



In-Grain

Grain Elevator and Processing Society

The Knowledge Resource for the World of Grain Handling Industry Operations

January/February 2020

Volume 40, No. 1

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< Live Grain Entrapment Rescue Demo



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Save the Date: GLEAN 2020

Tuesday, July 14 and Wednesday, July 15

Hyatt Regency Bloomington - 3200 East 81st Street, Bloomington, MN 55425

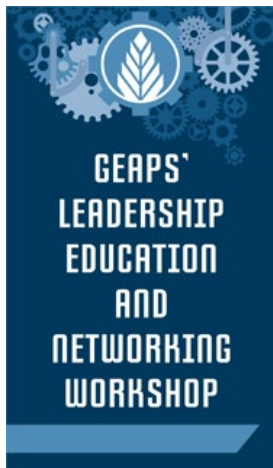
Keynote: Calvin Storvall – Inspired Leadership through Change

Learn practical lessons of how iconic leaders inspire employees to accomplish more than they've ever imagined and help companies create loyalty beyond reason.

Margi Simmons from Brave New Workshop - Change is Fuel

Learn behaviors and assumptions you can use to stay productive in times of rapid change.

Registration opens in April!

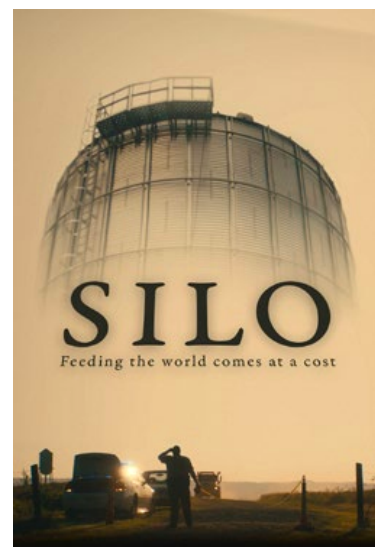


GEAPS Schedules SILO Screening at GEAPS Exchange 2020

GEAPS will show a screening of SILO on Monday, March 23, from 5:30-7:30 p.m. at the Minneapolis Convention Center.

Inspired by true events, SILO follows a harrowing day in an American farm town. Disaster strikes when teenager Cody Rose is entrapped in a 50-foot-tall grain bin. When the corn turns to quicksand, family, neighbors and first responders must put aside their differences to rescue Cody from drowning in the crop that has sustained their community for generations.

All Exchange attendees are invited to the screening with co-workers and guests. GEAPS will host a safety discussion after the film.



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GEAPS' vision is to be *The Knowledge Resource* by providing key information in these "core competencies:"

- **Quality Management**
- **Equipment Management**
- **Systems and Operations Technology Management**
- **Facility Operations Management**
- **Agribusiness Environment and Management Practice**
- **Human Resources Management**
- **Property and Casualty Risk Management**
- **Facilities Maintenance and Design**
- **Process Flow Operations**



GEAPS

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GEAPS Executive Update: The Value of GEAPS



By: Steve Records

Being new to GEAPS and the industry, it's been very exciting to meet the people who make up our association. Since my first day, I have been regaled with stories and anecdotes about the impact GEAPS makes on the careers of our members.

Dave Kushnier in Vancouver relayed how AGT learned about an energy credit program available from the British Columbia government that allowed the company to save \$200,000 when replacing a compressor. Scott Brittingham, MCGOM, in Delaware told me about how he engaged the GEAPS network to find replacement parts for Mountaire Farms Inc. quickly, saving more than a week's downtime over relying solely on the equipment manufacturer. Tom Runyon from Illinois spoke about the number of people he has met, the relationships he's built and the customers he has made with Seedburo Equipment Co. throughout the years.

While I am sure there are literally thousands more that exist, we've never really quantified the overall value and impact of GEAPS until now. Thanks to your participation in the recent engagement survey, we have started to define the importance of GEAPS membership to craft a better message about

why we exist. Based on the survey data, we now know real, tangible outcomes for our members and your companies. The following are just highlights of what we see:

- GEAPS members are **33 percent less likely to be involved in a lost time accident** than non-members.
- 87 percent of Regular members note they **learned something through GEAPS that has saved their company money** - at an average of \$200,000 per person.
- 80 percent of Associate members have **found new customers** because of GEAPS.
- 85 percent of members have **personally benefited from their membership** through work promotion, new employment, education and more.
- 87 percent of members indicate that **GEAPS makes them feel more connected** to the grain industry.

These data are just a glimpse into what we are learning from you. We will use all of your feedback in our planning for the future of GEAPS. These insights have already allowed us to start having different conversations with the people that sponsor memberships in grain companies. Please help us spread the word - share these outcomes with your colleagues, supervisors and employees.

In the future GEAPS will deliver even more value. We are also working to make GEAPS 'easier to use' to ensure that more people can benefit. Thank you for your membership and support of GEAPS! 2020 is upon us and I am confident that it will bring great things.

Since my first day, I have been regaled with stories and anecdotes about the impact GEAPS makes on the careers of our members.



GEAPS to Welcome Thousands to Minneapolis



In just a couple of months, thousands of our peers will flow into Minneapolis for GEAPS Exchange 2020. There is no better place to see what's new in the industry, meet with suppliers and learn best practices.

GEAPS International Board Chair Robert Taylor works for Cargill in the Twin Cities. He is excited to welcome you to the Midwest, and expects GEAPS to make a big impression on attendees.

"The grain industry is a big part of Minnesota. Minneapolis was known as the Mill City for many years," Taylor said. "Our volunteers and staff have worked hard to make this an incredibly valuable event. It's a great opportunity for you to get work done. Meet with your suppliers and your customers, and find a solution for any problem that could pop up in a facility."

Minnesota is home to two chapters and nearly 200 GEAPS members. With thousands of attendees expected, Taylor noted the need to make a strong first impression for visitors and non-members alike.

"Exchange provides us a big opportunity to reinforce our position as the knowledge resource for the industry, while also making fresh contacts that can expand our knowledge base," Taylor explained. "We know that many attendees are coming to walk the Hall, so we open with a band and a ceremony. The first thing people see inside the hall is the GEAPS booth, where they can ask questions and learn more about our organization."

Customer service is one of the primary reasons GEAPS has a booth on the show floor. Manned by GEAPS staff and volunteers of the Host Advisory Council, it's a great point of contact for attendees. This year it will once again house the grain entrapment rescue demo as well as fun activities tied to GEAPS programs. If you are making the trip to Minneapolis in March, we hope you will stop by to say hi!

What can you do at the GEAPS Booth?

- Spin to Win wheel, courtesy of the Exchange 2020 Host Advisory Council. You could win an iPad!
- Interactive poll - Who are you looking to meet at Exchange? See how it progresses throughout the show.
- Test your industry knowledge in a Jeopardy game based on the Distance Education Program.
- See what you can you construct in a "Build Your Skills" blocks game.
- Test your skill in a long putt competition hosted by the Exchange 2021 Host Advisory Council.
- Ask any questions you have about the host city for Exchange 2021. The Columbus Convention and Visitors Bureau will answer questions and hand out Buckeyes.

Check Out the First Time Exhibitors

Anderson Engineering
 APPRUV
 Arch Environmental Equipment Inc
 ARI-Hitec
 ASC Machine Tools Inc
 Bird Control Group
 Chemcoaters LLC
 Egan Co
 Emerson
 Empire Ag
 Erkaya Instruments
 Evan Fall Protection
 FIRMHORN
 Grain Cleaning LLC
 Grain Handling Safety Council
 GrainBridge
 Greenville Metal Works Inc
 Hupp Electric Motors
 HySafe
 JIE USA Inc
 Keller
 Magnum Systems
 Northern Strands Group of Companies
 Peterson Potential LLC
 Pierson Construction Inc
 Propane Education and Research Council
 S&S Urethane and Ceramics
 Scott Equipment Company
 SIPCO-MLS
 South Industries
 Sturtevant Inc
 Superior Scales
 Thorstad Construction Co Inc
 TUF-TUG
 Tundra Mechanical & Millwrighting
 Via Rail Engineering Inc
 WEM Automation, LLC
 Wenck
 Yale Mechanical

To see a map of the Expo Hall and complete exhibitor list, visit www.geaps.com/Expo20





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CRYSTAL

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Cleveland Gear Co
Control Stuff Inc
Degesch America Inc
Flexco

Linak US Inc
MKC
Specialty Industries Inc
Structural Restoration Inc
TSGC Inc dba Tri-States Grain
Conditioning Inc

WL Port-Land Systems Inc
Younglove Construction LLC

List as of Jan. 15, 2020

**Sponsor the
Expo Hall**

There are still some great ways to highlight your company in the Expo Hall:

- Expo Refreshment Breaks
- Expo Hall Charging Station
- Expo Lounge

For more information on Exchange sponsorships, contact sponsorship@geaps.com.



EXCHANGE INSIDER: Long-Time Exhibitors Look back at Exchange and Industry Changes

In-Grain recently spoke with representatives from the five longest-tenured exhibiting companies at Exchange. We talked about the role their company fills in the industry, and the changes they have noticed in the industry and the conference over the years.



**Mark Olson,
Gamet Mfg**

Gamet Manufacturing manufactures grain sampling equipment. We manufacture truck probe samplers that are at the entrance to most

grain elevator operations and cross-cut diverter-style samplers, which are used in bulk rail-loading, barge-loading and ship-loading applications. They are used in official grain inspection applications. Gamet is one of only two companies in North America that offer these systems.

How has the grain industry changed over the years?

There are fewer and fewer of the country elevators and specific country elevator organizations. Some of the big guys have bought up a number of those facilities and there's been further consolidation with two or three co-ops merging to form one larger co-op.

The other thing, and probably the most important, is the speed and throughput that facilities operate these days. When I started in this industry back in 1979, 20,000 bushels per hour was like, "Oh my gosh, we are cooking." Now, if you're not loading out for rail cars between 60,000-80,000 bushels per hour, you are behind the curve. It's kind of amazing how much more throughput, how much more crops these facilities can handle.

How has Exchange changed over the years?

My first Exchange was Wichita in 1988, and everyone was in suit and tie. The displays, even though they were modern for the time, they almost looked prehistoric by today's standards. The show is much more informative now. There are so many more videos, Education Pods/sessions and exhibits where people obtain significant, useful information. It's much more laid back now which helps with the exchange of ideas and concepts.

Why do you keep exhibiting every year?

Gamet has a niche in the market and we may not need to attend the Exchange and still maintain our presence. However, we want to be present and give back to the industry in some way, shape or form. It's a way to let our clients know, "Hey, not only are we interested in you, but we are interested in the entire grain industry."



**Roger Price,
AGCO Inc**

We offer a complete portfolio of grain handling products from material handling, bulkwear, samplers, grain storage bins,

hoppers, conditioning, as well as complete fertilizer blending systems and tenders.

How has the grain industry changed over the years?

I graduated from high school early to get a job and started working at a cooperative grain elevator in Southern Minnesota on the summers and weekends while attending college in 1977. I've been in the industry for 42 years. There have been remarkable changes. Everything is bigger, faster. Farmers have changed, the only real constant is very dynamic and variable changes every day, particularly every year due to production, demand and everything related to that including regulations and political policy.

How has GSI adapted to those changes in the industry?

Like everybody else, the equipment has gotten bigger, faster. I think it's better designed and it's more durable. Probably the most notable change is the capacity of the equipment and the sheer size of the storage bins.

What are some of your favorite memories from Exchange?

We've launched new products and been part of the Idea Exchange pretty actively over the

last five years. I think the one constant is the good solid people. Everybody in this industry is kind of wired the same. Some very good relationships develop as a result.

How has Exchange changed over the years?

It seems like industry consolidation has maybe changed the attendees. There are still an awful lot of vendors, so in addition to meeting the ultimate customers, we also establish relationships with vendors that are adjacent to what we do and in some respects direct competitors.

Why do you keep exhibiting every year?

The visibility. You've got to be there, it's the show. It's what everybody talks about year-round is the GEAPS show. You basically try to get it right at GEAPS, because that's where you will have the most visibility.



**Tom Runyon,
Seedburo
Equipment Co**

Seedburo Equipment Company offers grain, feed and seed testing, sampling and quality control instrumentation.

We handle equipment that's used to determine grain quality, sample grain properly and handle it in a way similar to the USDA methods for grain grading and inspection.

How has the grain industry changed over the years?

Drastically in some ways, yet very unchanged in others. Drastic changes such as the sheer volume of grain movement, the handling of grain and the markets for grain. 108 years ago soybeans weren't even a significant crop in the United States. Some of the same products that we sell and build still remain the same today. The Boerner Divider, the hourglass-shaped grain divider, is easily recognized as one of our products. There is one in virtually every grain-grading facility.



And then further changes certainly in the aspect of the digital environment. Years ago we were just involved in analog scales. Now we are into digital scales, digital instrumentation, certainly in the moisture meter field. We've been involved for decades in the process of moisture testers. In many ways, we are still moving grains in some of the same methods, just in larger capacities and better controls and things of that nature.

What are some of your favorite memories from Exchange?

I first started in 1987, my first Exchange was in Columbus, Ohio. The networking aspect of GEAPS is something that remains one of my key reasons for continuing to go to the Exchange. We were a little bit more formal in those days, more suit-and-tie. I think we have definitely evolved into more of a business casual, working with operations people who are not a jacket-and-tie kind of person on a day-to-day basis. Certainly the scope and quality of the education programs have increased.

Why do you keep exhibiting every year?

I think that networking opportunity. We say it over and over but it's absolutely true, that Exchange is the premier exhibit and presentation of equipment in our industry. There is no other exhibit or trade show that covers all of those areas of grain handling, safety, even HR requirements.

The introduction of new products is a great opportunity provided to us exhibitors through the "What's New" program [Idea Exchange] or demonstrations on the trade show floor. Or even in an [Expo] Pod where you can introduce and demonstrate a product. GEAPS offers exposure to the industry.



Kevin Miles, Rolfes @ Boone

Rolfes @ Boone offers aeration, temperature control, hazard monitoring, dust control from the standpoint of build and install. We

don't do electrical work. We're a complete opportunity company and we service everyone else's equipment also.

How has the grain industry changed over the years?

The grain industry itself obviously having fewer grain elevators. There is a lot of merging and stuff going on. The elevators are getting

larger. When we first started the manager was the manager at the facility for a long time. Now, the elevator managers, they keep moving around all the time.

Some elevator companies have one person in charge of the whole project department, others have territorial managers, so trying to figure out who those territorial managers are, how long they are going to stick around and stuff, it's quite tough from what we used to do.

What are some of your favorite memories from Exchange?

The first one I actually went to was Wichita in 1988. Back then you wore a sport coat and tie. Everyone dressed up for the exhibit hall. The exhibit hall itself was fantastic because in Wichita you have everybody driving in. You got to meet a lot of people. Back then it was a pretty highfalutin type of event. That has changed a lot. It's more of a casual exhibit hall. You have your name on your shirt and stuff, and that's it.

How has Exchange changed over the years?

It used to be you saw 20x20 booths, or even a 40x40, that was huge. Now you've got some companies that are taking 100x100 or larger. Evidently, Omaha isn't big enough but it's a great facility to have it, from the standpoint of people driving in. There are other places also that just aren't quite big enough. It makes it a little tough on finding exhibit areas because we need the big convention center but we don't have the huge hotel retention that the cities want. If you are taking over the entire exhibit hall, you better have a lot of hotel rooms along with that. We've got three years of Kansas City coming up. I think that'll be fantastic. I think it'll be interesting to see how it plays out being three years in one location.

Why do you keep exhibiting every year?

Well obviously, making the contacts with everybody. New people that you meet and renewing old acquaintances. If you don't show up your competition is going to be there. GEAPS Exchange is great for our industry. People see what the new products are and what we've got to keep focusing on.



Jim Smiley, Degesch America

Degesch America, Inc. is a manufacturer, registrant and applicator of grain fumigants.

We are a stored commodities protection company.

How has the grain industry changed over the years?

Lots and lots of consolidation. I don't think it's just the grain industry, I think it's industry in general. It's not just elevators; it's on the supplier side as well.

How has Degesch America adapted to those changes in the industry?

It hasn't had a dramatic effect on us. The same people who have always stored grain are still storing grain. They are trying to protect it from insects. It doesn't matter who owns the grain at the end, it still needs protection from insects and that's what we do.

What are some of your favorite memories from Exchange?

Maybe six years ago, the people in the booth next to us had a tiger cub. I just thought that was the most unique thing in the world. In talking to them, it was quite an effort. The gentleman told me it took them almost two years of paperwork to get permission to have the tiger. He had to drive from Florida to Omaha with this tiger in the car and the tiger cub actually slept in bed with him every night.

How has Exchange changed over the years?

The trade show hours are considerably shorter than they used to be, which is a great thing. When I first started it was eight hours a day for three or four days and it was a coat and tie for almost everyone who attended. Now it's much more relaxed, people seem to be more at ease. The trade show has gotten tremendously bigger over the last few years. I think the more casual atmosphere makes it easier to get business done.

Why do you keep exhibiting every year?

Because we find value in the organization. For our customers, the names on the building might change but the customers are still the same. You get to interact with people you've known for many years. Things with the grain industry are mobile. I lived in Oregon for 25 years and customers that I had in Oregon, I go to [Exchange] and I get to keep up with them. I also learn something every time I go. The portion of the grain industry that I deal with is very narrow, it's really neat to get out and see what other people have to offer. It's just a good place to meet up with old friends and old acquaintances and interact.



Exchange 2020 Safety Session Highlights

GEAPS Exchange 2020 will feature sessions dedicated to ensuring you and your co-workers are following best practices. Sessions include hour-long lectures and interactive training in the Hall.



Jared Heitzler, Martin Engineering
Are You Doing Enough to Reduce Injuries from Belt Conveyors?
Monday, March 23, 3:15 p.m.

What will people learn in your session?

Open belt conveyors have a huge potential of hurting or killing the people who work around them. For many years they have been one of the more dangerous pieces of equipment in grain handling. You will learn the best practices and steps from around the globe and from all industries to make conveyors less likely to hurt or kill workers.

Our company has made sharing our conveyor safety knowledge a very high priority. We lead classes on conveyor safety, have assisted top universities in education initiatives and offer conveyor safety audits. We invest these resources in conveyor safety because we thrive only when the industries we serve thrive. We volunteer these resources because it's the right thing to do.



Dr. Carol Jones, Oklahoma State University
Grain Entrapment Rescue Demonstration and Expo Pod on Permit Required vs. Non-Permit Required
Times vary; see geapsexchange.com/education for a complete schedule

What is the Grain Entrapment Rescue Demo?

The Grain Entrapment Rescue Demo uses a uniquely-designed trailer to educate grain industry personnel and emergency responders about grain bin safety. We want people to understand how to work safely in the grain storage environment and we want emergency responders to understand what environment they will encounter when called to an entrapment or engulfment. While the trailer is not an exact replica of the "real world", it is a platform that allows us to describe the challenges and to teach safety techniques using a safe and learner-friendly environment. We will give short demonstrations of an entrapment and discuss the safety "culture" that encompasses hazard communications, monitoring, grain quality, emergency preparedness and training.

We were very well received last year at Exchange! The discussions before and after each session are so beneficial. That's when we learn as much as the attendees about what our next training steps need to be and what the latest needs are in the industry.

What will people learn in your Expo Pod?

We will discuss confined space designations and requirements, monitoring, record keeping, equipment (both new and existing) for confined space entry, and training that can help companies keep their employees safe. The "solution" is a system of all of these things working together to keep workers safe as well as making companies productive using facilities that include areas considered "confined spaces".



Don Groover, DEKRA
World Class Safety Culture
Monday, 7:30 a.m.

What will people learn in your session?

Would you want to be part of an organization that only wants to be average in safety? What would your reaction be if your leadership said they don't want to hurt the most people in their industry but they don't want to injure the least? I would run to the exit and never look back. Leadership needs to set a very high standard in safety and continuously work to achieve that standard. In this talk, we will explain the four primary standards of excellence that need to be considered on this journey to excellence.

Thinking about safety cultures limits one's ability to understand why exposure might thrive in their organization, even when they may believe the systems are sound and leadership is engaged. Leadership needs to broaden its thinking about culture overall and also all the factors that can influence the level of employee engagement. I really want people to leave this session saying, "I can see how factors that are not specifically related to safety can impact whether an employee will make a safe decision."

GEAPS Exchange and other educational opportunities that GEAPS offers throughout the year are great opportunities to get the word out about new products, current processes and the need to make our industry as safe and productive as possible. The members are quality folks. It is a privilege to get to work with them. From a university viewpoint, we learn about what the industry needs. From an engineer's perspective, it's the most motivating and idea-inspiring event I get to attend all year. The networking that comes from speaking at GEAPS events is absolutely essential in how we design training and develop research plans.

Check out the complete education schedule and register online at www.geapsexchange.com/education

Support Exchange Education

There are still some great ways to highlight your company in education sessions:

- Closing Workshop
- Education Energy Break
- Education Charging Station

HOT Program Helps Build Maintenance Skills

The GEAPS/Kansas State University Hands-On Training (HOT) Program drew 16 participants from 11 states last month. Employees of 10 companies attended the two-day training at the IGP Institute at Kansas State University.

Chris Berven, New Deal Deicing, attended from Denver, Colorado. He had not interacted with grain conveying equipment before. His company is installing new manufacturing equipment and he wanted to learn how to care for equipment.

"I learned things to look for, like preventative maintenance and what the wear points are for different equipment," Berven said. "It was also good to learn about long-term maintenance and things that can happen with these machines."

Overall feedback for the event was very positive. The next offering is tentatively planned for December 2020. To join a waitlist for the course, visit hot.geaps.com.



Get Your Managers Up to Grade with Grain Elevator Managers Course

It takes a wide range of skills to manage grain storage or processing facilities. If you have new managers at your plant, or are looking to groom promising employees for leadership positions, take advantage of the Grain Elevator Managers (GEM) Course.

This four-day course is a great way to learn how to manage people, maintain grain quality and keep equipment running.

The GEM course is available from **May 5-8, 2020**. It costs \$670 for GEAPS members and \$1,000 for non-members. Learn more and register at www.geaps.com/practice.

GEM Course Instructors

Carlos Campabadal, Kansas State University
Kevin Donnelly, Kansas State University
Bob Marlow, Retired, The Andersons Inc.
Greg Lehmann, Concordia Terminal
Tom Phillips, Kansas State University
Kaliramesh Siliveru, Kansas State University

GEM Course Topics

Aeration/Fumigation Workshop
 Aeration
 Case Scenario – Group Exercises
 Equipment Maintenance
 Flour Mill Tour/HOT Equipment (temperature cables, mycotoxin analysis)

Grain Drying
 Grain Elevator Safety
 Grain Fumigation Grain
 Quality Characteristics
 Grain Quality Management Part I: Storage Practices/Pest Control
 Grain Quality Management Part II: Molds and Mycotoxins
 Grain Receiving and Shipping
 Inventory Management
 Operation Costs
 Personnel Management
 Psychometrics and Equilibria
 Temporary Storage Options

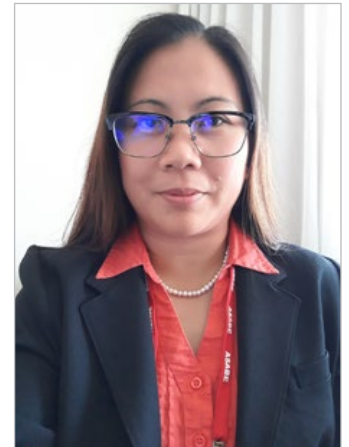


GEAPS Offers Scholarships for Distance Education and Language Training

GEAPS offers a pair of scholarships to provide resources for students and grain industry workers who want to build their skills through distance education or language training. *In-Grain* recently caught up with two recipients of the Harold Reese Memorial Scholarship last year to see the impact the scholarships had on their careers.

Ma. Cristine Concepcion D. Ignacio

I am a Ph.D. in Agricultural and Biosystems Engineering student at Iowa State University. I'm on my second year and expected to graduate in May 2022.



What did you use the funds for?

I used it for registration in the following 10 GEAPS courses:

- GEAPS 500: Introduction to Grain Operations
- GEAPS 510: Grain Facilities Planning and Design I
- GEAPS 511: Grain Facilities Planning and Design II
- GEAPS 520: Grain Quality Management
- GEAPS 525: Management of Pests in Stored Grain
- GEAPS 540: Entry Level Safety
- GEAPS 550: Materials Handling I
- GEAPS 551: Materials Handling II
- GEAPS 552: Materials Handling III
- GEAPS 610: Interpretation of Process Flow Diagrams

How will this training benefit you in your career?

Enrolling in different GEAPS courses provides me information and practical learning in the various operations in the grain industry. The courses provide an avenue to have discussions with people who work in the industry and learn a lot from them. These opportunities will be of great help for me not only on my Ph.D. dissertation but also in getting a job after graduation. Lastly, since it is on distance education, it is manageable to do it along with my Ph.D. course work and research activities.

Stephen Tyler Sterling, Production Supervisor I, CHS

My career at CHS began as a grader/grain inspector. I moved into the Control Room as a Barge and Rail Supervisor. I am currently training on the functions and responsibilities of a Stevedore and Stevedore Supervisor. I plan to complete my Stevedore training and learn the Vessel Supervisor position. I have become a part of the Environmental, Health and Safety team as an assistant and Standard Operating Procedures writer. I am working on becoming more well-rounded at CHS and look forward to stepping into a major managerial role in the future.

How did you hear about the Harold Reese scholarship?

I heard about the scholarship by simply looking through the grain magazine and the website. I enjoy writing as both a hobby and, hopefully, as a future career. I saw an opportunity to flex a little of my writing muscles and came up with a winning tale. I am extremely glad I took the time to write my story and share it.

What did you use the funds for?

I used it on GEAPS 541: Developing an Effective Safety Culture. I am hoping to obtain the overall certification from GEAPS that I can take to any elevator. The courses are designed well and easy to navigate through. I was very pleased with the way GEAPS has set up their online trainings.

How will this training benefit you in your career?

If I am able to continue my career in the grain industry, this training will be instrumental in my learning. With these courses, I can track my progress to my goal of the overall certification that GEAPS can provide. These courses also keep me engaged in the industry. These courses are the best source of learning, education and training that can be provided.



Harold Reese Memorial Scholarship

This scholarship provides financial assistance to participants in the GEAPS/Kansas State University Distance Education Program, and to students at other schools studying grain-related fields.

Kaufmann Memorial Scholarship

This scholarship supports current industry professionals who are looking to improve their versatility by eliminating language barriers in the workplace.

Applications for both scholarships are available on www.geaps.com. Applications are due by Friday, May 31. For more information, contact Kristin Ellsworth, kris@geaps.com, (763) 999-4311.

2020 Distance Education Schedule

Feb. 18 – March 24

Registration closes Feb. 12

GEAPS 506: The Grain Industry in Canada: Climate, Crops and People

GEAPS 510: Grain Facilities Planning and Design I

GEAPS 522: FGIS Grain Inspection Orientation

GEAPS 551: Materials Handling II

March 31 – May 5

Registration closes March 25

GEAPS 525: Management of Pests in Stored Grain

GEAPS 540: Entry Level Safety

GEAPS 546: Fighting Grain Silo Fires and Smolders

GEAPS 552: Materials Handling III

May 12 – June 16

Registration closes May 6

GEAPS 511: Grain Facilities Planning and Design II

GEAPS 520: Grain Quality Management

GEAPS 544: Preventing and Responding to Grain Dust Explosions

GEAPS 554: Grain Elevator Equipment Maintenance: An Inside Look at Key Components

GEAPS 610: Interpretation of Process Flow Diagrams

June 23 – July 28

Registration closes June 17

GEAPS 530: Quality Management Systems for Bulk Materials Handling Operations

GEAPS 545: Grain Entrapment: Causes, Prevention and Rescue

GEAPS 555: Advanced and Preventive Maintenance for Grain Facilities: Conveyance Equipment

GEAPS 600: Overview of Milling Principles

Aug. 4 – Sept. 8

Registration closes July 29

GEAPS 500: Introduction to Grain Operations

GEAPS 501: Management Basics for Grain Facility Supervisors: Understanding Key Roles and Responsibilities

GEAPS 542: Electrical Safety for Grain and Processing Facilities

GEAPS 550: Materials Handling I

Sept. 15 – Oct. 20

Registration closes Sept. 9

GEAPS 510: Grain Facilities Planning and Design I

GEAPS 520: Grain Quality Management

GEAPS 524: Grain Drying

GEAPS 620: Grain Receiving, Cleaning and Conditioning

Oct. 27 – Dec. 8

Registration closes Oct. 23

GEAPS 521: Aeration System Design and Fan Operational Management

GEAPS 530: Quality Management Systems for Bulk Materials Handling Operations

GEAPS 540: Entry Level Safety

GEAPS 630: Quality Control, Quality Assurance Practices in Flour Milling



Congratulations, Graduates!

Please join us in recognizing the following individuals for completing a distance education course from GEAPS and Kansas State University. Each student listed below has successfully completed course requirements and earned one continuing education credit, plus a certificate of recognition.

GEAPS 522: FGIS Grain Inspection Orientation

Jay Bergland, GEAPS
Adam Gorsuch, Michigan
Agricultural Commodities

Calvin Kerr, Goderich Elevators (Division of
Parrish & Heimbecker)
Christina Morgan, The DeLong Co Inc

John Renteria, Miller Milling Co
Tiago Van Zeller Teixeira Da Silva, DACSA
Atlantic SA

GEAPS 524: Grain Drying

Spencer Anderson, Parrish & Heimbecker Ltd
Quentin Ashe, Parrish & Heimbecker Ltd
Charles Clark, Parrish & Heimbecker Ltd
Bradley Dimmick, Parrish & Heimbecker Ltd
Leslie Drummelsmith, Parrish & Heimbecker Ltd
Grant Dumont, Parrish & Heimbecker Ltd
Cameron Durfey, Parrish & Heimbecker Ltd
Brant Ferguson, Parrish & Heimbecker Ltd

Brodie Freyling, Parrish & Heimbecker Ltd
Kazmir Karp, Parrish & Heimbecker Ltd
Ashley Kimpton, Parrish & Heimbecker Ltd
Rhonda McKercher, Parrish & Heimbecker Ltd
Chad Olson, Parrish & Heimbecker Ltd
Sheldon Peevers, Parrish & Heimbecker Ltd
Nathan Rink, Parrish & Heimbecker Ltd
Carlito Saban, Parrish & Heimbecker Ltd

Kurtis Schick, Parrish & Heimbecker Ltd
Shawn Skolney, Parrish & Heimbecker Ltd
Erin Sneesby, Parrish & Heimbecker Ltd
Myles Sullivan, Parrish & Heimbecker Ltd
Nikki Sykes, Parrish & Heimbecker Ltd
Jayce Waddell, Parrish & Heimbecker Ltd

GEAPS 530: Quality Management Systems

Tyler Fath, Parrish & Heimbecker Ltd

Cameron McCallum, Parrish & Heimbecker Ltd

Justin Riglin, Parrish & Heimbecker Ltd

GEAPS 540: Entry Level Safety

Mike Brown, Parrish & Heimbecker Ltd
Kristin Ellsworth, GEAPS

Braidy Fehr, Parrish & Heimbecker Ltd
Braeden Funk, Parrish & Heimbecker Ltd

Dean Sansome, Parrish & Heimbecker Ltd
Joshua Thorkildsen, Parrish & Heimbecker Ltd

GEAPS 554: Grain Elevator Equipment Maintenance

Brett Aanestad, Parrish & Heimbecker Ltd
Keith Anderson, United Grain Corp
Eugene Capegsan, Parrish & Heimbecker Ltd
Steven Chivilo, Lewis M Carter Mfg Co
Jacob Crockford, IBT Industrial Solutions

Connor Cuskaden, Purdue University
Mark Emery, CHS Inc
Brandon Gibson, Parrish & Heimbecker Ltd
Thomas Green, Flint Hills Resources, LLC
Wayne Hunter, Parrish & Heimbecker Ltd

Robert Johnson, RW Mercer Co
Aden Lawlor, Parrish & Heimbecker Ltd
Rhonda McKercher, Parrish & Heimbecker Ltd
Jason Ratts, The Andersons Inc
Brad Sproul, Parrish & Heimbecker Ltd

GEAPS 630: Quality Control Quality Assurance Practices in Flour Milling

Troy Goldner, Kalama Export Co LLC

Randy Tinker, Nationwide Agribusiness
Insurance Co



webinars

Upcoming GEAPS, *Grain Journal* Webinars

GEAPS and Grain Journal offer free monthly webinars on a variety of topics. Learn more and register at www.geaps.com/webinars.

FEBRUARY

Are You Doing Enough to Reduce Injuries from Belt Conveyors?

Feb. 20, 10 a.m.

Jerad Heitzler, Martin Engineering

Properly working conveyors are one of the best productivity-enhancing tools available. As effective as these tools are, entrapment in nip points, abrasions, burns and pinch zones can create damage by shearing and crushing that cause injuries. The right training, preparation and safety precautions can help. This presentation offers five strategies to keep workers safe around belt conveyors. Learn the likelihood and the cost of accidents. Examine case studies and real-life examples of conveyor injuries, and discuss how they can be avoided.

Jerad Heitzler provides training on techniques to prevent fugitive material, reduce risk of injury and improve the efficiency of belt conveyor systems used in the handling of bulk materials. He began teaching workshops in 2010. He has had publications in *Coal International*, *World Coal*, and *Coal People Magazines*.

This webinar previews Heitzler's Exchange 2020 Education Session

MARCH

Managing Change Effectively in the Workplace

March 12, 2 p.m.

Taryn Ellis, Capella University

Managing employees through a period of change takes intuition, skill, strong listening and effective communication. When done well, change management can help a leader gain respect and loyalty. Done poorly, it can have adverse effects on the organization and its people. This session will discuss the best strategies for taking employees through change.

Taryn Ellis is an experienced education and change management professional. She has spent the last 10 years in higher education, specializing in teaching and guiding process improvement and change leadership. She is a certified ProSci Change Practitioner as well as a Six Sigma Yellow Belt. Taryn earned her Master's degree focused in Education-Training and Performance Improvement from Capella University.

APRIL

An Overview on Corn Processing

Kent Rausch, University of Illinois

at Urbana-Champaign

April 16, 10 a.m.

MAY

Construction Project Team Integration

Greg Franzen, Faithful

& Gould

Date: TBD

JUNE

Aeration Management and Control Decisions

Carol Jones, Oklahoma

State University

June 23, 2 p.m.





Chapter and committees: *Michigan/So. Ontario*

Family:

Wife Jennifer, two sons: Ultan 12-years-old and Bodie 9-years-old

Position and Company:

Retail location manager and CCA with Cooperative Elevator Co.

Years with company: Combined 17 years

Years in Industry: 20

Interesting or unique fact about your facility/company:

Our cooperative was formed in 1915 making it one of the oldest in the state of Michigan. We grew from a 30,000 bushel capacity at one location to 21.2 million bushels today with multiple locations. Our company consists of bean and grain both organic and conventional, petroleum and agronomy.

Past positions:

I started in this business as a millwright and moved into a fertilizer plant followed by a seed plant and now I manage an agronomy location and do sales as well.

Education:

While I hold no formal degree I've attended classes at Kirtland, Delta and Macomb Colleges.

Biggest influence on your career:

While I was a millwright I got to know John Kohr. John became our

MEMBER
PROFILE

Shawn Dunn

VP of agronomy. John encouraged me to take a spot at the fertilizer plant and eventually the seed plant. Both of these places set me on a path to become a certified crop advisor and plant manager. John was an active member of the Michigan Agri Business Association and also chief of our local fire department, which I also belonged to. I remember John giving his exit speech from the MABA and his encouragement to others was to "Get involved." Years later I had that opportunity through GEAPS and I remembered those words. Thank you, John.

How has GEAPS helped your leadership skills?

Having joined the chapter board and working my way up to president has been another challenge doing something different, meeting many other people in the industry. I think this has been very helpful as it has taught me the different ways that others lead and how to work together. GEAPS has taught me to be a better communicator and be open-minded. There are a lot of very good, knowledgeable people in GEAPS. If you're looking to advance your skill set in this industry I highly recommend getting involved and start communicating with others.

What are three of your favorite memories from GEAPS?

1. One that sticks out the most was a meeting in Angola, Indiana where we had a speaker who was a safety director who was badly injured on the job. His story was overwhelming and changed the way I think about safety not only in the workplace but in my personal life as well. This man's story changed my life and judging from the reaction of others in the room I'd say it changed the lives of some 200 people also.

2. My second favorite memory would be going to a joint GEAPS/IAOM at the Kalahari water park in Ohio. This meeting has replaced the one in Angola and is a great time. This meeting has a trade show with many industry vendors along with great entertainment and socializing. It's a great meeting to take the family along with you as well. My kids got to meet some of the people I work with. They enjoyed the tradeshow and of course the water park. I believe it is important to get our youth involved and interested in what we do and this was a great way to accomplish that.
3. My third favorite memory is really a combination of the many events I've attended. Thanks to GEAPS I've toured plants that build grain bins, augers, an ethanol plant, sugar factory, we've toured a military base and even seen behind-the-scenes at the water park. Our meetings have consisted of events like a trap shoot, golf outings and just all-around good fun.

What is the best advice you have received from another GEAPS member?

Wayne Bauer was a big influence in GEAPS membership and was always encouraging everyone to get more people involved. That is great advice because we need to be the ones that keep GEAPS going. GEAPS has done a lot for the grain industry in many ways and if you get involved enough and be a part you will benefit from it.

What is one industry-wide trend affecting your company right now? How are you reacting to it?

Volatility in the market place and low market prices. I have conversations with growers and try to help them with the challenges they face.

What is something unique about the grain industry in your region?

The industry in my area is unique because we handle both conventional and organic grain. We have a lot of dairy in the area so there's also a lot of corn taken for silage and high moisture. We also handle non-GMO and conventional soybeans and both red and white wheat.



Great Lakes Regional Conference

Feb. 26-28, Kalahari Resort, Sandusky Ohio

The Great Lakes Regional Conference is coming up in February. Don't miss this opportunity to learn more about the grain industry and expand your professional network! Learn more and register at geapsglc.com.

WEDNESDAY, FEB. 26

- 9 a.m.-Noon: **Mucci Farms Greenhouse Tour**
- 12:30-2:30: **Stored Grain Quality Management Aeration** - Scott Chant, Safe-Grain Inc.
- 2:30-3:15 p.m.: **SATRA Simulated Grain Engulfments**
- 3:15 p.m.: **Chapter Meetings**
- 5-8 p.m.: **Social Hour with vendors**

THURSDAY, FEB. 27

- 8 a.m.: **Breakfast**
- 8:30-9 a.m.: **Opening Comedian** - Bill Boronkay
- 9-10 a.m.: **Opening Speaker** - Corey Jorgenson, Senior VP, The Andersons
- 10:15-11:15 a.m.: **Education Sessions**
- Employee Onboarding: Safe from the Start** - Joe Mlynek, Progressive Safety Services, LLC
- Leveraging Technology Partnerships for 4R Success** - Andrew Gladden, CIO/IT Manager, Luckey Farmers
- 11:15 a.m.-12:00 Noon: **Visit Associates**
- 12:00-1:15 p.m.: **Lunch / Gong Show**
- 1:15-3 p.m.: **Visit Associates**
- 11:15 a.m.-3 p.m.: **SATRA Simulated Grain Engulfments**
- 3-4 p.m.: **Education Sessions**
- Maintaining Grain Quality by Utilizing Good Preventive Practices** - Jeff Waggoner, Fumigation Service and Supply, Inc.
- Optimizing the Dust Control Pyramid** - Jon Sampish, PE, APTIM
- 4:15-5 p.m.: **Behind The Slides Tour**
- 6-10 p.m.: **Cocktail Hour, Dinner, Bingo/DJ**

FRIDAY, FEB. 28

- 8 a.m.: **Breakfast**
- 8:30-10 a.m.: **Closing Speaker, "What a Visit to Chernobyl Taught Me About Crisis Communication"** - Lani Jordan, Lani Jordan Communications

REGISTRATION

- Wednesday Pre-Conference Workshops \$75
- Thursday Only \$100
- Thursday and Friday Complete Registration \$150
- Student \$50 • Spouse/Guest \$50

TRADE SHOW HOURS

- Wednesday, Feb. 26: 5-8 p.m.
- Thursday, Feb. 27: 8 a.m.-3 p.m.

HOTEL RESERVATION

Call (877) 525-2427 and mention GEAPS or 31286



The **Canadian Prairies chapter** met Nov. 19, 2019, at the Norwood Hotel in La Salle, Manitoba. The Thompson Dorfman Sweatman Law Firm discussed cannabis in the workplace with 26 members and guests. They focused on: potential issues that could arise from cannabis use in the workplace, concerns around international travel to attend cannabis conferences, investing in the cannabis industry, using cannabis and consulting. A question-and-answer period followed the presentation.

The **Cornbelt chapter** met Nov. 22, 2019, at the Beef House in Covington, Indiana. This was the annual Mini-Convention joint event with the **Hoosier chapter** with 30 tabletops and two 30-minute presentations. GEAPS' Executive Director Steve Records introduced himself to the members and gave a brief update on the association. Finally, there was a raffle giveaway donated by exhibitors.

The **Greater Iowa chapter** met Nov. 19, 2019, at the Ag Information Center in Ames, Iowa. Dr. Dirk Maier, Iowa State University, spoke to 32 members and guests about drying and aeration in grain storage. This presentation was recorded and can be found in the Knowledge Resource Center of the GEAPS website.



Greater Nebraska

The **Greater Nebraska chapter** met Dec. 6, 2019, at Tommy Gunz Bistro in Grand Island, Nebraska. Officer Cody, Nebraska State Patrol, presented a program on what to do and not to do in the event of an active shooter to eight members and guests.

The **Great Plains chapter** met Nov. 25, 2019, at Mid-Kansas Co-op in Groveland, Kansas. Tracy Spencer, MKS,

and Barb Grove, CVA, spoke to 54 members and guests about grain quality safety and profitability.

The **Gulf South chapter** met Nov. 21, 2019, at the Frenier Landing Restaurant in LaPlace, Louisiana. Captain Geoffrey Bolton, National Cargo Bureau, spoke to 52 member and guests about the current NCB topics related to grain exports. Attendees enjoyed a dinner before Bolton's presentation sponsored by Zen-Noh Grain.

The **Hoosier chapter** met Dec. 11, 2019, at the Andersons in Delphi, Indiana. Sixteen members and guests listened to Dannis Wharf, Central Life Sciences, present *A Fumigation Alternative*. The presentation focused on protecting stored grain from insects.

The **Mid-America chapter** met Nov. 15, 2019, at Famous Dave's in Omaha, Nebraska. Beth Pierson, Gavillon, and Todd Bayne, Scoular, gave a presentation to 18 members and guests about food safety. They gave an overview on how food safety affects the grain industry and discussed changes in the program.



Minneapolis

The **Minneapolis chapter** met Nov. 6, 2019, at the Holiday Inn in Bloomington, Minnesota. Arthur Kosieradzki, Personal Injury Attorney, SiebenCarey spoke to 26 members and guests about distracted driving and all the dangers involved. Kosieradzki reminded attendees that people tend to undervalue the importance of the decisions we make behind the wheel and don't realize how quickly things can happen. Sending or reading a text message takes your eyes off the road for about five seconds, long enough to cover a football field when driving at 55 mph.



Minneapolis

The **Minneapolis chapter** met Dec. 4, 2019, at Donaldson Torit in Bloomington, Minnesota. The 36 members and guests enjoyed a session on best practices in dust collection. Donaldson employees welcomed the chapter and attendees spent 15 minutes at each of three stations: dust collection preventative maintenance, baghouses and filters and key things to know about NFPA and baghouses.

The **Vancouver chapter** met Nov. 13, 2019, at the Atrium Inn in Vancouver, British Columbia. Frasier Gilbert, SGS Canada Ltd, presented the Canadian harvest results to 25 members and guests. Gilbert also gave comparisons of harvest results over the last three years. The chapter welcomed Andrew Knapp, APTIM, *Hoosier chapter*, and Steve Records, GEAPS executive director. Records thanked attendees for being GEAPS members and discussed the latest happenings with GEAPS including the recent member survey as well as the improvements and new tools available on the GEAPS website.





How the Seaway and Michigan/So. Ontario Chapters Plan Joint Meetings

By: Cheryl Storch, Custom Agri Systems, Inc, *Seaway Chapter*

The Seaway and Michigan/So. Ontario chapters held a joint meeting mid-January in Dundee, Michigan. Events like this are a great way to expand your network and share knowledge with peers that aren't in your immediate area.

There are several key components of a successful multi-chapter event. We have found that getting the meeting date announcement out early so members can plan ahead, having good quality and relevant speakers and having a good location help make this a successful event.

Dundee is a great central location for our chapters, especially in the winter months. We put a lot of thought into the venue. We chose the local Cabela's store several years ago and have stuck with it ever since. Cabela's has a large conference room. They also provide a coffee/cookie starter and a nice lunch buffet.

Another important aspect of a successful joint meeting is finding quality speakers each year. It can be challenging, but it adds a lot of value when a speaker addresses current issues in the industry. Some of our more successful topics have included: bin and silo maintenance, climate and weather trends, tariffs, safety and OSHA. For help finding speakers, you can use the Speaker's Bureau on the Chapters section of the GEAPS website.

We ended the day with chapter meetings for both chapters. We encourage members to stay around for the meeting and gave away two \$25 Cabela's gift cards at the end of each meeting.

It can be a lot of work planning an event like this. To help keep the workload manageable our chapters rotate years we plan the event, so one chapter isn't doing all the planning each year. We think this also helps keep the topics fresh and gets new members more opportunities to get involved.

I hope this helps you plan an event with another chapter in your region!

Upcoming Board and Committee Meetings

DATE	TITLE	CITY	STATE/PROV.
Jan. 31, 2020	GEAPS Chapter Resource Committee Meeting	Conference Call	
Feb. 19, 2020	GEAPS Educational Programming Committee Meeting	Conference Call	
Mar. 21, 2020	GEAPS Educational Programming Committee Meeting	Minneapolis	MN
Mar. 21, 2020	GEAPS Membership Committee Meeting	Minneapolis	MN
Mar. 21, 2020	GEAPS Chapter Resource Committee Meeting	Minneapolis	MN
Mar. 21, 2020	GEAPS Continuing Education Programs Oversight Committee	Minneapolis	MN
Mar. 25, 2020	GEAPS International Board of Directors Meeting	Minneapolis	MN



Brittingham Repeats as Top Recruiter



The 2019 annual recruitment contest wrapped up on Dec. 31 and R. Scott Brittingham, MCGOM, Mountaire Farms Inc, *Mid-Atlantic Chapter*, claimed the recruiting crown by enlisting nine new dues-paying members in the year. Brittingham was the top recruiter last year, and finished second in 2017. Over the last three years, he has recruited 25 new members. GEAPS will recognize Brittingham for his accomplishment during the President's Banquet at GEAPS Exchange 2020. As top recruiter, he will take home a brand new leather coat.

Overall, GEAPS is pleased to report that 103 members recruited a total of 129 new members this year, an increase of 15 new members over last year. Finishing second in the contest was Barb Grove, CGOM, Central Valley Ag Cooperative, *Great Plains*, with five new members recruited. Karilyn Smith, Donaldson Co Inc, *Minneapolis*, and Dennis Tetrault, FWS Group of Companies, *Canadian Prairies*, tied for third with three members recruited apiece.

Everyone who recruited a new member received an entry for a grand prize drawing for a Google Home Portal Plus and 10 \$100 gift certificates to the GEAPS Marketplace. Thank you to everyone who shared the value of GEAPS with their co-workers and peers!

9 Members Recruited

Brittingham, R. Scott

5 Members Recruited

Grove, Barbara

3 Members Recruited

Smith, Karilyn
Tetrault, Denis

2 Members Recruited

Cady, Mason
Cook, Sam
Hendrix, Butch
Koerbitz, Gary
Merkins, Andrew
Murray, Brent
Price, Tom
Pruess, Tom
Salgado, Tony
Schorn, Thomas

1 Member Recruited

Baker, Slade
Bancroft, Caleb
Berg, Jeffrey
Bielski, Paul
Bisson, Ray

Bly, Timothy
Boyd, Steele
Braun, Gordon
Brumley, Jimmy
Bueckert, Matthew
Buric, Greg
Burmoor, Doran
Cartmill, Randy
Casteel, Brock
Colclough, Bryan
Cox, Brenton
Cuellar, Oscar
Cuskaden, Connor
Declercq, Jason
Digby, Ronald
Duncan, Timothy
Eiden, Doug
Elder, Jacob
Eustace, Tracy
Ewanchuk, Robert
Franklin, Jerrett
Friedt, Godfrey
Gaunt, Mark
Grahek, Jason
Gubbels, Kenny
Hall, Scott
Haverland, Kirk
Heaton, Regan

Hodges, Steven
Horvat, Robert
Idema, Peter
Johnson, Robert
Jones, Jeff
Kerrigan, Matthew
Kiel, Mike
Kimmel, John
Klare, Bob
Kline, Lucas
Knapp, Andrew
Kramer, Tim
Kunisch, Chuck
Lee, John
Lively, Terry
Martin, Anthony
Matheson, Ryan
Maxwell, Shane
Mcneil, Randy
Meidinger, David
Miles, Kevin
Mohl, Terry
Mosher, Gretchen
Nettles, Perry
Norton, Tom
Oberle, Greg
O'Neal, Michael
Pickell, William

Prince, Jori
Rangel, Miguel
Rayl, Darrin
Reis, Bob
Robertson, Tim
Roumph, Jeff
Saniti, Dan
Schmitz, Kalah
Schultz, Steve
Seyfert, Jeremy
Shipp, Charles
Silveru, Kaliramesh
Sondgeroth, Gary
Stainbrook, John
Stipe, Marty
Sweet Hupp, Alicia
Taylor, Joseph
Taylor, Robert
Tom, Deb
Tuttle, John
Tweeten, Alan
Viker, Lisa
Waters, Dustin
West, John
Westlind, Alex
Wolf, Chad
Wright, Timothy
Yutzy, Ryan

103 members recruited a total of 129 new members this year



New Members

Welcome these new members who joined GEAPS recently.
Italics denote Student Members.

Canadian Prairies

Ramzy Farrag, Cargill AgHorizons
Canada

Wayne Green, Flexco, *recruited by*
Ryan Matheson

Doug Rogers, Uniking Canada, *recruited*
by Jason Declercq

Walter Schroeder, O&T Farms

Corey Szymczyna, Poly-Mor Canada,
recruited by Tom Price

Cornbelt

Sean Defenbaugh, Elkhart Grain Co

Daniel Hamilton, Renkert Oil, LLC

James Richardson, Encompass Grain &
Rail Coop

Great Plains

Roselle Barretto, Kansas State University,
recruited by Kaliramesh Siliveru

Greater Iowa

Jamie Beck, Key Cooperative

Jason Dubberke, Key Cooperative

Matt Ricke, Ag Partners LLC, *recruited by*
Lucas Kline

Greater Nebraska

Pat Kroese, GrainBridge

Gulf South

Ben Buchanan, Greenville Metal
Works Inc

Eduardo Ervesun, SIPCO-MLS

Hoosier

Kyle Schafer, Purdue University,
recruited by Connor Cuskaden

Intermountain

William Vaughn-Spencer, The
Scoular Co

Kansas City

Raïña Marie Buenavista, Kansas
State University

Dan Flavin, World Grain Magazine
(Sosland Publishing), *recruited by*
Kevin Miles

Brian Harris, ABB Motors and
Mechanical Inc, *recruited by*
Jeff Roupsh

Anu Suprabha Raj, Kansas
State University

Cindy Warner, Sublette Cooperative,
Inc., *recruited by Terry Mohl*

Michigan/So Ontario

Gregory Weingartz, Michigan
Agricultural Commodities, *recruited by*
Chuck Kunisch

Mid-America

Liz Demetriou, Turtle Plastics, *recruited*
by Tom Norton

Mid-Atlantic

James Bailey, Port Contractors
Management, LLC

Adam Reynolds, NORD Gear
Corporation

Minneapolis

Matthew Aas, Castlewood Farmers
Elevator

Kelsey Erbes, Stoneridge Software

Chris Goodman, CL Smith Industrial Co,
recruited by Paul Bielicki

Thomas Kleinschnitz, Mahowald
Insurance Agency

Tom McMullen, Industrial Reps

Non-chapter

Blake Archer, Arch Environmental
Equipment Inc

Devon Beiswanger, Purdue University

Brenton Cox, Exponent

Will Field, Bunge North America

Matt Hansen, Cope Plastics, Inc

Francis Heafy, Via Rail Engineering

Henry Hedges, Farmers Coop Elevator
Assn

Brad Johnson

Zachary Kehlenbrink, Landmark
Services Cooperative

Steve Osborne, E-Crane International
USA

Dan Reinhardt, Shawnee Milling Co

Rafael Sera Jose

Catherine Soroka, Providence Grain

Solutions, *recruited by Alan Hanratty*
Darrell Watson, WCU

Seaway

Jeff Barrett, TruePoint Laser Scanning,
LLC., *recruited by Austin Carpenter*

Thunder Bay

David Legare, Richardson International
Ltd, *recruited by Oscar Cuellar*

Vancouver

Jay Alcock, Viterra, *recruited by*
Peter Idema

Alan Hanratty, Providence Grain
Solutions



GEAPS *In-Grain* is printed on paper stock sourced through eco-friendly paper manufacturers.

CALENDAR

An extensive and up-to-date calendar can be found on the GEAPS website.

C H A P T E R S

CANADIAN PRAIRIES

May 5, 2020

Annual Meeting
Red River College
Winnipeg, MB

CORNBELT

March 10, 2020

Joint GFAI/GEAPS
Meeting
Asmark Center
Bloomington, IL

GREAT PLAINS

February 11, 2020

Entry and Harness Safety
IBT Grain Division
Wichita, KS

GREAT RIVER

April 9, 2020

Lock and Dam Tour
Lock and Dam 16
Rock Island, IL

May 28, 2020

Chapter Elections
Iowa Machine Shed
Davenport, IL

GREATER IOWA

February 11, 2020

Maintenance Day
Ag Information Center
Nevada, IA

GREATER NEBRASKA

March 10, 2020

Electrical Maintenance
Chicken Coop
Grand Island, NE

April 14, 2020

Program In A Box
Chicken Coop
Grand Island, NE

May 12, 2020

Team Event
Sleuth Escape Rooms
Kearney, NE

HOOSIER

February 26, 2020

2020 Great Lakes
Regional Conference!
Kalahari Resort
Sandusky, OH

May 29, 2020

Annual Scholarship Golf
Outing and Meeting
Chippendale Golf Course
Kokomo, IN

MICHIGAN/SO ONTARIO

February 26, 2020

2020 Great Lakes
Regional Conference!
Kalahari Resort
Sandusky, OH

MID-ATLANTIC

February 6, 2020

Feed Milling - Current Issues
Heritage Shores
Bridgeville, DE

March 3, 2020

OSHA Stand up for Safety and
Ladder Regulations
Adam's Grille
Fruitland, MD

May 7, 2020

Dust Collection Systems
Heritage Shores
Bridgeville, DE

July 9, 2020

Golf Outing
Heritage Shores
Bridgeville, DE

August 11, 2020

Annual Crab Feast
Suicide Bridge Restaurant
Hurlock, MD

MID-SOUTH

February 6, 2020

Annual Conference and
Equipment Expo
Brinkley Convention Center
Brinkley, AR

MINNEAPOLIS

April 1, 2020

Data Analytics
Holiday Inn
Bloomington, MN

June 1, 2020

Spring Golf Event
Keller Golf Club
St Paul, MN

SEAWAY

February 26, 2020

2020 Great Lakes
Regional Conference!
Kalahari Resort
Sandusky, OH

TRI-STATE

February 4, 2020

Elevator legs/buckets,
upgrades and quality control
Public House
Ama, TX

TWIN PORTS

February 8, 2020

Annual Ladies Night
Barker's Island
Superior, WI

March 18, 2020

Port Update
Hammond Steakhouse
Superior, WI

April 15, 2020

Year End Review
Hammond Steakhouse
Superior, WI

May 20, 2020

Annual Elections
Hammond Steakhouse
Superior, WI

