

The Knowledge Resource for the World of Grain Handling Industry Operations

www.geaps.com



Do You Know A Future GEAPS Leader?

It's time to fill open seats for directors on the International and Associates Boards.

The opportunity for future volunteer leaders to step forward is here.

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Volunteer leadership is crucial to the future of GEAPS

2008 GEAPS Leadership Conference Examines GEAPS' Present, Future

...page 8





International President Mark Daniels
To Represent GEAPS At Conference
In Argentina
...page 16

MEMBERSHIP

GEAPS Membership At Highest Level In 5 Years

GEAPS membership has climbed to its highest level in approximately five years. As of Aug. 1, the roster included 2,631 total members, the most since June 30, 2003. The total includes 1,457 Regular members, 1,017 Associates, 34 Affiliates, 11 Students and 112 Lifetime members.

Although GEAPS membership has seasonal ups and downs, the roster has been inching up generally during the past year, posting a net gain of about 30 new people. Regular membership rose by 31, and Associate membership was up by 8, while the numbers of Affiliate and Student members slipped.

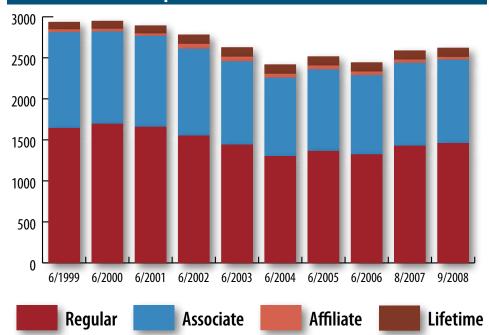
Membership typically peaks at about this time every year, just before non-renewed members are purged from the roster.

GEAPS membership approached the 2,950 mark in the summer of 2000.

GEAPS Membership By Type: 1999-2008

| Date | Total Roster | Total Paid | Regular | Associate | Lifetime | Affiliate |
|---------|--------------|------------|---------|-----------|----------|-----------|
| 8/01/08 | 2,631 | 2,519 | 1,457 | 1,017 | 112 | 34 |
| 8/01/07 | 2,601 | 2,490 | 1,426 | 1,009 | 111 | 41 |
| 8/01/06 | 2,518 | 2,407 | 1,358 | 970 | 111 | 49 |
| 6/30/06 | 2,472 | 2,360 | 1,321 | 963 | 112 | 46 |
| 6/30/05 | 2,550 | 2,438 | 1,362 | 993 | 112 | 48 |
| 6/30/04 | 2,500 | 2,385 | 1,299 | 955 | 115 | 48 |
| 6/30/03 | 2,701 | 2,586 | 1,440 | 1,013 | 115 | 58 |
| 6/30/02 | 2,793 | 2,667 | 1,548 | 1,060 | 113 | 59 |
| 6/30/01 | 2,892 | 2,795 | 1,657 | 1,107 | 97 | 31 |
| 6/30/00 | 2,948 | 2,854 | 1,694 | 1,122 | 97 | 35 |
| 6/30/99 | 2,937 | 2,845 | 1,642 | 1,167 | 90 | 36 |

GEAPS Membership Totals: 1999-2008





Grain Elevator and Processing Society

http://www.geaps.com

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GEAPS' vision is to be "the knowledge resource" by providing key information in these "core competencies":

- · Grain Quality Management
- · Grain-Handling Equipment Management
- Handling Systems & Operations Technology Management
- Facility Operations Management
- Agribusiness Environment & Management Practice
- · Human Resources Management
- · Property & Casualty Risk Management

By providing information relevant to these seven skill sets or knowledge categories, GEAPS aims to meet the needs of grain-industry professionals, and to help them successfully perform their jobs.

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Know Someone Who Deserves Recognition? Nominate Candidates For GEAPS Awards

Just about every year, we single out a couple of members for special recognition. We bring them out on the stage at the GEAPS Exchange banquet to recognize them publicly. It's often the emotional highlight of the big show.

Although there is no shortage of deserving candidates, we need your help during the nominations phase. Hard-working, knowledgeable, skilled and honorable volunteers have led this organization for more than 75 years. If you know someone who warrants special recognition, please let us know.

The awards, which will be presented next February at Exchange 2009 St. Louis, are:

Industry Leader, presented to anyone—GEAPS member or not—who has provided extraordinary service to the grain industry.

Qualifications for the honor could incorporate a wide variety of accomplishments, ranging from technological achievements to successful efforts toward the enhancement of industry knowledge, safety, efficiency or even public perception. Nominations must be made by or through an International Board member. If you have someone in mind, contact a board member by Oct. 20 and ask him to sponsor your candidate. The name would then be considered at the board's meeting in November.

International Member of Distinction, an honor for GEAPS members who have made outstanding contributions to the organization. In the 34 years since its inception, there have been 25 recipients. Any GEAPS member—Regular, Associate or Affiliate—may be designated by the International Board as a Member of Distinction, but nominees must meet the following requirements:

- Must have been a member for at least five of the preceding 10 years; and
- Must have exhibited extraordinary service to GEAPS. For example, they must have made outstanding contributions through an International committee, or played a major role in achieving excellence or innovation in GEAPS programming, or positively enhanced the organization's visibility and status in the grain industry.

Recommendations for International Member of Distinction must

also be sponsored by an International Board member. If you have a person in mind, contact GEAPS Executive Vice President David Krejci at the GEAPS office (952-928-4640 or david@geaps.com) by Oct. 20. All information will be kept confidential. If the board member agrees, the name will be submitted to the board for consideration in November.

Chapter Member of Distinction is an award bestowed by individual chapters. While the International version described above honors contributions at the International level, this award focuses on service regionally. To be considered as a Chapter Member of Distinction, candidates must:

- Have been a member for at least five of the preceding ten years;
- Have exhibited extraordinary service to the organization at the chapter level, through contributions to excellence in chapter-meeting programming, achievements in promoting meetings and fostering member participation in meetings, or significant gains in recruitment of new chapter members.

Chapters are urged to advise the International office of selected recipients of the award by Nov. 30. Each chapter will receive nomination forms next month. If you are interested in recommending someone for the award, contact an officer of your chapter now.

While Chapter Members of Distinction are recognized at the Exchange, chapters are encouraged to organize recognition ceremonies of their own.

The Corbett Award, named in honor of John Corbett, a lifetime member from the *Kansas City Chapter*, recognizes outstanding service to GEAPS and is presented by Associate members to Associate members. All GEAPS members and chapters are invited by the GEAPS Associates board to submit names for nomination. Recipients must be current Associate members who have been members for 10 years or more have provided exceptional service to benefit GEAPS or its Associate members. Nominations should be submitted by Oct. 20.

Information on **GEAPS' Safety Awards** can be found on pages 14-15.

Recognition

Show that service and leadership matter...

...and encourage new leaders to get involved.



Mission Terminal Enters Grain Handling Business By Purchasing Manitoba "Primary" Elevator

Alberta Express, Canada

Winnipeg firm Mission Terminal Inc. (MTI), known for handling Prairie farmers' producercar grain shipments, entered the grain handling business itself July 31 with the official opening of its new 6,000 ton-capacity primary grain elevator in Alexander, Manitoba.

MTI, owned by Winnipeg-based Upper Lakes Grain Group, operates a terminal at Thunder Bay, Ontario, and is also involved in the grain business east of Thunder Bay and in the U.S., but the company plans to become more involved in the Prairie grain sector.

"We look at [the Alexander elevator] as a start into that side of the business. Producer cars will still be our primary goal, but farmers have said to us they are looking for us to do a bit more for them," Upper Lakes Grain Group CEO Adrian Measner said. "We see this as complementing what we're doing."

The southwestern Manitoba elevator will handle Canadian Wheat Board crops and non-board crops, for which the company recently

hired a grain marketer, Measner said.

Upper Lakes Grain Group, whose companies source and ship crops and industrial products, bought a former Saskatchewan Wheat Pool terminal in Thunder Bay in 1999 to form MTI. Ideally, Measner said, the company would like its own terminal in Vancouver, although it has no near-term plans to acquire one.

The official opening of MTI's Alexander elevator takes place at noon July 31, the Cooperator said.

Randall Jones Named USDA Grain Inspection, Packers and Stockyards Deputy Administrator

U.S. Department of Agriculture

Washington, DC—Randall Jones began serving as the new deputy administrator of The USDA Grain Inspection, Packers and Stockyards Administration's Federal Grain Inspection Service (FGIS) on July 20. The Federal Grain Inspection Service facilitates the marketing of U.S. grain and related agricultural products by providing the market with the official U.S. quality standards and methods to assess product quality; maintaining the integrity of the U.S. grain marketing system and overseeing America's national inspection system, a network of third-party Federal, State and private providers

that provide impartial, user-fee funded official inspection and weighing services.

"We are delighted that Mr. Jones will be leading the national grain inspection and weighing program," said GIPSA Administrator James Link. "He brings to this critically important position proven leadership ability and expertise in programs that enhance trade in domestic and international markets."

Prior to joining GIPSA, Mr. Jones served as associate deputy administrator of the USDA Agricultural Marketing Service's Livestock and Seed Program. During his tenure, he oversaw research and promotion programs for beef, pork, lamb and soybeans; livestock and grain

market reporting; domestic and foreign seed trade activities and quality management programs to market seed and meat products domestically and internationally. He also was directly involved in the development and implementation of a new research and promotion program for sorghum. Before his service with the Agricultural Marketing Service, Mr. Jones served more than 16 years in various management positions with the USDA Farm Service Agency and the former Agricultural Stabilization and Conservation Service.

Mr. Jones replaces Mr. David Shipman, who left GIPSA earlier this year.

Russia Announces Regulations For GM Feed

World Grain

MOSCOW—Russia's Federal Service for Veterinary and Phytosanitary Surveillance (VPSS) released new definitions for biotech-free feed recently, the U.S. Department of Agriculture's (USDA) Foreign Agricultural Service (FAS) announced. VPSS noted that since most feeds on the world market have, or may have biotech components, it hopes the new definitions will encourage feed importers to register more feed as biotech. By clarifying the levels at which feed can be declared "GMO-free," VPSS will prevent differing interpretations at customs.

The VPSS now defines feed as biotech-free if 0.5 percent or less of each component contains non-registered biotech products, and if 0.9 percent or less of each component contains registered biotech products. While the VPSS acknowledged that slight presence of biotech components is unavoidable, it noted that there are no legal regulations for the adventitious presence of biotech ingredients in feed. The appropriate Russian Technical Regulation has been drafted, but has not yet been adopted. In such cases, Russian authorities may use international standards and norms, if they do not conflict with existing Russian law. VPSS consequently adopted the E.U.'s 0.5 percent level for non-registered biotech products in feeds, and Russia's 0.9 percent level, derived from Russian legislation on food products, for registered biotech products.

US EPA Takes Over Garvey Hastings, Neb. Grain Elevator

HASTINGS, Neb.—The federal Environmental Protection Agency is taking over the site of a contaminated Hastings grain elevator.

The EPA took over after the Garvey Elevator filed for bankruptcy. The site has been deemed a federal Superfund site, making it eligible for extensive, long-term cleanup.

Three years ago, the elevator was placed on the EPA's national priorities list of hazardous waste sites.

The federal agency says the elevator released carbon tetrachloride and other common industrial solvents into ground water that supplies drinking water to the area.

The EPA has estimated the plume of the contamination to be about two miles long.

Wisconsin DNR Finds Hundreds of Permit Violations at United Ethanol Plant

The Janesville Gazette

JANESVILLE, Wis.—The Wisconsin Department of Natural Resources has named United Ethanol a "high-priority violation" after finding hundreds of violations of the plant's permit. An inspection report released last month recommends the DNR refer the case to the Wisconsin Department of Justice for fines and forfeitures.

"This is a very serious case in our view," said Eileen Pierce, DNR regional air and waste leader.

United Ethanol does not agree with all of the DNR's characterizations, said Dori Lichty, a spokeswoman for the plant. Some parts of the report refer to matters the plant already has fixed, and the plant is working to fix other problems, she said.

The 60-page report details each item in the plant's permit and the plant's compliance status through Feb. 29. Of 371 items in the permit, the plant was found to be out of compliance with 178.

"The facility was not constructed in accordance with the permit or permit application," the report concluded. "The permittee did not install all process equipment consistent with the permit of application."

Additionally, the report stated that "the permittee did not install all pollution control devices prior to operation. The permittee did not inspect any pollution control devices prior to operation. The permittee has not operated in accordance with the permit."

According to Wisconsin air quality statutes, the Department of Justice could fine the plant between \$10,000 and \$25,000 per day for each offense, Pierce said.

In February, the DNR notified the plant it had tested over the limit in October for emissions of particulate matter, volatile organic compounds and nitrogen oxide. At the time, the plant said it had corrected the problem

that caused the high emissions.

Pierce said a high-priority violation designation sets in motion actions prescribed by the federal Clean Air Act. In most cases, the DNR would resolve the issue by sending a notice of violation and asking the plant to correct the problems, but the DNR believes this case is serious enough to send it to the Department of Justice, Pierce said. The action would require approval of the DNR Secretary Matthew Frank, she said.

The Clean Air Act also includes provisions for residents to bring suit against plants in federal court in certain situations.

The plant hopes to install a new regenerative thermal oxidizer to fix some of the problems in the report, but it's waiting for permission from the DNR, Lichty said.

"United Ethanol maintains regular communication with the DNR, and...employees are working hard to operate the facility according to our permit to stay in compliance," she said.

INDUSTRY ALERTS @ GEAPS.COM

GEAPS Membership Renewal: It's Not Too Late! Register By August 31 To Keep Your Membership Current

For most GEAPSters, memberships expired on June 30, the end of our fiscal year. If you missed the cut-off date, though, don't worry—there is a grace period. But act fast so your membership doesn't lapse!

The annual fee, \$185, is still a tremendous bargain. Why? The many members who stick with GEAPS year after year will tell you—the value is in the networking, the friendships, the unrelenting support for facility safety; in the real-world leadership training, the immediate access to reliable technical information, the discounts on our programs and services. And it's in the fun of being involved and making a difference.

We're confident that the price of membership is worth it many times over. In grain operations, there's nothing like GEAPS. Put the question to any long-time member. You'll find out that the returns far exceed the costs—year after year.

You can renew online—just go to the "Join/Renew" button on top of our Web site's main page (www.geaps.com) and fill out the online form. It takes about one minute flat.

Stay with us. Reap the benefits!



The GEAPS Member Newsletter 28 Years and Counting

Last month, your monthly In-Grain newsletter was spruced up with color. You can thank the GEAPS Executive Committee for their decision to upgrade to four-color printing. When they considered that In-Grain is one of the main outlets GEAPS has for communication and marketing, combined with more manageable costs for color printing with the current digital technology, the choice was an easy one.

We thought you might enjoy a look back at all the different designs of the member newsletter since its inception in 1981. That January, GEAPS published the first issue. The newsletter was originally titled *Member News*.

As the cover article notes from that first edition of January 1981, GEAPS needed a timely and efficient way to communicate with members. Prior to 1981, GEAPS used various outlets and partnerships to report member and chapter news as well as information about upcoming events. An in-house produced newsletter was the solution to providing members with a monthly resource they could look to for all GEAPS-related news.

In April 1982, the design changed slightly to make the old logo more prominent in the title, and the content made use of more photos and headers for easier readability.

The title of the newsletter was changed to In-Grain in February 1984 with a design that would last the next thirteen years. While the ink color for the new In-Grain in 1984 gave it a sepia-like tone, the design soon changed to standard one-color black printing.



Big Changes are Coming

all a ctopy of Minster Trive to each marcher or will need your help to make it a truly GEAPS publics

Freet the time GEAPS was started over 36 years ago test? Front the first of ALPA was started over 30 years age used 1975, the official publication of GEAPS was Govern mag-one, published and extend by Duan M. Clair, when man also the Linux review Vice Persistent of GEAPS. Group rement to be the effect of GEAPS publication when Duan was no longer difficulted with GEAPS publication when Duan was no longer difficulted with GEAPS in the interview. In first was no longer control of Managements, a membridge accordance was published by Buth Fiely and his wells, Males.

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information about changes of address, new members, etc. Effective Jonassy 1, 1984, GEAPS severed its business solutionship with Grain Age. GEAPS will has longer prevaile Grain Age with changes of address, new members, etc. Grains Age with changes of address, new members, etc. Grains Age with in temper to enthigated to prevoid GEAPS members with assembly copies of its sugarants. What they will extend to make our time year of unitariest. We want to make our time yeary stone — Grain Age is not new and never two bears the effect of publication of GEAPS. The arrangement make which GEAPS paid Grain Age is member arrangement under which GEAPS paid Grain Age is a minimal soon of money. The attents was never very large and probably 4th net per the province on mathem-lengths.

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We cannot strye enough the important part our members will play in making Monther News successful. We need news — all kinds of news of autorest to our members. Get as

the ladies of conding news stems to our office.

Misolan Kones will carry to ads. Firms stay use trai-journals and the GEAPS Associal Disastory for this purpose

The quantum will understandly series as to whether or not ferois due will still publish chapter news about GEAPS. They have no obligation to do so. Bet, there is nothing presenting bet of chapters from sending information to them. In the feders, we expect to tous all tools journals able. General news releases will be provided to all such publicu-tions, but internal news regarding committee meetings and

chapter across will not be provided to any publication. Mean while, welcome to your first copy of Monton News.

PRINTED BY SCIENCE PUBLISHING COMPREY MAKES CITY MESOUR

January 1981

April 1982



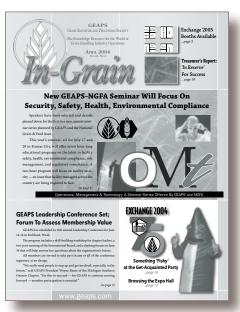
February 1984



March 1997







April 2004



January 2006

January 2001

In March 1997, the design changed with a new logo and the addition of a table of contents on the cover.

In January 2001, *In-Grain* began a change to take advantage of new digital publishing software. Design elements that had previously not been cost effective or that required extensive production at the printer were now more feasible. The layout took advantage of new ways to highlight important content and made the pages less text-heavy with more photos and design elements.

In-Grain changed again in April 2004 to continue to take advantage of new design technology.

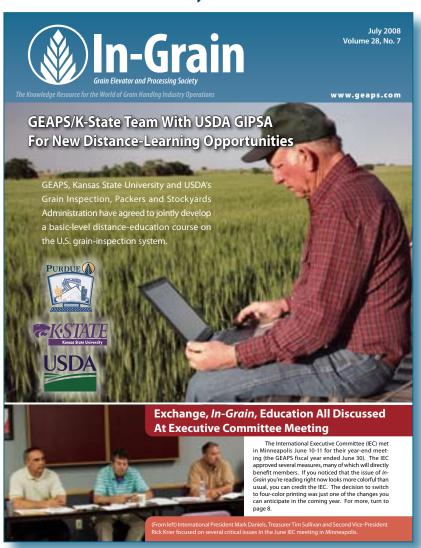
The newsletter upgraded to two-color printing in 2006 when a blue color was added to bring a little contrast. This blue color has been used to brand the identity of the majority of GEAPS publications since 2006.

Finally, last month introduced the latest look for GEAPS' member newsletter. Now that *In-Grain* has the capability to print photos in color, it has taken on a more magazine-style appearance. We hope to continue to improve the look and layout of the newsletter as we learn how to best take advantage of color printed on *In-Grain's* uncoated paper.

Of course, the goal of any change is to increase the value of the newsletter to GEAPS members and make it a convenient and effective means of communication. We hope you enjoy the new look, and, as always, encourage you to help by submitting photos or other items of interest to *In-Grain* for publication. Especially at the chapter level, members are encouraged to send in photos of meetings, or any promotional material you may have for upcoming regional conferences or other programs.

We hope you enjoy the new In-Grain!

July 2008





LEADERSHIP CONFERENCE

2008 GEAPS Leadership Conference **Examines GEAPS' Present, Future**

Nearly 60 GEAPS members from the U.S. and Canada gathered Tuesday and Wednesday July 8-9 at the Hilton New Orleans Airport Hotel in Kenner, La., for the 2008 GEAPS Leadership Conference.

Over the course of the two days of the Conference, GEAPS leaders and members attended the Membership Committee meeting and Chapter Leader Workshop (July 8) and Leadership Forum (July 9). Additionally, an invite-only focus group on July 8 provided discussion points for the Leadership Forum.

Tuesday began with a meeting of the Membership Committee, followed by the **GEAPS Chapter Resource committee's Chapter** Leader Workshop, titled "The Chapter Meeting of Tomorrow...Alternatives to the Traditional Chapter Meeting." Also offered Tuesday was a MAP training session for Chapter Leaders.

ing and Communications Stephanie Nero. The focus group yielded many key insights into what GEAPS is doing successfully and how it can better adapt to the newer generations of grain industry professionals. Highlights from the focus group can be found below.

Bud Crouch also facilitated Wednesday's Leadership Forum, leading all Conference attendees through a presentation of major association leader-

ship trends that concluded with the findings of Tuesday's focus group. These findings

> were then used to initiate a colgeared toward finding stratejust beginning their careers in the industry and getting them interested in GEAPS. At the center of many of the suggesat the Forum agreed that developing a mentorship program would be crucial to GEAPS' ongoing success.

the Leadership Conference featured plenty of fun in addition to the task at hand. On Wednesday, several conference attendees visited the

Archer Daniels Midland (ADM) export facility in Ama, La. for a tour and presentation on export merchandising, logistics and plant operations. The next stop of the evening was a dinner of local specialties like fried catfish, seafood gumbo and crawfish étouffée. Dinner was followed by a



Inside the 2008 Leadership Forum

their employees in the focus group:

Bunge North America

Zen-Noh Grain Corp

Cargill Inc

West Central

CHS Inc

guided bus tour of a New Orleans neighbor-

and individuals, the 2008 Leadership Confer-

ence was a resounding success. GEAPS would

like to extend its sincere thanks to the follow-

ing companies for offering the participation of

Thanks to the efforts of several companies

hood affected by 2005's hurricane Katrina.

laborative brainstorm session gies for engaging with those tions was mentorship, and most

International Board had a daylong meeting before heading

Furthermore, many thanks go out to ADM for organizing and hosting the facility tour and presentation as well as to the leaders and members of the GEAPS Gulf South Chapter for organizing this successful event!

James Richardson International

The 2009 Leadership Conference will be held July 7-9 in Winnipeg, Manitoba.

On Thursday, the GEAPS home. And in GEAPS tradition,

the following pages. CRC Committee Chair Ron Demaray, president of RCI, Inc., led the half-day session, which addressed the topic of how chapter meetings might evolve in the future. To help show how chapter meetings can be adapted to use digital technology, the group learned about Webinars and other Internet tools. For more information on the Chapter Leader Workshop, see the article on the next page.

Tracy Petersen (left) and Slav Waplak.

More information on the Membership Commit-

tee meeting and MAP training can be found on

Also Tuesday was the GEAPS "Next Generation" Focus Group. This closed session invited younger employees—GEAPS members and non-members alike—to gather and give their thoughts on how GEAPS can remain relevant and attract volunteer leadership in the coming years. The focus group was facilitated by Bud Crouch, principal partner of Tecker Consultants, LLC, and GEAPS Manager of Market-

At the ADM export facility tour in Ama, La.

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Focus Group Gathers Feedback From Next Generation

On July 8 during the Leadership Conference in Kenner, La., a group of "next generation" employees gathered down the hall from the Conference's main sessions to voice their thoughts, opinions and suggestions for how GEAPS can remain relevant and attract new volunteer leaders as current members and leaders head toward retirement.

Over the course of three hours, participants sounded off on a variety of topics. Below are some of the highlights.

Participants spoke favorably of Chapter meetings' focus on guest speakers, networking and discussions of technical subjects. They also suggested putting meeting topics and minutes online; creating a mentorship program with online message boards; and making the timing of meetings more convenient as ways for GEAPS to improve moving forward.

When asked why they belonged to GEAPS, those among the participants who were mem-





bers mentioned their interest in the GEAPS national convention, an employer's high involvement in GEAPS, and the potential to meet and network with others in their field.

Several participants mentioned that with the relocation often demanded of employees new to the industry, GEAPS could make increased efforts to communicate with members regardless of where they move. For instance, new chapter leaders could contact members when they move to a new area. "Relocation in this industry is a way of life. GEAPS could adjust to that," said one participant.

Participants also made some predictions about what industry trends they think will have the biggest impact on GEAPS and its members. At the top of the list? Elevator automations; company expansions; and ethanol, biodiesel, and other alternative fuels.

Mentorship was another topic that received a lot of attention, and not only in the focus group. Members young and old agreed in Wednesday's Leadership Forum that developing a mentorship program for new members would be crucial for GEAPS' ongoing success in both attracting and retaining members and leaders.



The Membership Committee meets at the 2008 Leadership Conference.

Highlights from the Membership Committee Meeting

GEAPS Membership Committee med July 8 as part of the 2008 Leadership Conference. Discussion focused on the following topics.

1. Member Retention Campaign

- Chapters were assigned to MC members. MC members will call their assigned chapter leaders and explain the program to them and let them know when to expect the lists of non-renewing members from the GEAPS office. Committee liaisons to the chapters let GEAPS staff know whom to send the non-renew information to within each chapter.
- As in previous years, the MC will divide the names of non-renewing non-chapter members and contact them via phone and e-mail to follow up.
- The retention campaign will begin in early August; results must be sent to the GEAPS office via fax, e-mail or mail by September 1.

2. Student Job Search profile

- This new program initiative would benefit GEAPS members and member companies while making GEAPS membership more useful and appealing to students in Agribusiness.

 Students would be able to post profiles on the "members only" section of the Web site for GEAPS member companies to recruit from.
- The Committee approved this initiative to be presented to the board.

3. Recruitment programs at the Exchange

 The Committee agreed to create new programs that focus on student and membership recruitment throughout the year rather than at the Exchange only.

4. Sponsorship contests

 The Committee will choose a new prize for the Chapter Recruitment contest to replace wind shirts.
 Wind shirts have been given out as prizes since the beginning of the program three years ago.



LEADERSHIP CONFERENCE

2008 GEAPS Leadership Conference: MAP Database Training, Chapter Leader Workshop Prepare Chapter Leaders For The Future Of GEAPS

Six GEAPS chapter leaders representing five chapters attended the hands-on MAP database training session held at the GEAPS Leadership Conference. The goal of the training is to familiarize chapter officers with the special features of the MAP that they can use to streamline their jobs as chapter leaders. Training focused on an orientation of the MAP Web site, email-sending features, event creation and how to set up a chapter survey. The next opportunity to attend this training will be at the GEAPS Exchange in St. Louis.

The Chapter Leader Workshop tasked GEAPS leaders with evaluating how current chapter meetings work and identifying potential out-of-the-box ideas for chapter meetings of the future. The Workshop began with a welcome and introduction by GEAPS International President, Mark Daniels. Bud Crouch, the next day's Forum moderator and renowned association management specialist, then shared some information about current chapter trends. The highest functioning chapters he's seen have two things in common: successful chapters are based in densely populated metro areas and utilize paid staff.

After Mr. Crouch's presentation, Ron



At the MAP database training for chapter leaders. (from left to right) Tom Pruess, *Kansas City*; John Tuttle, *Greater lowa*; Bill Amend, *Minneapolis*; Jason Myers, *Intermountain*

Demaray, chair of the Chapter Resource Committee (CRC), kicked off small group discussions by dividing participants into seven groups. The first segment of discussions focused on how chapters are currently functioning, what makes a good chapter meeting, and what types of

challenges exist for chapters in their current form. Discussion then moved to ideas for what chapter meetings might look like in the future, things like meetings with multiple speakers, mini-Exchanges, specific social events like a river barge tour, and Webinars. One theme of the conversation was the need to continue having face-to-face meetings to encourage and facilitate networking.

The last portion of the Workshop highlighted a new potential avenue for chapter meetings: Webinars. Tim Boyer and Ron Demaray, both of RCI, demonstrated a Webinar for GEAPS leaders, showing how they've used GoToMeeting in their business and talked about some ways that the technology might be used in a chapter meeting setting. A panel discussion moderated by CRC Vice Chair, Dave Healey, followed featuring GEAPS members with various experience working with Webinars. Panelists were Tim Boyer, RCI; Mark Avery, Grain Journal; Stephen Roy, Food Protection Alliance; and Tom Winkel, MaxYield Cooperative. Each panelist shared his knowledge of Webinars and the group discussed Webinar software costs (and how chapters might use a corporate sponsor to cover the cost), technical issues of Internet bandwidth and using video, and how recording Webinar meetings and then posting them online could be a tool for sharing information with chapter members who couldn't attend or with other chapters.



Inside the Chapter Leader Workshop at the 2008 Leadership Conference.

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LEADERSHIP

And The Nominees Are...

GEAPS Leaders Needed, Positions Opening

One of GEAPS' greatest benefits is real-world leadership training, and the opportunities could not be much better right now.

Has someone you know demonstrated an interest in serving at your chapter meetings? Has someone stepped up to the plate to help with a GEAPS project? Have they shown the ambition and ability needed to get things done collaboratively?

If so, please help us bring them directly onto the big stage—for mutual benefit. At Exchange 2009 in February, three positions will become open on GEAPS' International Board of Directors, and four on the Associates Board of Directors. We need great people—including a new second vice president—to step forward and help lead the organization. Nominations are due Oct. 20, and elections take place this winter.

While our Board members help GEAPS in many ways, there's a return. Serving on GEAPS' International or Associates Boards offers real-world leadership training on an international scale.

Nomination forms are available on the GEAPS Web site or by contacting the GEAPS office at (952)928-4640; info@geaps. com. Candidates will be asked to fill out and return a candidate profile form.



First, some important info:

- While only Associate members may submit Associates board director candidate recommendations, any GEAPS member may submit nominations for the International Board. Only Regular members may serve on the International Board and only Associates may serve on the Associates Board.
- Nominees to the International Board of Directors and Associates Board of Directors must be willing to invest time and out-of-pocket expenses.
 - Complete nomination criteria can be found on the nomination forms.

International Board

There will be three available spots on the International Board. Current International Regular-member directors whose terms end next February in conjunction with the Annual Meeting are:

- Gary Kearn, The Scoular Co, Great Plains Chapter
- Tracy Petersen, DeBruce Grain, Greater Nebraska
- Greg Rowe, Perdue Farms, Mid-Atlantic

They are eligible to run for re-election; but must be re-nominated to do so. Self-nominations are also welcome for the International Board of Directors. If you're interested in serving, don't hesitate to step forward.

Incumbent Regular-member directors who will continue to serve on the International Board are:

- Jeff Caskey, The Scoular Company, Intermountain
- Chad Cook, Deseret Grain Storage, Intermountain
- Mark Fedje, General Mills, Minneapolis
- Ben Lackey, Riceland Foods, Mid-South
- Bill Lyster, Ag Partners, Greater Iowa
- Stephen Tillery, Attebury Grain Inc, Tri-State

Second International Vice President

At least one candidate must be nominated for the office of second vice president. The person elected moves automatically up the succession ladder, becoming president three years later. Candidates for second vice president must have served at least one full year in the past five years as an International Board director and officer. They also must be able to serve as a member of the Executive Committee for 2009-2013.

Incumbent officers who will continue to serve for 2009-10:

- Mark Daniels, CHS, Minneapolis, Intl 2008-09 President as 2009-10 Board Chair
- Buzz Tourangeau, West Central, Siouxland, Intl 2008-09 1st Vice President as 2009-10 President
- Rick Krier, Western Iowa Co-op, Siouxland, Intl 2008-09 2nd Vice President as 2009-10 1st Vice President

Associates Board

There will be four spots open on the Associates Board. Current Associates Board directors whose terms expire in February are:

- Scott Chant, Safe Grain/Maxi-Tronic, Seaway Chapter
- Gary Geist, Kings Valley Industries, non-chapter
- Gary Vaughn, Union Iron Works, Greater Iowa
- Ray Vrtiska, Intersystem, Mid-America

They are eligible to run for re-election; but must be re-nominated to do so.

Incumbent Associates Board directors who will continue to serve are:

- David Drake, Drake Inc, Greater Nebraska
- Bo Fisher, Maxi-Lift Inc, non-chapter
- Deborah Good, Brock Grain Systems, Cornbelt
- Jeany Hesse, Integra Plastics, Siouxland
- Tom Pruess, Mill & Elevator Supply Co/Rubber Belting & Hose, Kansas City
- Kathy Reading, 2010, Seedburo Equipment Co, Cornbelt
- Jim Rogers, WAM USA, Golden Triangle
- Dan Vis, Hi Roller Conveyors, Siouxland

Incumbent Associates Board officers who will continue to serve for 2009-10 are:

- Stephen Ginter, Chief Agri/Industrial Div, Greater Nebraska Chapter, as immediate past president
- Craig Jones, Tramco Inc, Great Plains, as president
- Steve Schmitt, TE Ibberson, Minneapolis, as vice president

GEAPS' Nominations committees are coordinating the effort to find qualified candidates. Led by Tom Price (International nominations) and Rob Schutte (Associates nominations), the International Board Nominations Committee will be contacting chapter officers to identify viable International board director candidates. However, anyone who would like to nominate a candidate for either Board is encouraged to do so.

EXCHANGE

GEAPS Exchange 2008 was a huge success thank in part to our generous sponsors. Thank you again for all of your support.



























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Donaldson Torit

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Schlagel Inc

Van Sickle, Allen & Associates Inc

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C-TEC Inc

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Cimbria Bratney

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Rubber Belting & Hose

Structural Restoration

TE Ibberson Co

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The sponsorship wall at the record-breaking GEAPS Exchange 2008 in Omaha.



Ag Partners LLC Ag Processing Inc AIRLANCO Andco Actuators The Andersons Inc **Bunge North America CHS Inc Canadian Dionic Ltd** Cargill Inc **Central Power Products Inc** ConAgra Trade Group Inc Consolidated Grain & Barge Co **Degesch America Inc**

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Major League

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Sioux Steel Structural Restoration * Sudenga Industries Inc Sukup Mfg Co The Industrial Fumigant Company Trackmobile Inc Tramco Inc * **Union Iron Works*** Viterra* West Central * Younglove Construction LLC*

* Indicates Star Sponsor

GEAPS Launches 2009 Safety Awards Program: Recognize Your Facility's Safety Achievements

Send in your application today!

With this industry's risk of engulfment and explosion, avoiding work-loss injury or illness at your facility is its own reward. Each year, though, GEAPS likes to go one step further and formally recognize outstanding safety achievements within the industry by rewarding companies with exceptional safety records.

To that end, GEAPS is pleased to announce the launch of the 2009 Safety Awards program. The 2009 Safety Awards will be distributed at a public ceremony during Exchange 2010 in Wichita and will honor companies and facilities with verifiable records of achievement in 2009. The program is not only for grain-storage facilities, but also for suppliers, engineers and millwrights who are in the industry, too.

Last year, the GEAPS' Safety Awards program honored 27 companies representing 400 separate facilities. Those facilities posted nearly 13.3 million cumulative worker hours without a lost-time, work-relegated injury or illness

To enroll your facility, simply fill out the form on the next page and fax or mail it back to the GEAPS office, with the appropriate enrollment fee (\$60 for facilities employing a GEAPS member, \$90 for non-member facilities).

Get your facility involved. Recognize achievement at your facility. Help us carry on our industry's exceptional record of safety.

For information on other GEAPS awards, turn to page three.

Advertising with GEAPS

This is your opportunity to advertise in GEAPS annual membership directory and buyers' guide—the *DirectaSource*. We know GEAPS members use their *DirectaSource*, all the time. But people from outside the association come looking to GEAPS as well. They come for answers to questions about the grain-handling industry, as well as for products and solutions to meet their business needs. They find what they need not only through the contacts they make at meetings, like the GEAPS Exchange, but also through companies who advertise with GEAPS.

September 30 Deadline

The brochure containing all the information you need about advertising with GEAPS was mailed to all Associate members in late July. Details are also available on the GEAPS Web site. Contact Jason at GEAPS for more information.

Already an advertiser? There's a convenient option to repeat your advertising order exactly as it was in the 2008-2009 *DirectaSource*.

What are the benefits of advertising with GEAPS?

Target Marketing

GEAPS members are the core of the grainhandling industry.

Market Reach

GEAPS has 2,600 members across North America and the world, from small operations to large corporations.

Distinction

Being an advertiser with GEAPS means associating your company with a highly-regarded professional organization with ties throughout the industry.

Value

Competitive advertising rates in an attractive industry publication with a year-long shelf life.

Distinction

As an advertiser, you're not only promoting your company, but showing support for GEAPS, a not-for-profit association dedicated to serving its members and the industry.

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2009 GEAPS Safety Award Program

| Faci | lity Informat | ion | | |
|---|---|--|--|--|
| Facility Name | | <u> </u> | | |
| Company | | <u> </u> | | |
| Street Address (required) | Box/Drawer | Phone | | |
| City | State/Prov | Fax | | |
| ZIP/PC Country | | e-mail | | |
| | cant Informa | | | |
| Facility Applicant "Facility Applicant" is manager/superintendent of facility being entered in program. | Name | Title | | |
| GEAPS Member? | Yes Membership Number | | | |
| If applicant is not a member, must have a current member at the facility to receive the member rate. | No Chapter _ | | | |
| Contact Information | Name | Title | | |
| NOTE: Complete only if person completing application is not facility applicant. Complete | GEAPS Member? Yes No | Member Number Chapter | | |
| address only if all GEAPS correspondence should go to this address other than facility address. | Address City State/Prov | Fax | | |
| go to this address other than racinty address. | City State/Prov Country Country | e-mail | | |
| award, the applicant's facility must complete the 2 NOTE: To verify lost-time accident records, applicanumber of personnel-hours worked at the facility diletterhead stating that there were no lost-time injunctions. Applicant Signature: | ants must send GEAPS a copy of their complete uring the 2009 calendar year. For GEAPS membe | ed 2009 OSHA 300A form, along with the total ers outside the U.S., a signed letter on company nel-hours worked will be accepted. | | |
| | | | | |
| Enro | ollment Optic | o n s | | |
| Check | one and enclose appropriate | fee. | | |
| GEAPS member. If GEAPS member GEA is not shown above, applicant must for identify member. Awa | Option 2 - \$245 ility being entered does not have a curre APS member and applicant would like to ap individual membership (\$185) to receive Sate ards' memberrate. Both membership and Sate ard applications are enclosed. | oply not have a current GEAPS fety member. | | |
| Payment (check and complete one): | Check(enclosed) for \$ | Charge (complete info on next line). | | |
| Account No. Circle one: Am Ex/Master/Visa | Exp. date Print Cardholder's name | e Signature | | |
| to: GEAPS Safety Award (Charge applic | participation fee) must be sent by Program, 4248 Park Glen Rd, Mir ations may be faxed to (00-1)952 re also available online at www.c | nneapolis MN 55416. -929-1318.) | | |

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OSHA 300A Received

Hours

Check Number

For GEAPS use only: Date Paid

International President Mark Daniels To Represent GEAPS At Conference In Argentina

International President Mark Daniels of CHS Inc. will be in Argentina early this month representing GEAPS at the annual JORNATEC Conference, put on by APOSGRAN, our sister organization there.

The conference, which will include edu-



cation sessions and a trade show, will be held Aug. 7-8 in Rosario, a center of Argentina's grain industry. The JORNATEC Conference typically draws about 300 grain-industry professionals, mostly from Argentina and Brazil, but also

from several other countries around the world, including the U.S. and Canada.

Daniels will deliver a presentation on controlling accident risks at grain facilities at the conference.

"GEAPS and APOSGRAN have a great history of partnership and mutual learning," said Daniels. "This is a great opportunity to reach out to and learn from those in our profession



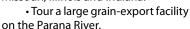
around the world."

Daniels also will meet with APOSGRAN officers to discuss collaboration on projects such as:

• GEAPS-Purdue distance education. APOS-GRAN is currently translating a GEAPS-Purdue distance-education course into Span-

ish and will offer it in South America.

 APOSGRAN's grain-industry tour of the U.S. this October. The tour, primarily for South Americans in the industry, will visit facilities in Kansas, Missouri, Illinois and Indiana.



GEAPS also will host a small reception at the conference

GEAPS international presidents have traveled to Argentina to take part in the conference for the past several years, and APOSGRAN leaders have represented APOSGRAN at the Exchange.



(Above) APOSGRAN President Guillermo Romero speaks at Exchange 2008 in Omaha. (Above right) Then-International President Mike Myrick

(Above right) Then-International President Mike Myrick at Terminal 6, the largest grain facility in Argentina, with Terminal 6 officer Ricardo Biancotti.

ABOUT MEMBERS

Goodbye, Bob Hubbard

GEAPS is saddened to learn of the passing of Lifetime Member Robert "Bob" Hubbard (Minneapolis Chapter). According to a July 6 obituary published in the Minneapolis Star-Tribune, Bob died June 29 in Fountain Hills, Ariz.

Bob, who was hired by Cargill in 1946, was

vice president and general manager of plant operations for Cargill's Commodity Marketing Division when he retired in 1984. Bob joined GEAPS in 1962 and became well recognized for his volunteer leadership service to GEAPS as well as the NGFA, particularly in regard to grain dust fire and explosion research.

"His work definitely contributed to increased grain elevator safety around the world," the Star-Tribune quoted Ron Christenson, corporate vice president and chief technical officer for Cargill, as saying.

He will be missed.



GEAPS To Make Hundred-aires Of Idea Exchange Participants

Submit your great ideas for the chance to receive \$100 at Exchange 2009!

GEAPS' greatest strength is the collective knowledge and experience of its members, and the Educational Programming Committee (EPC) wants to show its appreciation for those who have made a real contribution to innovation and problem solving in the industry during the past year.

Has your company launched a product that's new to the industry during the past year? Have you developed an innovation that others might find useful? If so, consider applying for a spot on the stage at Idea Exchange next year in St. Louis, Mo.

Each year at the Idea Exchange, the EPC recognizes the hard work and smart thinking of GEAPS members and others in the industry by providing them with a forum in which to present the best and brightest ideas of the past year and share information of mutual interest and benefit. With your help, the Idea Exchange has consistently been one of the things GEAPS does best. If you've got a good idea or a new product of interest to the industry, please fill out and fax in the adjacent form. The Idea Exchange will be featured at Exchange 2009 in St. Louis, which will take place Feb. 28-March 3.

The Idea Exchange program is a way for people in the grain-operations industry, as well as industry suppliers, to share good ideas or showcase innovations or new products. Speakers can expect a sizable audience, because the program is one of the most popular parts of the entire conference.

The cash goes to participants in the "Why Don't They? ... I Did!" segment. It features ideas that grain-operations managers, workers—or suppliers—put into practice to improve safety or efficiency at their own facility or facilities.

A second segment, "What's New?" features new products and services developed for grain operations during the past year.

Participants in Idea Exchange, selected by GEAPS' Educational Programming Committee, stand to gain in several ways:

- They earn recognition of their peers (and the networking opportunities that come with it);
- They receive free registration to the GEAPS Exchange;
- They get press coverage; and, in one segment of the program,
 - They receive \$100 cash.

To get full consideration, it's crucial to answer the questions clearly and thoroughly. Applicants are urged to spell out what the innovation, product or service actually does, in plain language, and how it's an improvement over existing technology or the current way of doing things. Feel free to attach a separate page or two to make your case. Include

drawings or photographs if you like.

All applications are due by Sept. 30 in the GEAPS office, 4248 Park Glen Rd., Minneapolis, MN 55416. You can also fax your form to (952)929-1318 or send it by e-mail to chouse@geaps.com.

If you have questions, please contact Chuck House at (952)928-4640; or chouse@geaps.com.

Note to applicants: *Be thorough.* Applications that cover all the basic points in plain English stand a better chance of making it through the selection process.

| What's new? (for Associate members, industry suppliers) | | | | | | | |
|--|------|--------------------------------|--|--|--|--|--|
| The new product is called (please | | When was the product launched? | | | | | |
| This is its purpose (Please be thorough. Attach sheet if necessary): | | | | | | | |
| Here is what makes it unique: | | | | | | | |
| Here is how it is utilized by the grain industry: | | | | | | | |
| How does it improve safety/efficiency? | | | | | | | |
| Why don't theyl did! (for operations professionals) We call it the (give your innovation a title): | | | | | | | |
| | | | | | | | |
| This is its purpose (Please be thorough. Attach sheet if necessary): | | | | | | | |
| Here's how it helps promote safety and/or efficiency: | | | | | | | |
| Your name: | | Job title: | | | | | |
| Company: | | GEAPS member? Yes No | | | | | |
| Company address: | | | | | | | |
| Phone: | Fax: | E-mail: | | | | | |

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Canadian Prairies

President Chairperson Vice President Secretary Treasurer Membership Program/Social William H. Macauley, Cargill Ltd Brian Kuffner, Whiting Equipment Canada Inc Chris Boles, Crippen Northland Superior Supply Gordon Braun, Parrish & Heimbecker Ltd Tim Robertson, EMW Industrial Bob Fryza, James Richardson Intl Dan Sanders, Viterra Inc

Cherokee Strip

no elections reported

Columbia River

President Secretary Randall S. Cooper, CLD Pacific Grain LLC Matt Strand, Munnell & Sherrill Inc

Cornbelt

President Vice President Secretary Treasurer

Josh Weakly, Assumption Cooperative Grain Co Tom Pruser, Tate & Lyle Grain Inc Rick Fifer, 4B Components Ltd Kim K. Peterson, Assumption Cooperative Grain Co

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Secretary/Treasurer Mark A. Compton, MAC Electric Co Josh R. Bushue, ADM Grain Roger L. Dowdy, Consolidated Grain & Barge Co Director Don M. Glasscock, Ironhorse Inc Director

John E. Roessler, Sr, ADM

Ron Albers, ADM Grain

Danny Jaspering, ADM

Director

President

Golden Triangle

President Roy L. Sutton, G & M Stevedoring Co Inc Vice President Billy Friend, Conveying Techniques Inc Secretary/Treasurer James D. Klassen, Cargill Inc

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President Vice President Secretary

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Treasurer Brent Hultgren, MKC

Great River

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Timothy Bly, Cargill AgHorizons Matthew W. Kerrigan, Agri-Bunge LLC

Greater lowa

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Julie Bell, RCI

Greater Nebraska

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Director Larry G. Roth, InterSystems James R. Simpson, Cargill Inc Director

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President Steven S. McClintock, Tri-Cities Grain Secretary/Treasurer Jim Jundt, Pacific Ethanol Columbia LLC

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President Charles G. Ady, Deseret Grain Storage Vice President

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Secretary/Treasurer Tom Pruess, Mill & Elevator Supply Co Inc/ Rubber Belting & Hose

Director Ron Demaray, RCI

Jeff Roumph, WD Patterson Co Inc Director Director Justin Stanley, Fairbanks Scales Director Gregory C. Wagner, Bunge Milling

Director Janet S. Rickel, GVS Ltd

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Golden Triangle

The Golden Triangle Chapter held its May meeting on the 22nd and discussed the leadership team for the upcoming year and how to get more participation from other facilities. Five members and guests were in attendance.

Seaway

The Seaway Chapter held its June meeting on the 10th at the Colonial Golf Club in Harrod, Ohio. Eight members and guests were in attendance to discuss the annual agenda and schedule. The chapter also talked about the lack of attendance at meetings, the scholarship program, the current

and new budget, the scheduling of current and future events, and the Christmas party.

Snake River

The *Snake River Chapter* held its June meeting on the 23rd at the Quail Ridge Golf Course in Clarkston, Wash. Three members and guests attended the golf outing.

Michigan/Southern Ontario

President Wayne W. Bauer, Star of the West Milling Co
Vice President Randy L. Ester, Michigan Agricultural Commodities
Secretary/Treasurer
Director Janice Kantola, Argonics Inc
Director Dave W. MacMillan, Pepper Maintenance Canada Inc
Director David G. Marr, Michigan Agricultural Commodities
Director Mark H. Mueller, Michigan Millers Mutual Ins Co

Mid-America

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Mid-Atlantic

President Scott L. Kephart, Perdue AgriBusiness Ravmond O'Neil, Power Trans Inc Vice President Secretary Ken Valdez, Mountaire Farms Inc. R.Scott Brittingham, Mountaire Farms Inc Treasurer Director Raymond H. Brittingham, Mountaire Farms Inc Director Jacob Elder, Perdue AgriBusiness Christopher Simpkins, Javan & Walter Inc Director Director John P. Stainbrook, Mountaire Farms Inc. Chairman Bill Jefferson, Messick & Gray Inc

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First Vice President
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Director
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Drew Widener, Riceland Foods Inc

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First Vice President Second Vice President Secretary
Treasurer Kent D. Mellen, BM&M Screening Solutions
Bruce L. Jorgenson, ADM
David Olheiser, Van Sickle, Allen & Associates
Bill Amend, Tandem Products Inc
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Vice President
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Director

Snake River

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President/
Secretary/TreasurerDennis M. Jordan, Central WA Grain Growers Inc
Secretary/TreasurerVice PresidentDuane Erickson, Central WA Grain Growers Inc

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The most extensive and up-to-date calendar can be found at the GEAPS Web site.

chapters

Gateway

September 15 Topic: TBA, Hanford Inn, time and location: TBA

Gulf Souti

September 18 Get-Acquainted Meeting, Belle Terre Country Club, LaPlace, LA, 6:30 p.m.

October 16 Associates Night, Belle Terre Country Club, LaPlace, LA, 6:30 p.m.

Kansas City

August 18 Kick Off Party for KC GEAPS Revival, Argosy Casino, Riverside, MO, time: TBA

September 2 Conveyor and Drag Maintenance, Legends (Ted's), Kansas City, KS, time: TBA

October 2 Facility Tour, MGP, Atchison, KS, time: TBA

Michigan/Southern Ontario

August 27 Chapter Meeting & Tour (Stanton Farms), Ilderton Community Center, Ilderton, ON, 9:30 a.m.

Mid-South

August 15 Spouse's Night/Riverboat Cruise, Tunica Queen Riverboat, Robbinsonville, MS, 7:00 p.m.

North Iowa

September 9 Topic: TBA, Hanford Inn, Mason City, IA, 12:00 p.m.

Siouxland

 $\textbf{August 21} \ \ \textbf{Bucket Elevator Maintenance, location and time: TBA}$

October 23 Manlift Safety & Maintenance, location and time: TBA

Wild Goose

 $\textbf{October 27} \ \, \textbf{Topic: TBA, CWGG, Coulee City, WA, 7:00 p.m.}$

meetings/conferences

GEAPS/NGFA Safety, Health, Environmental Quality & Facility Security Seminar

July 29-30 St. Louis, MO

SATRA Bin-Rescue Program

August 25-29 Benedict, NE

Associates Board of Directors

September 3 St. Louis, MO

Executive Committee

September 4 St. Louis, MO

Educational Programming Committee

September 4 St. Louis, MO

Publications Mail Agreement Number: 41508543

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