

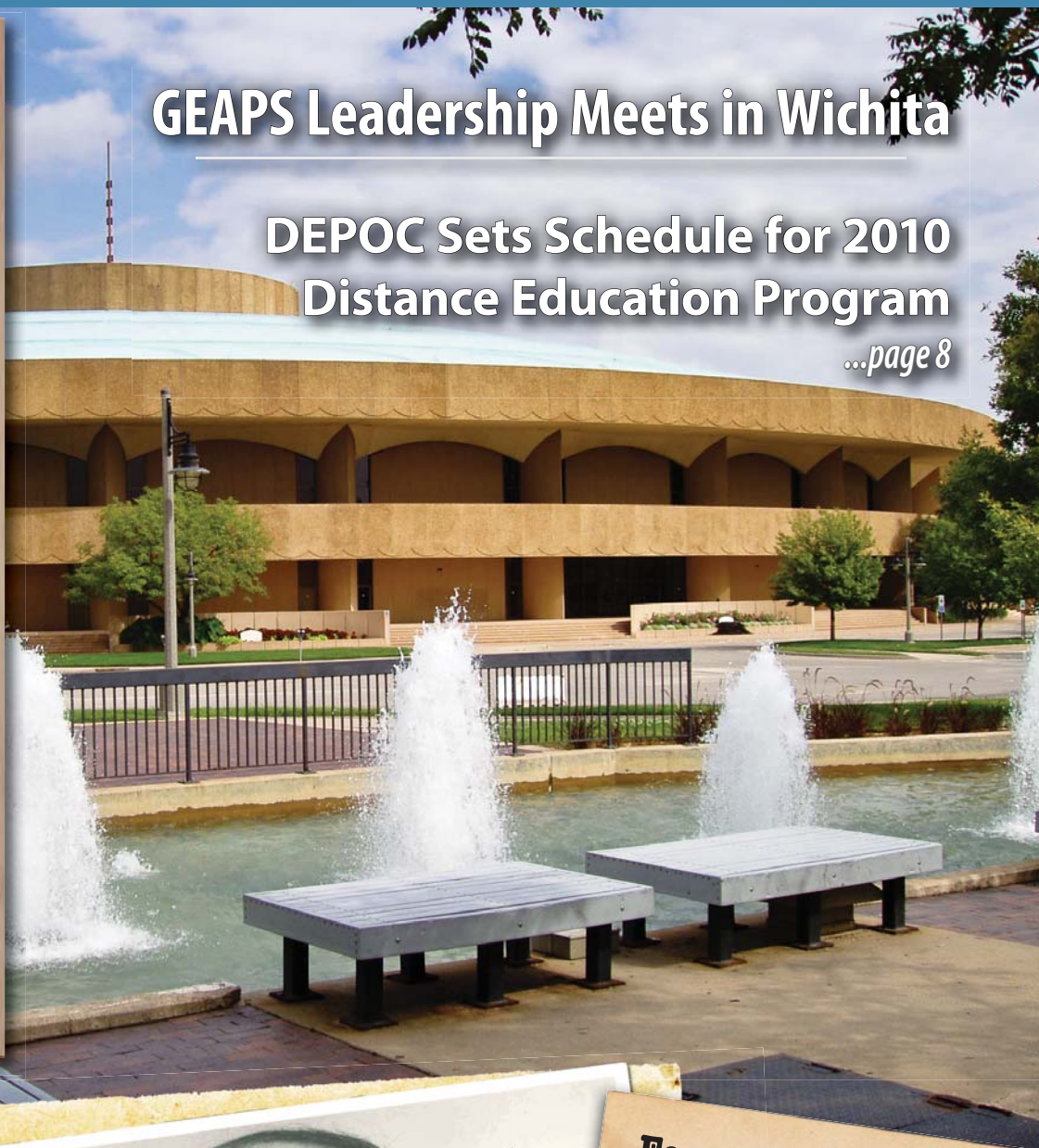
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Former GEAPS President Larry Jackson to Retire

After 35 years in the agriculture industry, 1988-89 GEAPS International President Larry Jackson will retire next month from Agrex Inc.

...page 10

name: Larry K Jackson

company: Agrex Inc

in date: October 1980

ne: Beau

GEAPS DirectaSource Goes to Print Soon— Is Your Membership Record Up to Date?

Fall officially started last month, which in the GEAPS world is the time of year for updating information in the *DirectaSource*. To ensure we print your most current membership information in the directory, please take a moment to log in to your account at www.geaps.com to make any necessary updates. Keeping your information current helps keep you connected to the world of GEAPS and all it has to offer, and helps others connect with you. Update your account by Oct. 23 to have any changes appear in the next edition of the *DirectaSource*.

Updating Your GEAPS Membership Information: A Step-by-Step Guide

1. To login, go to <https://members.geaps.com> (or click on "Member Directory" on the top left of any page on the GEAPS Web site) and use your email address and password. If this is the first time you've logged in or you just can't remember your password, click "Forgotten Your Password?" on the right hand side of the page to reset your password.
2. Once you've logged in you'll see a page headed "General – Login success." Choose "Membership" on the menu buttons across the top of the browser window.
3. On the Membership page you will see a list of links under the header "General Tasks"; you'll want to click on "My Current Membership Information." This is where you can see a snapshot of your GEAPS membership. Find out about your account status, your chapter, any payments you have made to GEAPS and any invoices the payments generated.
4. At the bottom of the page is a list of three links. To update or correct your membership information, click the middle link, labeled "Update Membership Information." This will bring you to your membership demographic information. Make changes as needed. When you are satisfied with your record, click "save."

DirectaSource Cover: Your (Facility) Photo Here?

Do you have a great photo of your facility that you'd like to show off to other GEAPS members? GEAPS is looking for a cover picture for the 2009-2010 *DirectaSource*, and this is an opportunity to have your facility featured on the cover and be seen by GEAPS' 2,500+ members.

Photo submissions are due Nov. 2, so if you are interested, don't delay. If your facility photo doesn't make the cut, we might use it for future print or Web publications. We'll make sure to credit you and your facility any time we use your photo.

Photos should be high-resolution, and preferably in digital format. Send photos to Jason at jasons@geaps.com or mail them to the GEAPS office.



GEAPS

Grain Elevator and Processing Society

<http://www.geaps.com>

4248 Park Glen Rd
Minneapolis MN 55416 USA
Phone (00-1) 952-928-4640; Fax (00-1) 952-929-1318
Email info@geaps.com

GEAPS' vision is to be "the knowledge resource" by providing key information in these "core competencies":

- Grain Quality Management
- Grain-Handling Equipment Management
- Handling Systems & Operations Technology Management
- Facility Operations Management
- Agribusiness Environment & Management Practice
- Human Resources Management
- Property & Casualty Risk Management

By providing information relevant to these seven skill sets or knowledge categories, GEAPS aims to meet the needs of grain-industry professionals, and to help them successfully perform their jobs.

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A Special Offer From GEAPS: Give *In-Grain* To A Friend And Earn \$20 Off Your Next Membership Renewal

Following the success of the 2009 Give *In-Grain* program, GEAPS is once again offering free trial subscriptions of *In-Grain* to friends and coworkers of current members. In exchange for referring new readers, you receive \$10 off your membership

for each of the first two friends you register.

If you have a friend or coworker who you'd like to better acquaint with GEAPS—and with distance education, the Exchange, and all of our other great programs—spread the word.



Free Trial Subscription to *In-Grain*

How it works:

1) Fill out the form on this page with the information of up to two people you'd like to give a free trial subscription to (up to two referrals per person). You can also download the form at www.geaps.com.

2) Mail, fax or e-mail your form to Stephanie Nero by Friday, Nov. 20 (contact information is on the form).

3) Receive up to \$20 off your next membership renewal with GEAPS.

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Change Sweeps Through Twin Ports' Grain Elevators

By Pat Lapinski

Reprinted with permission of the Duluth Seaway Port Authority

Major, recent changes in the grain commodities industry have had immediate effects on a number of the Twin Ports' grain elevators.

Duluth-Superior has seven active terminal elevators for receiving and shipping grains. The berths beneath these towering silos host vessels that hail from around the world, helping give the Port its unique flavor as an international port. Indeed, the presence, or absence, of these ships serves as a rough barometer of the health of the economy—global, national and local.

Since the opening of the St. Lawrence Seaway, a relatively small number of companies have controlled the flow of grain commodities from the United States. A 2003 study by the Food and Agriculture Organization of the United Nations (FAO) reported that "60 percent of terminal grain handling facilities are owned by four companies: Cargill, Cenex Harvest States, ADM and General Mills." While all of these companies have a long history of activity in the Twin Ports, two of them, Cargill and ADM, no longer actively operate here. ConAgra, a large regional grain firm, also has ceased elevator operations here.

A brief survey of the current state of our elevators shows how a profound shift taking place in the overall commodities industry is influencing elevator ownership within the Duluth-Superior harbor.

The entrance of hedge firms into the agricultural commodities industry over the past couple of years has marked a shift in ownership from traditional companies like Cargill, Bunge and Louis Dreyfus. Hedge funds, largely speaking, are pools of capital managed by one or two individuals for private investors. Those managers often buy and sell assets—from newspapers to grain companies.

"Commodity prices depend not only on supply, but also on forecasts about the future availability of supply. Futures and options markets are risk management tools, helping to offset the exposure of contracting to supply a given amount of commodity ahead of harvest time," notes the 2003 FAO study. One of the "hot" assets in recent years has been agriculture, which includes fertilizers, forest products, biofuels, farmland, shipping and elevators. Activity in those investments is based on the

assumption that the world's demand for food is going to increase.

Here's the up-to-date status of Duluth-Superior's elevators:

General Mills

Elevator A (Duluth), Elevators S and X (Superior)

General Mills is the world's sixth largest food company and a major player in the ready-to-eat cereal market. The company has two operations in the Twin Ports. Elevator A, located in Duluth, exports traditional grains and processed products such as sugar beet pulp pellets to overseas markets by ship and to domestic markets by rail. The elevator also receives shipments of Canadian-raised oats for use in cereal products.

In Superior, General Mills operates terminal Elevator S and storage Elevator X. Domestic wheat is shipped from the Superior elevator to East Coast markets via Buffalo, N.Y., for processing into flour.

The elevators at Superior have a storage capacity of 12.7 million bushels, which, when combined with the firm's Duluth elevator, give General Mills an overall capacity of 16.2 million bushels.

CHS

CHS is one of the world's largest marketers of grain commodities. CHS's roots begin in the 1920s farm cooperative movement.

Maintaining that tradition, CHS is owned by an amalgam of farmers, ranchers, cooperatives and stockholders. Today, CHS is a Fortune 200 company and, as North America's largest grain exporter, ships more than 1 billion bushels domestically and worldwide.

The Superior elevator opened in 1942, when the Farmer's Union Grain Terminal Association shipped its first cargo of grain from the Tower Avenue slip. Following a decades-long period of building and acquisition, the elevator currently has an operating capacity of 18 million bushels.

Wheat is the primary grain handled at CHS, in addition to soybeans, barley, canola and flax. The 2009 season will see a new product, dried distilled grains with solubles (DDGS), introduced to the export mix. DDGS, a coproduct of ethanol production, is a high protein feed for livestock. CHS plans to load DDGS on the Hughitt Avenue side of the elevator.

Hansen-Mueller Company

The Hansen-Mueller Company is a newcomer to the harbor, acquiring two of ConAgra's Superior elevators in 2008. The company formed in 1979 as a partnership between Jack Hansen and Randy Mueller.

Over the past two decades the Omaha-based company has grown, adding country elevators, feed grain processing and, with the addition of elevators like the two at Superior,

Swooping change has come to the Twin Ports grain picture.



Reprinted with permission of the Duluth Seaway Port Authority/Jerry Bielicki



GEAPS, NGFA Meet With OSHA on Sweep Auger Policy

On Aug. 11, representatives from GEAPS and the National Grain and Feed Association met with Occupational Safety and Health Administration officials to discuss the methods and procedures used for the operation of sweep augers inside grain bins.

The meeting was based upon OSHA's request to learn more about the process of removing grain from a bin as it developed a response to a letter from an insurance company representative asking the agency to explain its "policies and procedures" for operating a sweep auger.

In January 2009, OSHA posted on its Internet site a letter of interpretation drafted in response to questions posed by the insurance representative, who had asked if a sweep auger could be operated without the sump being protected by some type of machine guarding, like grating.

Other than a provision in the OSHA grain handling safety standard (1910.272) that addresses whether an employee may enter a bin when machines are operating, OSHA does not have a formal policy addressing the operation of sweep augers. However, a best practices document referenced by the insurance com-

pany representative stated that an employee should work within six feet of the auger inside the bin. The insurance company representative failed to note in his correspondence with OSHA that the best practices document had been developed in 1996 by a state grain and feed association in concert with an OSHA regional office. In response to the insurance representative's letter, OSHA stated it would not consider maintaining a distance of six feet from partially guarded or unguarded energized equipment within a storage bin to be "other equally effective means or methods" as set forth in the grain handling standard [1910.272(g)(1)(ii)].

The NGFA, which became aware of the issue when the OSHA response letter was posted on the agency's Web site, subsequently contacted OSHA to obtain clarification. At that time, OSHA told the NGFA that it had received a second, follow-up letter from the insurance representative asking the agency: 1) if a sweep auger can be operated in a bin with an employee present; and 2) if not, what method or procedure OSHA would find acceptable for removing grain from flat-bottom grain bins.

OSHA agreed to meet with the NGFA and GEAPS to discuss how sweep augers operate,

how they are used within the grain-handling industry and how the initial best practices document was developed prior to issuing a response to the insurance representative's second letter. Representatives of three OSHA entities were involved in the meeting – the Directorate of Standards and Guidance, the Directorate of Enforcement Programs and the Solicitor's Office. During the meeting, several means of addressing employee safety while operating a sweep auger were discussed, including: 1) job safety analysis; 2) lockout/tagout of equipment; 3) confined space entry permits; 4) machine guarding; and 5) providing space between auger and employee, while the auger is in use. The NGFA and GEAPS also emphasized that in the preamble of the grain handling standard, OSHA based the final language for Section 1910.272(g)(1)(ii) on comments that more flexibility is needed to protect employees from equipment when working inside bins, silos or tanks.

OSHA stated that the information provided by the NGFA and GEAPS had been very useful, and would be considered as the agency determines how to respond to the insurance representative's second letter.

has stabilized its ability to provide efficient commodity logistics for its customers.

Elevator M, located in Superior's East End, is primarily a rail shipment facility. The elevator, on the site of Cargill's seminal port elevator, has a capacity of 2.25 million bushels.

Superior's Daisy Mill is the oldest surviving remnant of a once thriving flour industry in the harbor. The main workhouse was constructed in 1893. The elevator, including its large storage annex, has a storage capacity of 1.5 million bushels, and is currently used for the storage of oats. Hansen-Mueller had been leasing the property from ConAgra for several years prior to the purchase.

W.B. Duluth Storage

W.B. Duluth Storage's Duluth elevator, formerly Cargill's, is considered the harbor's most modern and efficient elevator complex. The elevator's main storage and shipping section opened in 1977 and was expanded the following year. The remains of an older complex, built in 1919, bring the total storage capacity of the complex to 12 million bushels. Whitebox is capable of handling large unit trains and of loading vessels at the rate of 3,000 tons per hour. Whitebox is in the process of painting its Duluth elevator.

Duluth Lake Port Storage LLC

In August 2008 Ag Processing, Inc., of Omaha sold its wholly owned subsidiary AGP Grain, Ltd., to Columbia Grain of Portland. Subsequently, the elevator has been purchased by Riverland Agriculture, Ltd. (Riverland Ag) of Calgary. Riverland Ag is the Canadian subsidiary of Minneapolis-based hedge firm of Whitebox Advisors. The 4 million bushel elevator is on the site of Duluth's first flour mill, and was later home to the Capital Elevator Company, founded in Duluth in 1905.

Gavilon Grain LLC

Gavilon Grain, LLC, a subsidiary of the Ospraie group, operates the 8 million bushel elevator on Superior's Connor's Point. The elevator was built in 1966 for the Chicago, Northwestern Railroad and operated for many years under a lease to Continental Grain. In recent years the elevator was owned by the Peavey Elevator division of ConAgra. In the 1970s, it was a pioneer in the Port in the handling of sunflower seeds.

Recently in the Twin Ports, hedge firms have purchased three large terminal elevators. In January 2008, the elevator assets of Cargill's Duluth complex were purchased by Whitebox Advisors LLC., and the former AGP elevator

was acquired by Riverland Ag. "It's a huge disadvantage to not be able to trade the physical commodity," stated Andrew Redleaf, the head of Whitebox, regarding his firm's purchases of elevators.

If the AGP and Cargill sales weren't surprising, the sale six months later of ConAgra's Connor's Point elevator certainly was. The Ospraie Special Opportunities Fund, an affiliate of the New York-based Ospraie Management, purchased not only the elevator, but the entire trading and marketing operation of the ConAgra Trade Group.

Forecasting the future of these elevators is a lot like predicting the weather. As infrastructure improvement of the Seaway lags behind the growth of deep-water ships, Pacific and Gulf coast elevators are going to continue their dominance in the movement of North American grain.

It would seem that in the long term the world's demand for food is going to increase and that control of the elevators in Duluth-Superior will provide opportunities to store and ship grain through the Port. The Twin Ports will continue to play a role in that long-term strategy.

Superior native Pat Lapinski writes extensively on current and historic maritime subjects.



Leadership Nominees Needed: Do You Know the Next GEAPS Leaders?

At GEAPS Exchange 2010 in Wichita, Kan., three positions will become open on GEAPS' International board of directors, as well as the position of International 2nd vice president, and four on the Associates board of directors. We need great people to step forward and help lead the organization. To fill these vacancies, GEAPS is searching for the next slate of nominees.

We can't do it without you. If you know someone who has demonstrated an interest in serving or shown exceptional commitment to GEAPS, tell us about them. And if you'd like to throw your own hat in the ring, self nominations are welcome as well.

GEAPS depends on this involvement to remain a strong, member-driven association. And it's a win-win situation—not only does GEAPS benefit from dedicated and enthusiastic leadership, but serving on GEAPS' International or Associates boards offers the professional benefit of real-world leadership training on an international scale, helping volunteer leaders thrive not just within GEAPS but on the job, as well.

Nominations are due Oct. 19, and elections take place this winter. Forms are available on the GEAPS Web site or by contacting the GEAPS office at (952) 928-4640; info@geaps.com. Candidates will be asked to fill out and return a candidate profile form.

Want to nominate someone?

First, some important info:

- While only Associate members may submit Associates board director candidate recommendations, any GEAPS member may submit nominations for the International board. Only Regular members may serve on the International board and only Associates may serve on the Associates board.
- Nominees to the International board of directors and Associates board of directors must be willing to invest time and out-of-pocket expenses.
- Complete nomination criteria can be found on the nomination forms.

International Board

There will be three available director spots on the International board. Current International Regular-member directors whose terms end next February in conjunction with the Annual Meeting are:

- **Mark Fedje**, General Mills, *Minneapolis*
- **Ben Lackey**, Riceland Foods, *Mid-South*
- **Bill Lyster**, Ag Partners, *Greater Iowa*

They are eligible to run for re-election; but must be re-nominated to do so. Self-nominations are also welcome for the International board of directors. If you're interested in serving, don't hesitate to step forward.

International Second Vice President

At least one candidate must be nominated for the office of International second vice president. The person elected moves automatically up the succession ladder, becoming president two years later. Candidates for second vice president must have served at least one full year in the past five years as an International board director and officer. They also must be able to serve as a member of the Executive Committee for 2010-2014.

Incumbent officers who will continue to serve for 2010-2011:

- **Buzz Tourangeau**, Farmway Cooperative Inc, *Great Plains*, Intl 2009-2010 president as 2010-2011 board chair
- **Rick Krier**, Western Iowa Cooperative, *Siouxland*, Intl 2009-2010 1st vice president as 2010-2011 president
- **Mark Fedje**, General Mills Inc, *Minneapolis*, Intl 2009-2010 2nd vice president as 2010-2011 1st vice president

Associates Board

There will be four director spots open on the Associates board. Current Associates board directors whose terms expire in February are:

- **David Drake**, Drake Inc, *Greater Nebraska*
- **Bo Fisher**, Maxi-Lift/Dura-Buket Inc, *non-chapter*
- **Deborah Good**, Brock Grain Systems, *Cornbelt*
- **Kathy Reading**, Seedburo Equipment Co, *Cornbelt*

They are eligible to run for re-election; but must be re-nominated to do so.

GEAPS' Nominations committees are coordinating the effort to find qualified candidates. Led by Mark Daniels (International nominations) and Steve Ginter (Associates nominations), committees will contact chapter officers to identify viable director candidates for each board. However, anyone who would like to nominate a candidate for either board is encouraged to do so.

"As a longtime Associate member, I have experienced firsthand the benefits of belonging to GEAPS over the course of my career. Leadership involvement on the Associates board over the past four years has given me the opportunity to contribute to the future of the organization and make sure all programs address the specific needs of industry employees, at both the supplier and operations levels. It's a rewarding experience, both personally and professionally, and I would encourage you to step up and get involved, either by nominating yourself or someone else."

— Steve Ginter, Associates 2009-2010
immediate past-president; 2009-2010 Associates
Board Nominations Committee chair

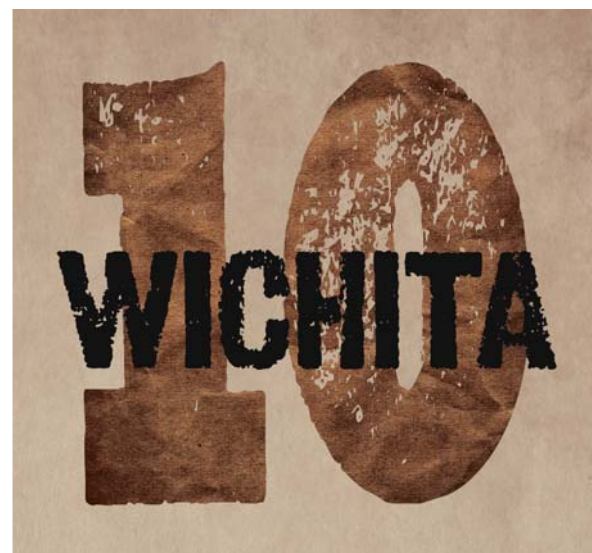
More details and nominations forms at www.geaps.com.

Exchange 2010: Let the Countdown Begin

Only four months are left until the 81st annual GEAPS Exchange, Feb. 20-23 in Wichita, Kan. The hall is sold out, the hotel room blocks are open, the educational program is finalized, and at meetings last month, GEAPS leaders toured the Expo Halls to “kick the tires.”

On the next few pages are the newest updates to Exchange 2010, fresh from Wichita—like the education session titles and descriptions and information on where to stay while you’re in town. While Exchange registration isn’t open yet, you can reserve a room at one of the hotels where GEAPS has secured space. Descriptions, pricing and amenities are listed below. We’ve also got a sneak peek at topics of our small-group, hands-on Expo Hall workshops (or “pods”) through Exchange 2015 (see page 9).

The November issue of *In-Grain* will feature information on Exchange entertainment and social events, as well as registration. You can also find current Exchange 2010 information any time of day at www.geaps.com.



Exchange 2010 Hotel Information

GEAPS has secured room blocks at three hotels in the downtown Wichita area to accommodate Exchange 2010 delegates. Please contact the hotels directly and be sure to ask for the GEAPS Exchange special rate. And if you arrive on Saturday, Feb. 20, complimentary shuttle service from the airport to the hotel will be provided by the Exchange 2010 Host Advisory Council. Otherwise, shuttles to Exchange hotels can be arranged by calling the specific hotel.

The Hyatt Regency Wichita is the Exchange 2010 Host Hotel. While all of the educational sessions and Expo will take place at the adjacent Century II Performing Arts and Convention center, Saturday night’s Get Acquainted Party and the Tuesday night President’s Banquet/Club GEAPS will take place in our Host Hotel.

The **Hyatt Regency Wichita** sets the standard for Wichita hotels with stunning views of the scenic Arkansas River and a vibrant cityscape. The Hyatt features the new HARVEST Restaurant, a beautiful bar/lounge area, a Starbucks, fitness center and business center. Parking is available in the attached ramp at \$8/day and valet for \$12. There are several surface parking lots in the area that cost from free - \$4/day.

The historic **Broadview Hotel** is located across the street from the Century II Performing Arts and Convention Center. While continuing to evoke the charm of a bygone era, the Broadview Hotel combines historic charm and luxury with modern conveniences. Built in 1922, this magnificent hotel’s riverside location encourages you to get out and explore the city’s best attractions, which lie just outside its doors. The room rate at the Broadview includes a hot breakfast buffet daily. Parking is available for \$8/day.

The award-winning **Courtyard by Marriott Wichita at Old Town** is an example of Wichita’s revitalization and urban sophistication. This hotel was originally built in 1930 as a warehouse and features a contemporary style, awe-inspiring atrium and excellent service. Parking is available for \$8/day or on surface lots in the area. And daily transportation to/from the Wichita Convention Center and Hyatt Regency will be provided by the Wichita Convention and Visitors Bureau.

If you have any questions regarding Exchange 2010 hotels, please contact Juli Wagner at (952) 928-4640 or juliw@geaps.com.

Hyatt Regency Wichita



Hyatt Regency Wichita (Exchange Host Hotel) 400 W Waterman St, Wichita, KS 67202 Phone (316) 293-1234 wichita.hyatt.com – key code “g-geap”	\$129 Single/Double plus tax
Broadview Hotel 400 W Douglas St, Wichita, KS 67202 Phone (800)-362-2929 or (316)-262-5000 www.broadview-hotel.com – key code “GEAPS”	\$110 Single/Double plus tax
Courtyard by Marriott at Old Town 820 E Second St, Wichita, KS 67202 Phone (316) 264-5300	\$119 Single/Double plus tax

Leadership Meets in Wichita to Discuss Future of GEAPS Professional Development, Prepare for Exchange 2010

One of GEAPS' central missions is providing professional development and ongoing education for grain operations professionals. GEAPS leaders met Sept. 9-11 in Wichita, Kan., to discuss initiatives to advance this mission and put GEAPS on the path to becoming the grain industry's leading professional development-focused organization.

Conversation at the International Executive Committee's and Associates board of directors' meetings focused on a professional development expansion, proposed during the 2009 Leadership Conference, which would include online learning and professional credentialing. GEAPS leaders have requested additional research efforts among grain company executives to inform the next steps of these efforts prior to the Nov. 12 meeting of the GEAPS International board.

Also on the agenda were the Exchange 2010 trade show, new distance education courses, and the report out of the 2009 Leadership Conference forum.

While in Wichita, GEAP-ers also explored the Exchange 2010 Expo halls and meeting rooms and toured the hotels where GEAPS has room blocks in preparation for the Big Show.



DEPOC Sets Schedule for 2010 Distance Education Program

The GEAPS Distance Education Program Oversight Committee met Sept. 11 in Wichita to put the finishing touches on the 2010 GEAPS-KSU distance-education schedule: four new courses and six repeats, all offered in 2010 and timed with harvest seasons.

"Since GEAPS first started offering distance-education courses, we've heard again and again how valuable people find this program to be," said DEPOC Chair Mike Kiel.

"Professional development like this serves a real need in the industry, and we're proud of the four new additions to the program, and the hard work of the volunteers who have planned and produced them. These four new programs continue to raise the bar in quality collaboration, presentation and educational value."

The first of the new courses, "Quality Management Systems for Bulk Materials-Handling Operations," will start Jan. 11. Other new

courses to be offered in 2010 include "Stored-Grain Pest Management Practices and Fumigation," "Finding and Retaining Good Employees in the Grain Industry," and "Grain-Elevator Equipment Maintenance: An Inside Look at Key Components."

The GEAPS-KSU Distance Learning program began an ambitious expansion last year when it added four courses to its roster. The new courses for 2010 are the next phase of expansion efforts.

Course tuition—which covers all materials—is currently \$515 for GEAPS members and \$715 for non-members. Online registration opens shortly before the courses begin. Students who complete a GEAPS distance-education course typically receive one continuing education unit from Kansas State University, and a certificate of completion.

This schedule was approved by DEPOC at meeting Sept. 11, 2009 in Wichita

Distance Ed Schedule, 2010			
	Title	Start	End
530 new	Quality Management Systems for Bulk Material Handling Operations	Jan. 11	Feb. 12
540 repeat	Safety Management of Grain and Processing Facilities	Jan. 11	Feb. 12
520 repeat	Grain Quality Management	March 8	April 9
525 new	Stored-Grain Pest Management Practices and Fumigation	March 8	April 16
542 repeat	Electrical Safety for Grain and Processing Facilities	April 12	May 14
580 new	Finding and Retaining Good Employees in the Grain Industry	April 12	May 14
543 new	Grain Elevator Equipment Maintenance: An Inside Look at Key Components	May 31	July 2
521	Aeration System Design and Operational Management	May 31	July 2
522 repeat	FGIS Grain Inspection Orientation	Nov. 8	Dec. 10
511 repeat	Grain Facilities Planning and Design II	Nov. 8	Dec. 10

About the GEAPS-KSU Distance Education Program:

GEAPS and Kansas State University plan and develop top-quality distance-learning courses, in conjunction with other partners on a course-by-course basis. All courses emphasize grain operations and related fields.

The courses, which usually consist of 10 hour-long lectures, typically take five to six weeks to complete. Lectures (narrated PowerPoint programs) are mailed to students on CDs, and the course syllabi, quizzes and related material are provided on a dedicated university website. Because the course comes on CDs and is taught online, nobody has to travel. All students need is a computer with a CD player and an internet connection. Course work must be completed within a specified time frame (typically five weeks) but students can do the work when it's most convenient for them, 24-7.



EPC Meets in Wichita to Finalize Exchange 2010 Education

The Exchange 2010 Educational Programming Committee met Sept. 10 in Wichita, Kan., to finalize educational session topics and determine Pod topics for future Exchanges through 2015 (see sidebar). Each educational session will last about 45 minutes, with the exception of "Grain-Quality Research," which will run about 90 minutes.

"In grain operations, ongoing education can mean the difference between a good

employee and a great one, or between accident recovery and one that never happens in the first place," said EPC Chair Kathy Reading. "The knowledge of employees at elevators and processing facilities impacts everything from individual safety to the global food supply. Our committee is proud to present our members with another year of relevant session topics that will help make our industry better, safer and smarter, one employee at a time."

Shipping Grain in Containers

Advantages and disadvantages of shipping grain in containers.

It's All About You

GEAPS members who attended this popular session at Exchange 2009 suggested that we offer it again. It's designed to motivate management and employees to develop a positive safety culture at their companies.

Getting More from Hazard-Monitoring Systems

Hazard-monitoring equipment can supply high-quality information that can be used to improve facility maintenance. This session will outline what data is available and how it can be applied.

Bin Sweeps vs. Skid-Steer Doors

This session will discuss the pros and cons of bin-sweep systems and bin-sweep doors, providing comparative information on costs, manpower and safety considerations.

Electrical safety

Common electrical hazards, including arc flash, at grain facilities, and what can be done to minimize them.

Project Management: Ensuring Good Oversight

What do you do when a company manager can't be on sight to monitor a construction project? You provide a good checklist. This session will focus on steel-tank construction management.

Dust Collection and Regulatory Compliance

Information about revised National Fire Protection Association standards affecting dust control; how to ensure that dust systems are compliant.

Bearings: Installation and Preventive Maintenance

A nuts-and-bolts look at bearing types and designs, and how to install and maintain them.

Grain-Quality Research Update

Professors at Iowa State, Kansas State and

Purdue universities participating in the NC-213 university research consortium will discuss the promising results of their research into CO2 monitoring, quality traits in wheat, distillers grains handling, and geographical mapping of grain-quality differences.

Developing a Fumigation Management Plan

How to develop a Fumigation Management Plan—an organized, written description of steps involved to ensure safe, legal and effective fumigation.

Asset Management of Concrete Structures

This session will show facility managers how to inspect and monitor their concrete silos, where to look for problems, and what problems require immediate attention.

First Aid and Crisis Response

What should be done for an injured employee before the ambulance arrives? This session will help grain facilities start thinking about what they can do immediately.

Short History of the Grain Elevator

The mechanized grain elevators of today have their roots in history. This session, by the author of a new book about grain elevators, will discuss what led us here, and why it's important.

An Overview of Dust-Collection Systems

A fundamental overview of various dust-control systems.

Got Trucks? Think Safety

A new federal system for identifying drivers and carriers that need improvement with safety may soon be in place, and if your company transports grain, you'll be covered.

Employee Training Programs

What do you do with new employees on their first few days of work? This session will discuss effective strategies.

USDA Food Defense and Regulation

Changes to proposed standards and current expectations.

Each year the Exchange educational program is one of the most highly anticipated—and well reviewed—parts of the event. All session topics are "for members, by members"; this year the EPC whittled down the course topics from over 130 submissions. The sessions listed below will all be offered Monday-Tuesday, Feb. 22-23.

EXPO PODS



EPC Selects Pod Topics Through 2015

At its Sept. 10 meeting in Wichita, the EPC revised and expanded its long-term plan for the popular educational equipment pods at future Exchanges. In the past few years, pod topics have covered the areas of grain-quality assessment and conveying equipment.

As chosen by the EPC, the pod topics through 2015 will be:

2010	Dust Collection Systems and Maintenance
2011	Safety in the Workplace (was Electrical Safety)
2012	Monitoring Equipment
2013	Grain-Sampling Systems
2014	Aeration Equipment
2015	Grain-Dryer Maintenance



name: Larry K Jackson

company: Agrex Inc

join date: October 1980

type: Regular

chapter: Kansas City

notes: international president 89-
member of distinction award, various
leaves

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Former GEAPS President Larry Jackson to Retire

After 35 years in the agriculture industry, 1988-89 GEAPS International President Larry Jackson will retire next month from Agrex Inc, where he is currently vice president of operations and risk management. Jackson, a member of GEAPS' Kansas City Chapter, has been a member since 1980 and an active participant in GEAPS leadership at both the chapter and International levels. Jackson and his wife, Judy, look forward to spending time with their three children, five grandchildren, relatives and friends.

"I have had the wonderful opportunity to work with and enjoy some of the greatest people in the greatest industry over the past 35 years," said Jackson. "Thanks for the memories and continued friendships."

On behalf of the thousands of GEAPS members who have been touched by his efforts with the organization over the years, we congratulate Larry on his exceptional career and wish him the best of luck in this exciting new chapter.

Thank you, Larry!



Host of
Idea Exchange

16 years



GEAPS
Exchange
2007

received Member of
Distinction Award

Cornbelt

The *Cornbelt Chapter* met Aug. 26 at the Doubletree in Bloomington, Ill. Forty-three members and guests were in attendance to listen to Roger Frederick, Brock Grain Systems, speak on the topic of Grain Dryer Maintenance.

Kansas City

The *Kansas City Chapter* met Sept. 15 at the Lone Star Steakhouse in Kansas City, Kan. Twenty-four members and guests were in attendance to listen to Daryl Watts, RCI, speak on the topic of Harvest Time Safety. The chapter also announced plans for its upcoming meeting at the Agricultural Hall of Fame focusing on equipment maintenance in a "pod" format.

Michigan/S. Ontario

The *Michigan/S. Ontario Chapter* met Aug. 24-25 in Guelph, Ontario. Twenty-eight people attended portions of this two-day meeting, which featured 17 speakers and included a tour of the Sleeman Brewery as well as a tour and presentations at the Guelph Food Technology Centre and the Cereal Food Centre at the University of Guelph.

New Members

Welcome these new members who joined GEAPS recently.

Canadian Prairies

Bruce Elliott
Devon Dyck
sponsored by John Wiebe

Gateway

Doug Bolin

Greater Nebraska

Matt Dowell
sponsored by David Schmitt

Kansas City

Gordon Drees
sponsored by Bernard Lickteig
Brandon Leininger
sponsored by Gary Kearn

Michigan/S. Ontario

Richard Kobetz
Nikki Seltner

Mid-America

Rick Yabroff

Mid-South

Randy Wheeler
sponsored by Alvin Mullins

Non-Chapter

Francois Barbeau
Robert Sauve
Bob Giudice

Siouxland

Chad Iseminger



Reminder: GEAPS Student Memberships Now Free of Charge

One year ago, GEAPS began offering the current free student memberships as an investment in the future of the organization and the industry, a decision due in part to feedback given by young professionals at the "Next Generation Focus Group" at the 2008 Leadership Conference. Since the introduction of this program, student membership levels have increased from 11 to 64.

The free student memberships are valid for the duration of a student's schooling, plus their first year as a young professional. A GEAPS membership can offer them the support of networking, technical information and education they need to launch their careers.

Does your company have interns who would be interested in furthering their professional development and building their

resumes? Know any students who could benefit from the networking and educational opportunities GEAPS offers? Encourage them to become a GEAPS member—on the house.

For any questions, or to receive your free student membership, contact Amy McGarrigle at the GEAPS office: (952) 928-4640 or amym@geaps.com.

SAFETY AWARDS

Enroll Now in 2010 Safety Awards Program

In grain operations, avoiding engulfment, explosion, and work-loss injury or illness at your facility is its own reward. Each year, though, GEAPS likes to go one step further and formally recognize outstanding safety achievements within the industry by rewarding facilities with exceptional safety records.

GEAPS is pleased to announce the launch of another year of the Safety Awards program. The 2010 Safety Awards will be presented on stage during a public ceremony at Exchange 2011 in Portland, Ore., and will honor companies and facilities with verifiable records of achievement in 2010. The program is not only for grain-storage facilities, but also for suppliers, engineers and millwrights.

At Exchange 2009 in St. Louis, the 2008 GEAPS Safety Awards program honored 31 companies representing 418 facilities posting nearly 12.5 million worker hours without a lost-time, work-related injury or illness, and 522 facilities enrolled for the 2009 program. Who will make the cut for 2010? Only time will tell, but to be in the running, companies must enroll before the end of the year.

To enroll your facility, fill out the application form (available at www.geaps.com) and fax or mail it back to the GEAPS office, with the appropriate enrollment fee (\$75 for facilities employing a GEAPS member, \$110 for non-member facilities).

New this year to the program is an option



for a more environmentally friendly award. This certificate-only option saves shipping materials used to send a plaque. To participate simply select the "Go Green" option on your enrollment form.

Get your facility involved. Recognize achievement at your facility. Help us carry on our industry's exceptional record of safety.

Publications Mail Agreement Number: 41508543

CALENDAR

The most extensive and up-to-date calendar can be found at the GEAPS Web site.

chapters

Canadian Prairies

October 13 100 Years of P&H, Bill Parrish Sr., Parrish & Heimbecker, Norwood Hotel, Winnipeg, MB, 5 p.m.

Cherokee Strip

October 10 Enid, OK, location and time: TBD

Columbia River

November 11 Maxi-Lift Buckets, Bo Fisher, Seafarers Center, Vancouver, WA, 11:30 a.m.

Cornbelt

November 17 Mini-Convention with *Hoosier Chapter*, Safety Program - OSHA Update - PPE Hazard Assessment, Beefhouse Restaurant, Covington, IN, 2 p.m.

Gateway

November 8 Meeting and location: TBA

Golden Triangle

October 12 Golf Outing, location and time: TBD

Great Plains

November 2 Dust Collection Basics and Kice Tour, Lonnie Glen, Kice Industries, Wichita, KS, time: TBA

Greater Iowa

November 17 Presentation of new safety video by GEAPS/NGFA, Wayne Bauer, Star of the West Milling, Ag Information Center, Nevada, IA, 11:30 a.m.

Gulf South

October 15 Associates Night, Belle Terre Country Club, LaPlace, LA, 6:30 p.m.

Hoosier

November 17 Mini-Convention with *Cornbelt Chapter*, Safety Program - OSHA Update - PPE Hazard Assessment, Beefhouse Restaurant, Covington, IN, 2 p.m.

Inland Empire

November 5 Holiday Dinner, Red Lion, Kennewick, WA, 6 p.m.

Kansas City

November 17 "Maintenance/Repair "I Pods," Agriculture Hall of Fame, Bonner Springs, KS, 5:30 p.m.

Mid-America

November 20 Post Harvest Dinner Celebration, Fremont Dinner Train, Fremont, NE, 6 p.m.

Mid-Atlantic

November 10 Temperature System Use and Maintenance, Jeff Phoebus, Delmarva Ag Systems & Wayne Sanders, Boone Cableworks, Heritage Shores Golf Club, Bridgeville, DE, time: TBD

Mid-South

November 12 Meeting, Jonsboro, AR, location and time: TBD

Minneapolis

October 14 Hazard Monitoring Equipment, Holiday Inn, Bloomington, MN, 11:30 a.m.

Snake River

October 1 Steelhead Fishing Trip, Lewiston, ID, location and time: TBD

Thunder Bay

October 22 Meeting, Da Vinci Center, Thunder Bay, ON, 6:30 p.m.

Tri-State

October 1 Meeting, 6:30 p.m., location: TBD

November 5 Meeting, 6:30 p.m., location: TBD

Twin Ports

October 21 Meeting, Hammond Steak House, Superior, WI, 5:30 p.m.

Vancouver

October 29 Crop Results, Mr Przednovek, CWB, Cheers Restaurant, North Vancouver, BC, 4 p.m.

Wild Goose

October 27 Meeting, Central Washington Grain Growers, Coulee City, WA, 7 p.m.

