



In-Grain

Grain Elevator and Processing Society

The Knowledge Resource for the Grain Handling and Processing Industry

September/October 2021

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Thank You for Attending GEAPS EXCHANGE 2021

**See story and photos starting
on page 4**

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In-Grain

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GEAPS' vision is to be *The Knowledge Resource* by providing key information in these "core competencies:"

- Grain Quality
- Facility Maintenance and Design
- General Operations
- Risk Management
- Human Resources

GEAPS Staff

Steve Records, executive director

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Whitney Bey, conferences manager

Adrienne Fjerstad-Miller, *conference and expo director*

Julia Kloehn, *senior director of operations*

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Patsy Lee, professional development program support associate

Deb Most, membership manager

Krissy Ohnstad, *marketing specialist*

Betsy Polis, *director of member engagement*

Tom Sedlacek CGOM, *communications manager, editor*



@GEAPInfo



New Bylaws to Meet Today's Needs

Vote on Bylaw Changes by September 10

If you've been reading your emails—or if you were with us at GEAPS Exchange in Columbus, Ohio, you know we're working to change our association's bylaws.

You, our members, are the best part about GEAPS. Surviving the COVID-19 pandemic taught us to think and operate differently. We learned we need to be a more flexible organization to the challenges we may face—known and unknown—and we must continue to seek and receive input and engagement from all GEAPS members in supporting the mission and future of GEAPS.

Over the last several months, GEAPS undertook a project to review and revise our bylaws for the first time in more than a decade. The International Board of Directors and a task force of member volunteers set out to update our governing documents with the goals to have:

- A set of governance rules that allow GEAPS to thrive now and ensure the ability to adjust and react to future unknowns.
- A more agile and engaged Board.
- A more inclusive and representative Board.
- Clearer responsibilities for decisions made by the Board, specifically as it relates to the International Board of Directors and the Executive Committee operations and decisions.
- Clearer definitions and roles for GEAPS committees.

The proposed bylaws were the result of the work completed by the task force and Board. These proposed bylaws were approved by the International Board on June 25. Because GEAPS is still operating under existing bylaws, the only members who may vote on these are Regular members. If approved, the new set of bylaws will allow all dues-paying members to vote in International elections and immediately impact the upcoming International Board nominations cycle.

The new bylaws would improve representation on the International Board with expanded opportunities for Associate and Affiliate members to serve as International Directors and Officers. The bylaws would also result in new board committees to ensure the entire International Board is engaged in the governance and oversight of GEAPS.

There is still time to vote

If you are a Regular member and you still have not voted, please do so before September 10. Simply respond to the email you received in July. If you no longer have that email please contact GEAPS office at info@geaps.com or (763) 999-4303.

We're here for your questions

We hope you were able to participate in either the virtual or the in-person Q&A sessions offered this summer. If not, you're welcome to email steve@geaps.com to ask your questions to GEAPS Executive Director Steve Records.



For more information or to vote, please visit geaps.com/bylawsupdate



A GEAPS Family Reunion

It was wonderful to have so many of us back together again at GEAPS Exchange in Columbus, Ohio last month. It was so great to see friends, old and new, walk through the doors of the Greater Columbus Convention Center for the biggest and best show in the grain industry August 6-9. Nearly 300 exhibitors came to share their latest and greatest products and attendees benefited from around 30 hours of education.

After nearly two years, we were finally able to shake some hands, see each other's smiles and enjoy the camaraderie and networking GEAPS is known for.

"As everyone has experienced over the last two years, the pandemic has really changed how we all operate, including our industry—the ag industry in particular, but our industry very specifically in regard to grain—is relationship-driven and it's people-driven," said GEAPS' Executive Director Steve Records as Exchange began. "The ability for people to meet, get to know each other, connect, share stories and build relationships that will last decades—that's the thing I'm most excited about."

Safety was an overall theme of the event, with many education sessions centered around how to work smarter and safer. A returning favorite, the folks from Oklahoma State University presented grain entrapment rescue demonstrations throughout the show.

"Safety is always going to be a key principle," Records said. "A lot of what our people do is dangerous."

Unfortunately, COVID has not been eradicated and the pandemic still kept some borders closed when we met last month. Many companies are still operating under travel restrictions as COVID continues.

Those who were able to come were so happy to be there and already looking forward to gathering next spring when we gather for GEAPS Exchange in Kansas City, Missouri.

"I never thought I'd say that I'm excited for trade shows, but it was kinda pent up demand of seeing your friends in the industry that you haven't seen," said Jason Grahek, *Minneapolis Chapter*, Knobeltdorff. "This has been special to get back to."

Registration for Kansas City will open later this fall. Look for more information coming soon. We hope you can join us!



Next Exchange Set for March 26-29, 2022 in Kansas City, MO



Current and former leaders gathered for the Past President's Lunch at Exchange.





TOP LEFT: After a day of various meetings, the fun started at the Get-Acquainted Party Friday night. The Aug-Tober fest event celebrated the German culture of Ohio and featured a German band, a great spread of German food and plenty of networking. Guests were able to silk screen their own GEAPS Ohio T-shirts on site.

ABOVE and LEFT: An Exchange favorite, the Grain Entrapment Rescue Demo, presented by the folks at Oklahoma State University, aims to keep people safe and make sure everyone goes home at the end of each workday.

"We're just really excited to be back in person and continue to do what we do best."

Jay Bergland, GEAPS Director of Professional Development





ABOVE: The President's Reception was not only a great way to finish GEAPS Exchange, it was an opportunity to recognize industry leaders. Special thanks to CCS Group, LLC for being our platinum sponsor.

RIGHT: R. Scott Brittingham was presented with an award for recruitment by Jeff Jones. He recruited 11 new members in 2020. In all, Brittingham has brought 46 new members to our ranks over the last nine years.



"I enjoy getting out and talking with people. Everybody that shows up for Exchange is very excited and they are passionate about what they do. You can walk up to a booth and they'll have some piece of equipment you might not be familiar with, but the people at the booth will take the time to educate you on it."

Matthew P. Schmitt, PE Greater Iowa, Keen Project Solutions, LLC.

Come Exhibit in Kansas City!

Plans are already getting started for Exchange 2022! We will be heading back to the Kansas City Convention Center in Kansas City, Missouri March 26-29, 2022.

We are excited to return to Kansas City—when we were there in 2017, we had the highest attendance ever! In fact, 100 percent of the surveyed folks who attended GEAPS Exchange the last time we were in Kansas City said they would recommend the trade show to their colleagues!

If you'd like to get your business in front of a big GEAPS crowd, act now to reserve your spot as an exhibitor. Booth sales will launch this fall. Email conferences@geaps.com with any questions.



Sponsors

GEAPS Exchange 2021 was made possible due to the generosity of the sponsors on the following pages. Thank you sponsors for helping make Exchange 2021 a great show in Columbus!

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Exchange Event Emails
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MKC
Expo Grand Opening Ceremony





We were so happy to gather IN PERSON again at GEAPS Exchange 2021. Over four days in August, GEAPS members from all over gathered at the Greater Columbus Convention Center for the biggest and best show in the grain industry! While travel restrictions, the Delta variant and general COVID challenges kept our numbers lower than a typical year, we were so grateful for those who could join us for this great event!



Invest in Your Managers with GEAPS

You know you have great people working in your facilities—after all, you hired them! The better leaders you have, the better the rest of your staff will perform. Make a great return on your leadership investment and keep good people in your company.

GEAPS has a suite of courses available to help give your people the tools they need to succeed, before they seek opportunity elsewhere.

R. Scott Brittingham, MCGOM, is the regional manager for grain facilities at Mountaire Farms. Brittingham has taken several GEAPS courses himself (earning a GEAPS Master Credential) and is a proponent of his team working to enrich their skills, too.

“I’ve always had a firm belief in providing educational opportunities for our employees. It can help them to develop confidence in their abilities, and skills that can lead to career advancement as opposed to a ‘dead end job,’” Brittingham said. “Having such opportunities available demonstrates that the company values their employees’ growth, and is interested in helping them to be successful.”

GEAPS 501, Management Basics for Grain Facility Supervisors, outlines and examines the main duties of most managers, ranging from budgeting, accounting and insurance to maintenance, safety, regulatory compliance and effectively managing employees.

GEAPS 541, Developing an Effective Safety Culture, is intended for safety officials, managers, facility supervisors and others interested in improving safety performance at their companies. Not only will the course provide your team with an appreciation for what “safety culture” really means, it will provide the tools needed to assess where you’re at and how you can improve your site safety culture.

GEAPS 510, Facility Planning and Design, helps managers consider the key factors and information needed to make grain facility planning, design and construction decisions. The course examines grain facility types and how to determine what is best for you; it covers selecting construction sites and even guides students through the process of laying out a simple grain facility.

To learn more about these, and other classes available to GEAPS members, visit geaps.com/education. Simply type the course number in the search bar to be directed to additional information and registration links or you can look up the Complete Course Catalog.



“Motivated and engaged employees are less likely to become disillusioned with their work and seek opportunities elsewhere.”

R. Scott Brittingham, MCGOM,
Mountaire Farms, Mid-Atlantic



Head Back to School With GEAPS

It's getting to be that time of year. The yellow school buses are back on the roads and the leaves on the trees are taking on hues of amber, gold and crimson. Don't let kids have all of the "Back to School" fun, this is a great time of year to think about your own education.

Parents of college-age students struggling to pay tuition may find this hard to believe, but prices for GEAPS Distance Education classes have decreased since last year! GEAPS Distance Education Program classes, which are available anytime on-demand, are \$495 for members and \$795 for non-members.

We have solutions for safety training, expanding employee onboarding, preparing employees for promotion and training your maintenance team. Each course takes approximately 10 hours to complete and can be completed at any pace over five weeks.

Learn more at www.geaps.com/distance

Call for Proposals

What Are You Really Good At?

If you are an expert in grain operations or safety and would like to help your peers work safely and efficiently, we would love to hear from you! GEAPS has a variety of platforms for you to share your expertise and we're looking for speakers.

Perhaps you'd like to speak at GEAPS Exchange next year. Maybe you'd like to share your skills at a chapter meeting near you or perhaps you would like to help develop custom training with GEAPS.

Subjects include, but are not limited to:

- Automation
- Grain operations best practices
- Dust control
- Hazard monitoring
- Maintenance and inspection
- Processing
- Safety
- Regulatory updates
- Soft skills and professional business training
- Leadership and management

If you're interested in helping the grain industry by sharing your skills and knowledge, please visit our website to learn more.

Geaps.com/callforproposals



Recognize your facility for staying safe

Enrollment open for GEAPS Safety Awards Program

GEAPS Safety Awards program is an opportunity to recognize your facility's effort, skills and knowledge keeping your facility and employees safe and accident-free.

The Safety Awards recognize facilities that go an entire year without work-related lost time injuries or illnesses. The Elite Tier Safety Award recognizes facilities that go an entire year with no recordable workplace injuries or illnesses.

Facilities that successfully complete the Safety Awards Program receive a plaque commemorating the accomplishment, is recognized at GEAPS Exchange and will be listed in a future issue of *In-Grain*.



The program is open to the entire grain industry, including grain storage facilities, engineers, equipment suppliers, millwrights and others.

At the end of each year, enrolled facilities will submit OSHA forms to verify their safe workplace. If located outside of the United States, please visit our website and download the reporting form for non-US Facilities.

To get started by joining the Safety Awards Program is as easy as contacting Deb Most at deb@geaps.com.

Nominate Peers for GEAPS Awards

GEAPS International Board of Directors is seeking nomination for a trio of awards to be presented during GEAPS Exchange next March in Kansas City, MO.

Member of Distinction Award

The Member of Distinction award honors members who have made extraordinary contributions to the advancement and pursuit of GEAPS' vision and mission. Individuals who are given this award have consistently demonstrated volunteer leadership qualities that epitomize GEAPS' core values of excellence and innovation in operations safety, health, environmental responsibility, efficiency and stored-grain quality preservations.

Industry Leader Award

The Industry Leader award gives special recognition to individuals, members and non-members who have made extraordinary contributions to the advancement of operations safety, health, environmental responsibility, efficiency and stored-grain quality preservation excellence in the grain handling and processing industry.

Corbett Award

The Corbett Award recognizes Associate members who have demonstrated extraordinary volunteer leadership on behalf of all Associate members in the pursuit of GEAPS' mission and achievement of its general objectives.

The Corbett Award is named in honor of the late John Corbett, Kansas City Chapter, who served three years as Associates Board president from 1980 to 1983. John was the first honoree in 1987 and the name of the award stuck.

Nominations must be submitted no later than December 31, 2021. Submit your nominations for these awards online at www.geaps.com/industry.



Young Professionals Group Provides Networking Opportunity

Are you 40 or younger? Interested in networking with peers at the same place in their careers?

Take advantage of the GEAPS network!

GEAPS has been there to help grain industry professionals at every stage of their careers learn and grow for nearly 100 years. Since 1927, GEAPS has been here for you to build your network and your knowledge. It simply is one of the best assets anyone can have in their professional lives.

Responding to requests from members, GEAPS recently created a Young Professionals Group designed to help those newer to the profession plant the seeds for a successful, fulfilling career by connecting with peers and fostering professional growth.

The group launched at GEAPS Exchange in Columbus, Ohio, but it's not too late to get on board! There is a new private Facebook group created just for you. Search for "GEAPS Young Professionals" and a group administrator will add you.

Looking for another way to connect? Update your profile in the Member Directory. Questions? Reach out to Deb Most via email at deb@geaps.com.



A group of GEAPS members got together for the first meeting of GEAPS Young Professionals group at GEAPS Exchange in Columbus.





MEMBER PROFILE

Jori Templeton

Chapter and committees:

Columbia River Chapter – Current President
Membership Committee – Vice Chair
International Board of Directors – Director

Family:

I have a large blended family. Husband Cale, Son – Colton, Step-Son – Brycen, Step-Daughter – Ciara, 2 step-grand-daughters and one on the way!

Position and Company:

Production Supervisor – TEMCO (Joint Venture between CHS and Cargill)

Years with company:

6.5

Years in Industry:

12

Interesting or unique fact about your facility/company:

TEMCO is a joint venture between Cargill and CHS. We have three facilities: Kalama Washington, Tacoma Washington and Portland Oregon. All three facilities use Longshoremen for production and maintenance. In our Kalama facility where I'm located, we did a major expansion and came back out of the construction phase in January of 2015. Since starting back up, we have put through more than one billion bushels.

Past positions:

I started in the industry with Seaport Marine Surveys based in Vancouver, WA and mostly worked at the Port of Portland and Port of Grays Harbor. There I did cargo sampling, hold inspections and draft surveys. I worked for Seaport until I started with TEMCO in 2015.

Biggest influence on your career:

Peter Morrison with Seaport Marine. He was the person responsible for getting me into this industry. I learned so much while working with him, and even after I came to TEMCO. He continued to support my growth in this industry and was always pushing me to do better and learn more. He got his start in the industry in 1982 after becoming a Captain, therefore had a wealth of knowledge regarding the port industries and a had huge network of contacts as well.

How has GEAPS helped your leadership skills?

GEAPS, particularly being the Columbia River Chapter President, has forced me to get out of my comfort zone and talk in front of people, which was always a struggle for me. It has also taught me how to better engage with co-workers and fellow industry members.

What are three of your favorite memories from GEAPS?

The top of my list is the Christmas party that our chapter hosted in December of 2019, right before COVID hit. I also really enjoyed the Leadership Conference in Minnesota in the summer of 2019. Another favorite memory is the golf tournament we just had this past July. We put this on every year (except 2020) to fund our scholarship that we give out. This was our first event together since COVID and it was great being around everyone again.

What is the best advice you have received from another GEAPS member?

Mervin Rapp from the Gulf South Chapter is always sending me articles and John Maxwell leadership worksheets. Two quotes from his articles that have stuck with me are, "Leadership is influence, nothing more nothing less" and "Failure is not fatal, but failure to change might be."

What is one industry-wide trend affecting your company right now? How are you reacting to it?

Oil prices dictate where some customers are getting their grain from based on how long their time at sea will be, whether it is from the Gulf or the Pacific Northwest where I'm at. Since oil prices are high right now, it is more cost effective for some customers to buy their grain from Pacific Northwest Export facilities. In response to that, TEMCO has had a big year.

What is something unique about the grain industry in your region?

My region (and the Columbia River Chapter) is mostly made up of Export facilities instead of country elevators. So, something unique would be that we source our grain from the country elevators instead of directly from the farmers.



CHAPTER NEWS

The **Mid-South** chapter hosted a fishing tournament for 25 members on May 21 at Peckerwood Lake in Stuttgart. They also discussed their upcoming plant tour, trap shoot and annual meetings.

The **Greater Nebraska** chapter hosted their Annual Golf Outing May 21 for 30 golfers at the York Country Club in York, Nebraska.

More than 75 **Minneapolis** chapter members and non-members gathered at Keller Golf Course for the 6th annual Al Meier Spring Classic on June 14. It was a beautiful day and everyone was grateful to be able to gather again and network over a round of golf. Associate members were asked to sponsor the event, provide door prizes and invite non-members to join.

The **Hoosier Chapter** held their annual Golf Tournament for 28 golfers at the Chippendale Golf course in Kokomo Indiana on May 25. They discussed the challenge of finding new regular members and had chapter elections. No change in chapter officers made. The

attendees participated in a golf scramble and awarded a variety of prizes to winners. Associate members helped to sponsor the event.

The **Great Plains** chapter hosted a new officer meeting on July 16 virtually.

The GEAPS FAB FIVE golfers from the **North Iowa** chapter took on the 18-hole Highland Park Golf Course in Mason City on a hot June 29 for a much needed face-to-face event. The Fab Five included Tom Winkel, Steve Ginter, Bobby Weiner, Daryl Watts and Greg VanSickle. We tried to match the historical 10 million to 1 odds of having 4 hole-in-ones Mr. Tim Swyter achieved recently, but we only came close with some pretty fantastic drives.

The **Kansas City** chapter hosted the GASCICH Classic Scholarship Golf Tournament July 28 at Shoal Creek Golf Course in Kansas City, MO. The event is their annual scholarship fundraiser. The Mark Barrus foursome, of Musselman & Hall Contractors, won the event.



GEAPS FAB FIVE golfers from North Iowa Chapter



Kansas City chapter hosted the GASCICH Classic Scholarship Golf Tournament



2021-2022 Leadership Appointments

GEAPS International President Barb Grove, CGOM, Central Valley Ag Cooperative, *Great Plains*, made the following leadership appointments for 2021-2022.

GEAPS Standing Committees

Exchange Education Programming

Tom Rodman, Temco LLC – Kalama, *Columbia River*, Chair
Randy Bowman, Linak US Inc, *Hoosier*, Vice Chair

Continuing Education Program Oversight Committee (CEPOC)

Matt Hanson, Maxi-Lift, Inc. *Golden Triangle*, Chair
Andrew Knapp, APTIM, *Hoosier*, Vice Chair

Membership Committee

Matthew Schmitt, CGOM, CGPM, Keen Project Solutions LLC, *Greater Iowa*, Chair
Jori Templeton, Temco LLC- Kalama, *Columbia River*, Vice Chair

Chapter Resource Committee

R. Scott Brittingham, MCGOM, Mountaire Farms, *Mid-Atlantic*, Chair
Chad Wolf, Mass Flow Sourcing, LLC, *Minneapolis*, Vice Chair

International Board Leader Appointments

Barb Grove also shared the following appointments for the fiscal year:

Chris Blair, NEW Coop, *Greater Iowa*, First Vice President, ascends to First from Second due to FY21 Second VP vacancy

Chuck Kunisch, Michigan Agricultural Commodities (MAC), *Michigan/So. Ontario*, Second Vice President (pro-tem)

Murray Vanderpont, G3, *Canadian Prairies*, Third Vice President

Matthew Schmitt, CGOM, CGPM, Keen Project Solutions LLC, *Greater Iowa*, Secretary

Steve Records, GEAPS Staff, Executive Vice President

Holly Betten, Landus Cooperative, *Greater Iowa*, Intl Board Director

Paul Steinlage, General Mills, *Kansas City*, Intl Board Director on IEC

Upcoming Board and Committee Meetings

DATE	TITLE
Oct. 7, 2021	GEAPS Chapter Resource Committee Meeting
Oct. 12, 2021	Membership Committee Meeting
Oct. 14, 2021	Chapter Resource Committee Meeting
Oct. 20, 2021	Exchange Educational Programming Committee Meeting
Oct. 21, 2021	GEAPS International Board of Directors Meeting
Nov. 9, 2021	Membership Committee Meeting
Nov. 17, 2021	Continuing Ed. Planning Oversight Committee Meeting
Nov. 18, 2021	Associates Board of Directors Meeting
Dec. 2, 2021	GEAPS Chapter Resource Committee Meeting
Dec. 14, 2021	Membership Committee Meeting
Dec. 20, 2021	Exchange Educational Programming Committee Meeting



New Members

*Welcome these new members who joined GEAPS recently.
Italics denote Student Members.*

Canadian Prairies

Kofi Agyemang, Providence Grain Solutions
Lyle Ehrmantraut, AG Exchange Group Inc
Ryan Haskey, CEL-Electric
Kevin Heilman, CEL-Electric
John Vaunley, Comco
Kirsten Leigh, Providence Grain Solutions
Tammy Matzner, Comco
Ronald Otsig, Compu-Watt
Steve Schafer, Neu-Lite Electric Inc
Jacques Vorster, Comco

Columbia River

David Bodin, EGT, LLC-Tacoma
Cory Dame, Temco, LLC-Tacoma
Robert Hall, Ecolab
Nate Loseke, BinMaster Level Controls
Ellen Simonyan, Temco, LLC-Tacoma

Cornbelt

Scott Bonine, BinMaster Level Controls
Chris Case, Greenfield Holdings
Matthew Connolly, Benetech, Inc.
Sumer Horton, Greene Galvanized Stairs
Bill Huff, Greene Galvanized Stairs
Jace McGehee, Cargill Inc – Gilman
Hans Rasmussen, Brandt Agricultural Products

Great Plains

Lance Adama, KKC-Moundridge Admin
Jared Albert, MWF-Midwest Fertilizer
Robert Anderson, Wheeler Brothers Grain Co LLC
Rob Ashburn, MKC-North
Scott Biel, MKC- Moundridge Admin
Tyler Brinkman, Wheeler Brothers Grain Co LLC
Jerame Carson, MKC-Moundridge Admin
Mitch Cromwell, MKC-Moundridge Admin
Josh Crosby, MKC-East
Shane Dahmer, MWF-Midwest Fertilizer
Riley Eck, MWF-Midwest Fertilizer
Tyler Findley, MKC-North

Tyler Kaleenberger, MWF-Midwest Fertilizer
Ethan Knight, MKC-East
Todd Larime, MWF-Midwest Fertilizer
Nathan Larson, MKC-Moundridge Admin
Sarah Lawson, Kice Industries, Inc.
Brandon Legg, Cloud County Coop Elevator Assn- Concordia Terminal LLC
Greg Lehman, Cloud County Coop Elevator Assn- Concordia Terminal LLC
Cade Mayer, MKC-North
Nathan Metsinger, MKC-North
Alex Miller, MKC-North
Trenton Moore, MWF-Midwest Fertilizer
Kent Nichols, MKC-Moundridge Admin
David Peterman, MKC-Moundridge Admin
Tafton Reynolds, Wheeler Brothers Grain Co LLC
Erin Riley, MKC-Moundridge Admin
Devin Scherling, MKC-Moundridge Admin
Jon Schmidt, MKC-North
Brandon Schrag, MKC-Moundridge Admin
Rick Scott, Cloud County Coop Elevator Assn-Concordia Terminal LLC
Justin Southard, Wheeler Brothers Grain Co LLC
Eric Werth, Brock Grain Systems
Darren Zongker, Ardent Mills, *recruited by Godfrey Friedt, Ardent Mills*

Great River

Elise Schafer, Feed & Grain Magazine, *recruited by Arlette Sambs, Feed & Grain Magazine*

Greater Iowa

Jose Andrade, Shivvers Manufacturing
Cain Bachman, New Cooperative – Pomeroy
Holly Betten, Landus Cooperative
Sean Edens, PMI Iowa LLC
Josh Edwards, Key Cooperative – Nevada
Bob Goltz, Shivvers Manufacturing
Jason Goodmanson, Key Cooperative-Roland
Victor Gringerich, PMI Iowa, LLC

Nick Handeland, Key Cooperative-Roland
Scott Heithoff, Key Cooperative-Nevada
Jason Hoffman, Brock Grain Systems
Seth Kelly
James Leonard, Key Cooperative-Nevada
Mike Maloney, New Cooperative-Pomeroy
Aundria Ogles, New Cooperative-Pomeroy
Garrett Peterson, Key Cooperative-Nevada
Perry Pingatore, Inspro - Marsh McLennan Agencies
Tony Rabey, Brock Grain Systems
Tyler Rose, PMI Iowa, LLC
Mike Schroder, Shivvers Manufacturing
Dustin Shivvers, Shivvers Manufacturing
Tim Shreckengost, Brock Grain Systems
Joshua Stumpf, New Cooperative-Pomeroy
Justin Tarbill, Key Cooperative-Roland
Joaquin Tormo, Shivvers Manufacturing
Kyle Waletich, Cooperative Farmers Elevator
Steve Webb, Key Cooperative-Roland
Aaron Wendel, TrueNorth Companies, *recruited by Ryan Janssen, Key Cooperative - Roland*

Gulf South

Mary Breland, C&C Maritime Services
David Burgo, CHS Inc. Myrtle Grove Grain Terminal
Ahman Clofer, CHS, Inc.
Kerry Conrad, CHS, Inc Myrtle Grove Grain Terminal
Malcolm Encalade, CHS Inc. Myrtle Grove Grain Terminal
Glen Ether, CHS Inc. Myrtle Grove Grain Terminal
Stephen Fertitta, Great River Industries
Arianne Flot, CHS Inc. Myrtle Grove Grain Terminal
Brad Gilbert, Great River Industries, *recruited by Ricky Richardson, Great River Industries*

Darrell Harvey, CHS Inc. Myrtle Grove Grain Terminal

Karen Holmes, CHS Inc. Myrtle Grove Grain Terminal

Ruth Landry, CHS Inc. Myrtle Grove Grain Terminal

Maria Longoria, CHS Inc. Myrtle Grove Grain Terminal

Benjamin Longworth, CHS Inc. Myrtle Grove Grain Terminal

Kevin McCreedy, Degesch America Inc

Chris Taylor, CHS Inc. Myrtle Grove Grain Terminal

Stephen Walker, Electrical and Instrumentation Unlimited (EIU LLC)

Robert Webber, CHS Inc. Myrtle Grove Grain Terminal

Hoosier

Randy Alexander, Brock Grain Systems

Clint Borgman, Kokomo Grain Inc-Anderson

Chad Combs, Kokomo Grain Co Inc-Amboy

Mark Dingeldein, Brock Grain Systems

Jeff Eudy, Kokomo Grain Co Inc – Amboy

Tyler Ginder, Brock Grain Systems

Dave Ginn, Brock Grain Systems

Adam Gutwein, Brock Grain Systems

Adam Gutwein, Brock Grain Systems

Nathan Klotzbach, Brock Grain Systems

Jim Kraft, Brock Grain Systems

Mark Lane, Harbour Contractors, Inc.

Alex Leuck, Co-Alliance LLP

Cody Levens, Authorized Grain Service LLC

Titus Michael, Kokomo Grain Inc-Kokomo

Chris Moore, Brock Grain Systems

Brad Ortman, Kokomo Grain Inc-Kokomo

Ben Ortman, Kokomo Grain Inc-Kokomo

Jeff Ortman, Kokomo Grain Inc-Amboy

Scott Oyler, Kokomo Grain Inc-Amboy

Sam Paquet, Brock Grain Systems

Trae Peirce, Kokomo Grain Inc-Anderson

Josh Schmitt, Kokomo Grain Co Inc-Amboy

Craig Smallegan, Brock Grain Systems

Terry Stinson, Kokomo Grain Co. Inc.

Wade Stowers, Brock Grain Systems

Hop Turman, Kokomo Grain Inc-Kokomo

Christian Wing, Brock Grain Systems

Dan Wuthrich, Brock Grain Systems

Intermountain

Jim Brown, Intermountain Farmers Association-Salt Lake City

Jeremy Hobbs, Intermountain Farmers Association-Salt Lake City

Jay Lode, Lode Elevator Company

Trevor Munsell, Intermountain Farmers Association-Salt Lake City

Lisa Prassack, Prassack Advisors, LLC, recruited by David Lapp, Push Consulting

Chris Scott, Intermountain Farmers Association-Salt Lake City

Kansas City

Dave Barnes, Progressive Products Inc.

Nathan Belstle, MFA Inc-Facility Engineering

David Berry, INTRAGRAIN, recruited by Bruce Scott, OPI-Integris USA

Jacob Caudle, MFA Inc-Facility Engineering

Christopher Clagg, BOSS Railcar Movers

Darren Harris, Ray-Carroll Grain Growers, Inc.

Matthew Johnson, Dodge

Lisa Little, Progressive Products Inc

Justin Myers, The Andersons Inc, recruited by Dwight Pflipsen, The Andersons

Ray Swanstone, Trackmobile LLC

Michigan/South Ontario

Joe Berry, Michigan Agricultural Commodities-Marlette

Dane Bjerke, Crippen Company Corporation

Russell Cranick, Michigan Agricultural Commodities-Marlette

Katie Dirks, Michigan Agricultural Commodities-Middleton

Dave Fromwiller, Michigan Agricultural Commodities-Marlette

Chris Gable, Michigan Agricultural Commodities-Middleton

Robert Geers, Michigan Agricultural Commodities-Breckenridge

Andrew Greenhoe, Michigan Agricultural Commodities-Middleton

Kyle Hartwick, Michigan Agricultural Commodities-Marlette

Brad Homes, Michigan Agricultural Commodities-Middleton

David Kensington, Zeeland Farm Services Inc

Kevin Reles, Ceres Global, recruited by Chuck Kunisch, Michigan Agricultural Commodities - Marlette

Manuel Santini, Calendonia Farmers Elevator

James Shepler, Michigan Agricultural Commodities-Breckenridge

Mid-America

Joshua Adams, Smithfield Foods, recruited by Russell Johns, Zen-Noh Grain Corp, Convent

Brian Casavant, Ag Processing, Inc

Katie Glassnapp, Ag Processing Inc-Omaha Corporate

Stewart Marker, Ag Processing Inc-Omaha Corporate

Mike Message, BinMaster Level Controls

Mid-Atlantic

Blake Buckner, Degesch America Inc

Joseph Chiusano, Sturtevant Inc.

Bartek Drewnowski, Degesch America Inc

Tony Giorgilli, Taylor Northeast Inc, recruited by Jacob Elder, Proximity Malt

Ben Harl, Degesch America Inc

Dwayne Knight, The Andersons Inc

Ken Mouritzen, BLT World

Tim Larson, Degesch America Inc

Rich Tavis, BinMaster Level Controls

Travis Wilson, Degesch America Inc

Mid-South

Erika Burhnke, RailPros

Minneapolis

Chris Dibble, Hyland Systems Inc, recruited by Andrew Merkins, Kiewit

Chris Gerving, Ceres Global

Mark Herbert, Faithful+Gould

Patrick Hughes, TKO Construction Services

Jeff Kinnunen, Kice Industries Inc

Steve Kucala, Ceres Global Ag Corp

Dustin Leopold, Ceres Global

Grant Pearson, Ceres Global Ag, recruited by John Worley, Savage Riverport LLC

Luke Piram, Egan Co

Grant Price, Egan Co

Holdon Suave, Riverland Ag Corp

Brad Sillman, CHS Inc

Adrian Steinbach, Ceres Global



Toby Tobias, Baldwin Supply Co, *recruited by Robert Larue, Baldwin Supply Co*

Joe Trosen, Egan Co

Stan Volkman, The Contractors Alliance, LLC

John Worley, Savage Riverport, LLC

North Iowa

Lonnie Burkow, Farmers Cooperative Assn

Seaway

Steve Adams, The Mennel Milling Company

James Hays, The Andersons Inc

Matt Hoffman, TUF-TUG

Dan Losek, The Andersons Inc, *recruited by Austin Carpenter, Clear Creek & Associates*

Kurt Meyers, Kice Industries Inc

Darrin Rayl, Cargill Inc-Chillicothe

Mike Wolken, Michigan Agricultural Commodities-Breckenridge

Siouxland

Tracy Gordon, Sioux Steel Co

Jason Petzoldt, Big Soo Terminal, *recruited by Dan Pearson, Big Soo Terminal*

Scott Rysdon, Sioux Steel Co

Steve Tweet, AGI Hi Roller Conveyors

Tri-State

Robert Butler, TNW Logistics

Jace Ewing, TNW Logistics

Bo Fisher, Maxi-Lift Inc

Jason Gill, TNW Logistics

Cheryl Hart, TNW Logistics

Wade Hoffman, TNW Logistics

Jeff Jowers, Maxi-Lift Inc

Andy Scheriger, TNW Logistics

Keith Turner LI, RWT-A Rail Pros Company

Twin Ports

Jeff Millington, Gavilon Grain, LLC, Superior

Vancouver

Dave Koehn, Sweet Grass Contracting Ltd.

New lifetime members

O.C. Howser – Mid South Chapter

Ken Thonney – Inland Empire

Dave Kommes – Inland Empire

Get your team going with Quick Start Training

Your facility and your team is always hard at work. You have new folks joining your ranks during harvest and you want to make sure your long-time employees are getting the training they need. There is no such thing as “free time” and you are committed to quality work while always considering efficiency.

Sound about right?

GEAPS’ Quick Start Training is ready to meet your needs.

The easily digestible courses, similar to the Crash Courses we offered in the past, are designed for operations professionals in the grain handling and processing industries. These condensed versions of GEAPS’ Distance Education courses serve as a great introduction for new or seasonal hires or serve as a quick refresher for your more seasoned workers.

We have taken content from our most popular courses and divided them into individual segments designed to be easy to consume and comprehend.

Quick Training subjects fall into three categories: Introduction to the Industry, Grain Quality Management and Pest Management. These courses give you a great return on your training investment without spending a lot of time or money. Each class takes less than an hour. The member price is \$80; non-members will pay \$115.

Have a taste, come back for more

If a certain training hits home, consider following up with the full class offered on-demand at newly-reduced prices. All GEAPS Distance Education courses are just \$495 for members and provide about 10 hours of training completed in five weeks or less.

For more information or to register, visit geaps.com/crash

MEMBERSHIP PAYS! Members receive access to select Quick Start Trainings for free throughout the year. Go into My Training Link on your member profile to see what we have waiting for you now.



Let's Give a Hearty Welcome to New Members

CHAPTER

Perhaps you were able to meet some new members at GEAPS Exchange in Columbus, OH? Or maybe there are names on your roster you just don't recognize? It's time to get to know each other!

With membership renewals and our new Facility and Company memberships for groups, you'll likely have many new faces to see in your chapter. Please welcome these new members and let them know how glad you are they're with us!

Now is a great time to plan meetings and activities. We encourage you to be proactive to welcome these new members and encourage them to get involved. Please consider using nametags as you begin to gather. They are a great way to help new members feel comfortable at meetings by removing some of the anxiety of not knowing anyone.

Meeting Planning

Your members want to meet! It's time to make a plan. Even with COVID restrictions, there are ways to reach out and get together. Lunch meetings or evening meetings? Meet at a member facility or local restaurant? Start locking in dates and locations. Need help finding a speaker? Look at GEAPS' online speakers' bureau or contact GEAPS staff with your ideas and we can help to match you with a speaker.

How can we help?

We would love to feature your events in the Local Focus email which is sent out at the end of each month. Hosting a virtual or hybrid event? We can share it in a Member Benefit email and/or social media.

We also can list all of the meetings you have planned on your chapter page. Even if you only have a date planned, we can publicize the upcoming meetings to help chapter members plan.

For us to share this information, we need to have it even if it is only a date and a contact person. Chapter leaders can submit the information to us through the Chapter Meeting Schedule Form in the Chapter Resource section of the website. Have a flier with event details? GEAPS also can post your flier on your chapter's webpage to share additional details about the event.

Did you do something really cool and you'd like some recognition? Please share photos and information.

Have you met our recent deadlines?

Several items were due by September 1. We understand things happen, but if you missed the deadline please reach out as soon as possible!

- 2021-22 election results – let us know who your leaders will be for the coming year.
- 2021-22 meeting schedule – send us your plan for at least three meetings in the next year (fill in the specific details as you get closer to the meeting date).
- 2020-21 financial report – send us your financial details to close out this fiscal year. The template can be found on GEAPS.com.
- Send us your meeting reports! Recap your meetings for us to be included in *In-Grain*. Send us pictures too!

Have fun!

Your GEAPS membership isn't all about business. It's about making new friends and connections, it's about getting together, it's about FUN! Be sure to set aside some time for fun events and activities as you're doing planning for the coming year.

We are here to help if you have any questions. You can either call the GEAPS chapter team at (763) 999-4300 or email chapterservices@geaps.com.



GEAPS *In-Grain* is printed on paper stock sourced through eco-friendly paper manufacturers.

CALENDAR

An extensive and up-to-date calendar can be found on the GEAPS website.

CHAPTERS

GREATER IOWA

September 21, 2021

Annual Crop Outlook

Dr. Charles Hurburgh

Ag Information Center

Nevada, IA

10:30 a.m.

GREATER NEBRASKA

November 9, 2021

Rotary Airlock

Tommy Gunz

Grand Island, NE

6-9 p.m.

GULF SOUTH

October 21, 2021

Associates Night

Cypress Lakes Country Club

Dresrehan, LA

6:30 p.m.

November 18, 2021

TBA

6:30 p.m.

KANSAS CITY

September 1, 2021

Annual Trap Shoot with a presentation from the Kansas Highway Patrol and a steak dinner!

Botorff Trap Range

Lancaster, KS

5 p.m.

MINNEAPOLIS

September 13, 2021

Top Golf

Brooklyn Center, MN

11 a.m.

October 6, 2021

Industrial Outlook

Mike Maciejowski, Ardent Mills

Masonic Heritage Center

Bloomington, MN

Noon

November 3, 2021

Explosion Suppression and Prevention

Masonic Heritage Center

Bloomington, MN

Noon

