to everyone who participated in this sweepstakes. Dollars raised will be used to help advance the mission of GEAPS.

What is one industry-wide trend affecting your company right now? How are you reacting to it?

It is an exciting time to be a part of the Ag Industry, as new digital technologies in the IoT space are emerging all the time. At AGI/ SureTrack, we possess and continually develop market-leading Ag Management software solutions as part of the growing SureTrack platform. The SureTrack Pro suite of solutions works in conjunction with the SureTrack Farm system, which is an online collection of products (i.e., Bin Manager, Field Data Manager, Farm Mobile, etc.) for farmers and growers to select the best seeds, maximize growing potential, effectively store and manage grain, as well as manage elevator and processing operations to increase bottom-line profitability, as well as create fundamental traceability and sustainability programs.

The SureTrack platform has more than 3,000 US farmers and dozens of Commercial Pros managing their Ag businesses and realizing the significant value-add the SureTrack suite of solutions offers to the broader Ag industry. It is rewarding as an employee to offer a full suite of value-added tools for our customers, and to be a small part of this evolution of technology AGI/SureTrack is offering to our industry.

What is something unique about the grain industry in your region?

Minneapolis, once known as the "Mill City," is one of the earliest centers for the birth of modern milling in the US and as such has a unique place in the history of our industry. We have the Mill City Museum which does an excellent job showcasing the early development of the milling industry and some of the inherent dangers caused by dust explosions at a grain elevator and milling operation. We are also home to the Headquarters of some major Ag firms in the global grain, milling and food supply chain, and we have been fortunate to supply our goods and services in partnership in promoting the safe operations of their facilities. Finally, we in Minnesota are positioned on the northern reaches of the Mississippi river making this region a key player in the efficient transport of grain via barge transportation.



New Members

Welcome these new members who joined GEAPS recently.
Italics denote Student Members.

Canadian Prairies

Sean Befus, Parrish & Heimbecker, Ltc.
Werner Van Schalkwyk,
 Guilleven Automation
Jay Prichodko, Benschaw, Inc.
Robert Anderson, Hi Tech Installations,
 Ltd.
Grant Floren, LV Control Mfg. Ltd.
Derrick Enns, FWS Group of Companies
Don Hack, LV Control Mfg. Ltd.
Eric Guyot, FWS Group of Companies
Jarret Proulx, LV Control Mfg. Ltd.
Sohaib Azam, LV Control Mfg. Ltd.
Andrew Smith, FWS Group
 of Companies
Jason Hawcroft, LV Control Mfg. Ltd.
Brent Schirmacher, Tritech Fall
 Protection Systems Inc.
Jason Boyles, AGI
Isagani Guiao, Richardson
 International Ltd.
Jon Englestad, Superior
 Grain Equipment
Evan Mohan, Providence
 Grain Solutions
Daryl Jobe, Providence Grain Solutions

Columbia River

Earl Dixon, United Grain – Vancouver
 Export Terminal
Robert Moravec, United Grain –
 Vancouver Export Terminal
Jason Jordan, EGT, LLC, Longview
Dave Stepp, EGT, LLC, Longview
Jake Sizemore, EGT, LLC, Longview
Steve Burger, EGT, LLC, Longview
Mike Woodruff, EGT, LLC, Longview
Kerri Dennis, DePueWarehouse
 Company Main Office
Glenn Green, DePueWarehouse
 Company Main Office
Tyler Wells, DePueWarehouse Company
 Main Office
Gary Roper, DePueWarehouse
 Company Main Office
Jim Stewart, DePueWarehouse
 Company Main Office
Carlos Montejano, UPL NA, Inc.

John Grimmert, SonicAire
Matthew Huffman, Temco, LLC –
 Kalama
Courtney Sargent, Cargill Inc,
 Office Center
Chris Alexander, Temco, LLC – Kalama
Abe Del Toro, Temco, LLC – Kalama
Leonard Edson, Temco, LLC – Kalama
Jason Eeds, Temco, LLC – Kalama
Zach Gatton, Temco, LLC – Kalama
Joe Geier, Temco, LLC – Kalama
Park Johnson, Temco, LLC – Kalama
Nick Jones, Temco, LLC – Kalama
Mike Kersey, Temco, LLC – Kalama
Justin Lucas, Temco, LLC – Kalama
Obi Momah, Temco, LLC – Kalama
Nicole Schiermeister, Temco, LLC –
 Kalama
Emily White, Temco, LLC – Kalama
Antonio Anderson, Temco, LLC –
 Portland
Joey Ebuena, Temco, LLC – Portland
Ted Neys, Temco, LLC – Portland
Tyson Mazingo, Temco, LLC – Portland
David Bodin, EGT, LLC, Longview

Cornbelt

Jake Weiner, Didion Milling Inc,
*recruited by Derrick Clark, Dideon
 Milling, Inc.*
Jeff Cleland, Tate & Lyle Grain Inc.
Tannyr Schwartzbach, Maplehurst
 Farms, Inc, Rochelle
Bryce Hinkelman, Maplehurst Farms,
 Inc, Rochelle
Rich Roach, Maplehurst Farms, Inc,
 Rochelle
Devi Thorpe, Groves Electrical Services
Matt Nesbitt, Groves Electrical Services
John Reidy, Grain Journal
Cody Bush, Vector Construction
Danny Barclay, Fumigation Service &
 Supply Inc.
Corey Kirby, Fumigation Service &
 Supply Inc.
Nancy Stratinsky, Central Life Sciences
Troy Oehler, Grain Flo Inc.
Michael Rickard, Grain Flo Inc.

Mike Ogorek, Custom Agri Systems Inc.
Brandon Byrd, Champaign-Danville
 Grain Inspection
Francis Heafy, Via Rain Engineering Inc.

Golden Triangle

Christopher McCloud, Cal-Maine
 Foods, *recruited by Jeremy Emerson,
 Cal-Maine Foods*
David Lee, Tritech Fall Protection
 Systems Inc.

Great Plains

Will Bramblett
Ryan Lepski
William Flatt
Charles Shipp
Jacob Hencke
Brody Schlegel
Craig Jones, Bulk Conveyors, Inc.
Ty Quillin, Bulk Conveyors, Inc.
Chris Stucky, HABCO Inc.
Jason Torrey, Central States Enterprises,
 LLC
James Clark, Central States Enterprises,
 LLC
Ray Perez, Kasa Controls & Automation
Kelsey Martin, AgTrax
Tyler Cottam, AgTrax
Gayle Lewis, AgTrax
Jeff Fountain, AgTrax
Clayton Lear, AgTrax
Terry Mohl, Elkhart Coop
Todd Ponton, The Industrial Fumigant
 Co, LLC
Zachary Johnson, The Industrial
 Fumigant Co, LLC
Sarah Lawson, Kice Industries, Inc.
Jeff Kinnunen, Kice Industries, Inc.

Great River

Tom Ash, River Valley Cooperative –
 Dewitt
Larry Lahr, River Valley Cooperative –
 Dewitt
Austin Peterson, River Valley
 Cooperative – Davenport



Phillip Shannon, River Valley

Cooperative – Davenport

Ryan Kerber, River Valley Cooperative – Davenport

Mike Mollenbeck, River Valley Cooperative – Davenport

Greater Iowa

Matt Moore, Keen Project Solutions, LLC

Mike Larson, Keen Project Solutions, LLC

Leonard Pipho, Keen Project Solutions, LLC

Michael Leyva, Keen Project Solutions, LLC

Jennifer Theulen, Keen Project Solutions, LLC

Bill Braadland, Keen Project Solutions, LLC

Eric Sill, The Weitz Company

Nathan Walker, Keen Project Solutions, LLC

Kyle Roberts, Keen Project Solutions, LLC

Kody Larsen, Keen Project Solutions, LLC

Dani Waters, Keen Project Solutions, LLC

George Jaegers, Keen Project Solutions, LLC

Jace Piercy, Keen Project Solutions, LLC

Ryan Knisley, Keen Project Solutions, LLC

Greater Nebraska

Jeff Schmidt, Chief Agri

Rachel McClure, PMI Nebraska LLC

Skyler Wissing, PMI Nebraska LLC

Gulf South

Patrick O'Neal, The Andersons Louisiana

Cal Williams, Greenfield

Craig Kinler, Louis Dreyfus Commodities, Port Allen Export

Ryan Hurst, Louis Dreyfus Commodities, Port Allen Export

Ralph LeBlanc, Louis Dreyfus Commodities, Port Allen Export

Damian Quevedo, Louis Dreyfus Commodities, Port Allen Export

Jason Wegg, Zen-Noh Grain Corp., Convent

Chris Gehret, Zen-Noh Grain Corp., Convent

Eric Schmitt, Zen-Noh Grain Corp., Convent

Shane Rosen, Cargill Inc. Westwego

John MacGregor, Cargill Inc. Westwego

Jimmy Mayon, Cargill Inc. Reserve

David Manshack, Cargill Inc. Reserve

Tremayne Moore, Cargill Inc. Reserve

Ytarius Goldsberry, Cargill Inc. Westwego

Guy Acker, Cargill Inc. Reserve

Dylan Haltom, Cargill Inc. Reserve

Jonathan Howell, Cargill Inc. Reserve

Jose Guzman, Cargill Inc. Reserve

Jordan Street, Cargill Inc. Reserve

Ron White, Cargill Inc. Reserve

Aston Williams, Cargill Inc. Reserve

Ryan Street, Cargill Inc. Westwego

Zach Scalse, Cargill Inc. Reserve

James Lugenbuhl, Cargill Inc. Westwego

Austin Mosier, Cargill Inc. Westwego

Jared Clough, Cargill Inc. Westwego

Sokchea Som, Cargill Inc. Westwego

Eric Long, Cargill Inc. Reserve

Becca Fletcher, Cargill Inc. Westwego

Andrew Shepherd, Cargill Inc. Reserve

Tony Gales, Cargill Inc. Reserve

Kevin Dixon, Cargill Inc. Reserve

Todd Dufrene, Cargill Inc. Westwego

Marie Gasaway, Cargill Inc. Reserve

Heather Brewer, Cargill Inc. Reserve

James Stuart, Cargill Inc. Reserve

Dennis Ryan, Cargill Inc. Reserve

Hannah Eilert, Cargill Inc. Westwego

Chris Benoit, Cargill Inc. Reserve

Rafael Rolon, Cargill Inc. Reserve

James Golden, Cargill Inc. Reserve

Travis Joseph, Cargill Inc. Reserve

Ricky Richardson, Great River Industries

Adam Bourgeois, Great River Industries

Greg Bauer, Great River Industries

Sean McCarthy, American Safety LLC

John Haynes, Lanier & Associates Consulting Engineers Inc.

Allison Gaines, Lanier & Associates Consulting Engineers Inc.

Chad Shaw, Lanier & Associates Consulting Engineers Inc.

Nick Groh, RJ Tricon Co Inc.

Jason Fallon, RJ Tricon Co Inc.

Kyle Wolf, RJ Tricon Co Inc.

Eugen Whitney, RJ Tricon Co Inc.

Hoosier

Kingsley Ambrose, Purdue University

Tim Stinson, Block Grain Systems

Tom Maurey, Linak US Inc

Anna Wegner, Fumigation Service & Supply Inc.

Anthony Fossaluzza, Linak US Inc

Tracey Moore, Fumigation Service & Supply Inc.

Jud Harten, Linak US Inc

David Mueller, Fumigation Service & Supply Inc.

Bill Wolf, SonicAire

Mike Weaver, Control Stuff Inc.

Kansas City

Isaiah Stoltz, Kansas State University

Katherine DeMarco, Oak River Farms

William Bravo, Bartlett, a

Savage Company

Peter Van Tassel, Bartlett, a

Savage Company

Jason Logan, Bartlett, a

Savage Company

Jared Roth, Bartlett, a Savage Company

Matthew Donaldson, Bunge Milling -

Atchinson

Jacob Wessel, Bunge Milling -

Atchinson

Chris Caplinger, Bunge Milling -

Atchinson

Teresa Wilde, Compass Minerals Intl.

Inc.

Kevin Anthony, Scotwood

Industries LLC

Cody Behler, AGI AIRLANCO

Jon Newcomer, Kansas Grain

Inspection Service

Dave Ahern, AGI CMC

Michigan/So Ontario

Rocky Donald, The Andersons, Inc.,

recruited by Rickie Donald, The

Andersons, Inc.

Kristen Robak, Parrish & Heimbecker,

Ltd.

Tom Blome, Cooperative Elevator -

Pigeon, MI

Brandon Herzog, Cooperative Elevator

- Pigeon, MI

Nik Shenk, Cooperative Elevator -

Pigeon, MI



Derek Lawrence, Rulmeca Limited
Dan Lemon, Industrial Scientific Corp.
Robb Hammell, Hensall Co-op, Hensall
Chris Ingratta, Hensall Co-op, Hensall

Mid-America

Derreck Ferris, AGI AIRLANCO
Jesse Foster, CCS Group LLC
Kirk Nelson, Behlen Mfg. Co.
Jim Snyder, Behlen Mfg. Co.
Cody Myers, Behlen Mfg. Co.
Craig Enderlin, Behlen Mfg. Co.
Dave Slusarski, Behlen Mfg. Co.

Mid-Atlantic

Charles Northam, Safety Resources LLC
Steven Small, Messick & Gray Inc.
Ron Luker, Top Bead Welding
Brenton See, Top Bead Welding
Lanny Beach, Top Bead Welding
Richard Hedrick, Top Bead Welding

Mid-South

Jacob Ledgerwood
John Thomas, Cal Maine Foods
 Michelle Bergman, Cooperative Elevator
 – Pigeon, MI
Matthew Rodebush, ABB
Fred Knapp, Presto-X, a
 Rentokil Company
Jeff Phillips, GRT Rubber Technologies
Jebb Williams, GRT
 Rubber Technologies
Rhine Brown, Arkansas Mills Supply
Simon Shipp, Aumund Corporation
Paul Allen, Chief Agri
Stevie Young, SonicAire
Blake Duden, AGI CMC
Robert Gray, JESCO Inc.

Minneapolis

Brad Berkhof, New Vision Coop
Michael Melo, Rahr Malting – Shakopee
Stephen Melin, General Mills Inc.
 Soo Elevator
Andrew Gregor, General Mills Inc.
 Soo Elevator
Michael Lafavor, General Mills Inc.
 Soo Elevator
Todd Olson, Rahr Malting – Shakopee

Mike York, Rahr Malting – Shakopee
Jeffrey Malek, Rahr Malting – Shakopee
Aaron Eernisse, Rahr Malting –
 Shakopee

Pete Speh, Thorstad Construction Co.
 Inc.

Rich Qualheim, Applied
 Power Products

Steve McMeen, Applied
 Power Products

Mary Peterson, Applied
 Power Products

Tyler Walsh, Crown Appraisals Inc.

Dustin Paloranta, The Weitz Company

Mike Bernards, Gamet Mfg.

Chelsey Kub, Crown Appraisals Inc.

Jared Anderson, Pheumat Systems, Inc.

Andy Lundquist, Pheumat Systems, Inc.

Brian Field, Crown Appraisals Inc.

Dustin Williams, Pheumat Systems, Inc.

Noah Nelson, Pheumat Systems, Inc.

Mike Hand, AGI

Scott Eng, Applied Power Products

Jim Rooney, McCormick
 Construction Company

Jeremy Davis, Cargill Inc, Office Center

Kevin Meredith, Cargill Inc,
 Office Center

David Ritchie, Ardent Mills Lake City

Valerie LeVasseur, Cargill Inc,
 Office Center

Butch Waetjen, Control Stuff, Inc

Adam Kusler, Superior Grain Equipment

Hayo Hesselink, Cargill Inc,
 Office Center

Nathan Harty, Cargill Inc, Office Center

Rick Rayl, Superior Grain Equipment

Steve Duit, Superior Grain Equipment

Nathan Sanford, Ardent Mills Lake City

Skyler Henry, Ardent Mills Lake City

Anthony Roy, Ardent Mills Lake City

Alejandro Bonaudi, Cargill Inc,
 Office Center

Tom Katalinich, Cargill Inc,
 Office Center

Heloiza Medes, Cargill Inc, Office Center

Barbara Schaeftbauer, Cargill Inc,
 Office Center

Sander Van De Meerendock, Cargill
 Inc, Office Center

Matt Williams, Cargill Inc, Office Center

Anthony Vierling, AGI CMC
Scott Johnson, Cargill Inc, Office Center

North Iowa

Jason Schweneker, Northern
 Country Cooperative

Seaway

Duan Williams, The Andersons Inc.

Kurt Schalois

Dan Elwood, Chief Agri

Rusty Conner, Tritech Fall Protection
 Systems Inc.

Brad Storch, Custom Agri Systems, Inc.

Siouxland

Wayne Pingel, First Cooperative Assn.

Patrick O'Neill, Sioux City Inspection &
 Weighing

Marie Verkilen, Optimize Electric, Inc.

Dan Reel, Younglove Construction, LLC

Joey Posivio, Younglove Construction,
 LLC

Elliot Strain, Sioux Steel Co

Casey Smith, Interstates, Inc.

Casper Cronje, Sious Steel Co

Mike Diepholz, Interstates, Inc.

Mike DeRosier, Interstates, Inc.

Mark Stuchlik, Interstates, Inc.

Thunder Bay

Natalie Scalse, JML Engineering
 Ltd., recruited by George McKay, JML
 Engineering Ltd.

Riley Verhelst, Richardson International
 Ltd. – Thunder Bay

Wayne Mavnu, Richardson
 International Ltd. – Thunder Bay

Tri-State

Kevin White, American Track

Johnathan Obar, Specialty Rescue and
 Fire Service

Kim O'Brien, Tiernan Aeration Inc.

Kason Scroggins, Tiernan Aeration Inc.

Tina McDonald, Tiernan Aeration Inc.

Austin Lassley, SonicAire

Twin Ports

Ronald Rink, Ceres Global

Phile White, Vector Construction



Company, Facility Membership Model Off to a Great Start

Take one look at pages 18-20 in this issue and you can tell people are loving GEAPS new Facility and Company membership options. We had to add more pages to this issue just to make room to list all of our new members!

GEAPS Membership Committee created this new model as part of a strategic plan to better serve members and get more people to the GEAPS table. The larger our member base grows, the more access we have to knowledge and solutions.

Individual memberships are still \$370 annually, but \$1,000 covers up to six people at your site. Seven or more people who would benefit from GEAPS memberships? Everyone is in for just \$2,500. Simply put, this new model is getting more people involved and saving you all money.

Hobie Stutt of River Valley Cooperative was one of the first to sign on to the new model.

“We chose to go with the location membership at two of our locations to get more people involved in building knowledge of the grain industry. The reduced cost allowed us to introduce GEAPS to more of our team members while still maintaining our budget for memberships,” Stutt said. “I hope it will lead to more employees wanting to grow their knowledge in the grain industry helping both River Valley Coop and GEAPS.”

Whether you are on an individual, company or facility membership you still get access to all the benefits of GEAPS. We hope you will encourage more of your team to get involved as well!

To learn more and take advantage of this new membership model, visit geaps.com/groups or contact Membership Manager Deb Most at (763) 999-4300 or deb@geaps.com.



Upcoming Board and Committee Meetings

DATE	TITLE
July 15, 2021	GEAPS Exchange Education Programming Committee Meeting
Aug. 6, 2021	Chapter Resource Committee Meeting
Aug. 6, 2021	GEAPS Exchange Education Programming Committee Meeting
Aug. 6, 2021	GEAPS International Board of Directors Meeting
Aug. 6, 2021	Membership Committee Meeting
Aug. 8, 2021	GEAPS Associates Board Meeting
Aug. 19, 2021	GEAPS Continuing Ed. Programs Oversight Committee Meeting



IN MEMORIAM

GEAPS was saddened to hear of the passing of two members in recent months. We will miss Tom Dahl of Sioux City Inspection and Weighing, *Siouxland* and James Hamacher, *Cornbelt*.

CHAPTER NEWS

Minneapolis

The *Minneapolis Chapter* hosted their May 5th meeting in Moir Park with 35 attendees. Kevin Rodriguez, Sales Account Manager from Bühler, demonstrated Bühler Vision: Remote Maintenance Help. This provides the real-time support for remote using the Bühler Goggles.



Let's come together, welcome new members

As COVID-19 restrictions continue to lessen, we're able to get together more and more. With membership renewals and our new Facility and Company memberships for groups, you'll have many new faces to welcome in the coming months! Now is a great time to plan meetings and activities. We encourage you to be proactive to welcome these new members and encourage them to get involved.

Meeting Planning

Your members want to meet! It's time to make a plan. Return to your pre-COVID rhythm of meetings or try something new? Lunch meetings or evening meetings? Meet at a member facility or local restaurant? Start locking in dates and locations. Need help finding a speaker? Look at GEAPS' online speakers' bureau or contact GEAPS staff with your ideas and we can help to match you with a speaker.

How can we help?

We can feature your events in the Local Focus email, which is sent out at the end of each month. Hosting a virtual or hybrid event? We can share it in a Member Benefit email. Did you do something really cool and you'd like some recognition? Please share photos!

What we need from you

We've extended deadlines! Please get the following items to us no later than September 1.

- 2021-22 election results – let us know who your leaders will be for the coming year.
- 2021-22 meeting schedule – send us your plan for at least three meetings in the next year (fill in the specific details as you get closer to the meeting date).
- 2020-21 financial report – send us your financial details to close out this fiscal year. The template can be found on GEAPS.com.
- Send us your meeting reports! Recap your meetings for us to be included in *In-Grain*. Send us pictures too!

Recognizing members

GEAPS new facility/company model is resulting in new members, which results in longer membership rosters in your chapter. Please welcome these new members and let them know how glad you are they're with us!

Have fun!

Your GEAPS membership isn't all about business. It's about making new friends and connections, it's about getting together, it's about FUN! Be sure to set aside some time for fun events and activities as you're doing planning for the coming year.

Don't forget, the deadline to submit your 2021-2022 chapter meeting schedule is Sept. 1. We are here to help if you have any questions. You can either call the GEAPS chapter team at (763) 999-4300 or email chapterservices@geaps.com.



GEAPS *In-Grain* is printed on paper stock sourced through eco-friendly paper manufacturers.

CALENDAR

An extensive and up-to-date calendar can be found on the GEAPS website.

CHAPTERS

GREATER IOWA

July 20, 2021

Corrugated Steel Grain Bins and
Wind Susceptibility
CNH Industrial Ag Information Center
Nevada, IA
Noon

KANSAS CITY

July 28, 2021

Annual Gassich Classic Golf Event
Shoal Creek Golf Course
8905 Shoal Creek Parkway
Kansas City, MO
10 a.m. shotgun start

MID-ATLANTIC

July 15, 2021

Golf Outing
Heritage Shores
Bridgeville, DE
Tee Off at Noon

MID-ATLANTIC

August 17, 2021

Crab Feast
Suicide Bridge Restaurant
Hurlock, MD
6:00 p.m.

